

# BA in MANAGEMENT COURSE DISTRIBUTION PER SEMESTER

## *Specialization: Public Management and Governance*

### BA in Management with specialization: Public Management and Governance - Year 1

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 1</b>								
1.	Specialization (SP)	Introduction to Public Management	MGT 101	3	55	13	39	10
2.	SP	Accounting I	ACC 103	3	55	13	39	
3.	SP	Microeconomics	ECO 105	3	55	13	39	10
<b>Semester 2</b>								
1.	SP	E-governance	PLS 102	3	55	13	39	10
2.	Elective	Computer Introduction	CSC 104	3	55	13	39	10
3.	SP	Accounting II	ACC 106	3	55	13	39	10

**BA in Management with specialization: Public Management and Governance - Year 2**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 3</b>								
1.	SP	Macroeconomics	ECO 201	3	55	13	39	10
2.	SP	International Organisations	IRE 203	3	55	13	39	
3.	SP	Comparative Politics	PLS 205	3	55	13	39	10
<b>Semester 4</b>								
1.	Elective	Global Governance (Contemporary Issues)	PLS 202	3	55	13	39	10
2	Elective	European Law	LAW 202	3	55	13	39	10
3	Elective	Advertising and Promotion	MKT 206	3	55	13	39	10

**BA in Management with specialization: Public Management and Governance - Year 3**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 5</b>								
1.	SP	Entrepreneurship: New Venture Development	BUS 301	3	55	13	39	10
2.	SP	Strategic Planning	BUS 303	3	55	13	39	10
3.	Elective	European Integration (Institutions & Policies)	PLS 305	3	55	13	39	10
<b>Semester 6</b>								
1.	SP	Human Resource Management	HRM 302	3	55	13	39	10
2.	Elective	Social Policy	SOC 304	3	55	13	39	10
3.	Elective	Management Information Systems & Artificial intelligence	MIS 306	3	55	13	39	10

**BA in Management with specialization: Public Management and Governance - Year 4**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 7</b>								
1.	SP	International Political Economy	ECO 401	3	55	13	39	10
2.	SP	Public Policy	PLS 403	3	55	13	39	10
3.	SP	Professionalism and Ethics	ETH 405	3	55	13	39	10
<b>Semester 8</b>								
1.	Elective	Research Methodology	REM 402	3	55	13	39	10
2	Elective	Global Migration Policy	PLS 404	3	55	13	39	10
3	Elective	Equality & Diversity	SOC 406	3	55	13	39	10

## ***Specialization: Real Estate Management***

### **BA in Management with specialization: Real Estate Management - Year 1**

<b>A/A</b>	<b>Course Type</b>	<b>Course Name</b>	<b>Course Code</b>	<b>Periods per week</b>	<b>Period duration</b>	<b>Number of weeks/ Academic semester</b>	<b>Total periods/ Academic semester</b>	<b>Number of ECTS</b>
<b>Semester 1</b>								
1.	SP	Introduction to Real Estate Management	REAL 101	3	55	13	39	10
2.	Elective	Property Management	PROP 103	3	55	13	39	10
3.	Elective	Land Planning and Environmental Design	ECO 105	3	55	13	39	10
<b>Semester 2</b>								
4.	SP	Real Estate Development	REAL 102	3	55	13	39	10
5.	Elective	Credit and Lending	FIN 104	3	55	13	39	10
6.	Elective	Construction Management	CSC 106	3	55	13	39	10

**BA in Management with specialization: Real Estate Management - Year 2**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 3</b>								
1.	Elective	Real Estate Appraisal	REAL 201	3	55	13	39	10
2.	SP	Real Estate Marketing	REAL 203	3	55	13	39	10
3.	Elective	Building Pathology	REAL 205	3	55	13	39	10
<b>Semester 4</b>								
4.	Elective	Urban planning development	REAL 202	3	55	13	39	10
5.	Elective	Real Estate Law	LAW 204	3	55	13	39	10
6.	SP	Global Real Estate	REAL 206	3	55	13	39	10

**BA in Management with specialization: Real Estate Management - Year 3**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 5</b>								
1.	Elective	Property Valuations	REAL 301	3	55	13	39	10
2.	SP	Strategic Planning	BUS 303	3	55	13	39	10
3.	SP	Private Banking and Wealth management	REAL 305	3	55	13	39	10
<b>Semester 6</b>								
4.	Elective	Real Estate Finance	REAL 302	3	55	13	39	10
5.	SP	Real Estate Economics	REAL 304	3	55	13	39	10
6.	Elective	Management Information Systems and Artificial Intelligence	MIS 306	3	55	13	39	10

**BA in Management with specialization: Real Estate Management - Year 4**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 7</b>								
1.	SP	Property and Trust Law	REAL 401	3	55	13	39	10
2.	SP	Portfolio Management	MGT 403	3	55	13	39	10
3.	SP	Real Estate Investment and Funds	REAL 405	3	55	13	39	10
<b>Semester 8</b>								
4.	SP	Urban Development and Policy	REAL 402	3	55	13	39	10
5.	SP	International Real Estate Markets	REAL 404	3	55	13	39	10
6.	SP	Real Estate Project Management	REAL 406	3	55	13	39	10

**Specialization: Banking and Financial Management**

**BA in Management with specialization: Banking and Financial Management - Year 1**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 1</b>								
1.	CORE	Introduction to Banking	BNK 101	3	55	13	39	10
2.	CORE	Accounting	ACC 103	3	55	13	39	10
3.	CORE	Financial Mathematics	MTH 105	3	55	13	39	10
<b>Semester 2</b>								
4.	CORE	Banking operations	BNK 102	3	55	13	39	10
5.	CORE	International Banking	BNK 104	3	55	13	39	10
6.	CORE	Accounting for Bank Lending	ACC 106	3	55	13	39	10

**BA in Management with specialization: Banking and Financial Management - Year 2**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 3</b>								
1.	CORE	Money and Banking	BNK 201	3	55	13	39	10
2.	CORE	Financial Management I	FIN 203	3	55	13	39	10
3.	CORE	Auditing	ACC 205	3	55	13	39	10
<b>Semester 4</b>								
4.	CORE	Investment Banking	BNK 202	3	55	13	39	10
5.	CORE	Financial Management II	FIN 204	3	55	13	39	10
6.	CORE	Corporate and Business Law	LAW 206	3	55	13	39	10

**BA in Management with specialization: Banking and Financial Management – Year 3**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 5</b>								
1.	CORE	Anti money laundering	BNK 301	3	55	13	39	10
2.	CORE	Legal Enforcement, Resolution, and Ethical Dilemmas	BNK 303	3	55	13	39	10
3.	CORE	Taxtion	ACC 305	3	55	13	39	10
<b>Semester 6</b>								
4.	CORE	Data Protection, Cybersecurity Consumer Protection in Banking	BNK 302	3	55	13	39	10
5.	CORE	ESG in Banking	BNK 304	3	55	13	39	10
6.	CORE	Foundations of Regulatory Frameworks	BNK 306	3	55	13	39	10

**BA in Management with specialization: Banking and Financial Management – Year 4**

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration	Number of weeks/ Academic semester	Total periods/ Academic semester	Number of ECTS
<b>Semester 7</b>								
1.	CORE	Financial Technology in Banking (FINTECH)	BNK 401	3	55	13	39	10
2.	CORE	Management Accounting for Banks	BNK 403	3	55	13	39	10
3.	CORE	Professionalism and Ethics	ETH 405	3	55	13	39	10
<b>Semester 8</b>								
4.	CORE	Research Methodology	REM 402	3	55	13	39	10
5.	CORE	Risk Governance and Supervisory Practice	BNK 404	3	55	13	39	10
6.	CORE	Risk Management in Banking	BNK 406	3	55	13	39	10