

## Master in Business Administration

(14 months full-time or 24 months part-time, MBA)

TABLE 2: COURSE DISTRIBUTION BY SEMESTER

(Note: Like all Master programmes at CIIM, the MBA is a modular programme not a semester-based programme; Courses are taught sequentially, each over 2-3 weeks, during evenings and weekends)

A/A	Course Type	Course Name	Course Code	Periods per week	Period duration (minutes)	Number of weeks per course (modular)	Total teaching hours	Number of credits (ECTS)
1.	Core	Accounting & Finance	MB460	N/A	55	2-3	28	6
2.	Core	Managerial Economics	MB420	N/A	55	2-3	28	6
3.	Core	Digital Transformation of Business & Organizations	AT600	N/A	55	2-3	28	6
4.	Core	Quantitative & Qualitative Methods	MB730	N/A	55	2-3	28	6
5.	Core	Operations & Supply Chain Management	MB675	N/A	55	2-3	28	6
6.	Core	Communication and Negotiation Skills	MB680	N/A	55	2-3	28	6
7.	Core	Ethics, CSR & Sustainability	MB540	N/A	55	2-3	28	6
8.	Core	Leading & Managing People & Organizations	MB685	N/A	55	2-3	28	6
9.	Core	Strategic Marketing Management	MB610	N/A	55	2-3	28	6
10.	Core	Managing Strategic Change	MB515	N/A	55	2-3	28	6
11.	Core	Applied Business Research Project I	MB791	N/A	55	2-3	35	12
12.	Elective	Applied Business research Project II	MB792					18
13.	Elective	Digital Marketing	MB745	N/A	55	2-3	28	6
14.	Elective	Digital Business Tools and Digital Business Development	GD320	N/A	55	2-3	28	6
15.	Elective	Database Management and Cloud Computing	BI405	N/A	55	2-3	28	6
16.	Elective	Information Security Management for Business	BI425	N/A	55	2-3	28	6
17.	Elective	Data Mining, Visualization and Decision Making	BI410	N/A	55	2-3	28	6
18.	Elective	Oil & Gas Finance, Accounting and Green Management	MA660	N/A	55	2-3	28	6
19.	Elective	Oil & Gas Law, Contracts and Dispute Management	MA670	N/A	55	2-3	28	6
20.	Elective	Sustainable Energy: Economics, Policy and Management	MA680	N/A	55	2-3	28	6
21.	Elective	Planning & Starting a New Business	MB750	N/A	55	2-3	28	6
22.	Elective	Green and Digital Entrepreneurship & Innovation	MB615	N/A	55	2-3	28	6
23.	Elective	Technical Entrepreneurship	AT900	N/A	55	2-3	28	6
24.	Elective	Mobile Application Development	AT750	N/A	55	2-3	28	6
25.	Elective	Project & Business Financing	FB415	N/A	55	2-3	28	6
26.	Elective	Project Management	MB710	N/A	55	2-3	28	6

27.	Elective	Cost-Benefit Analysis	MP505	N/A	55	2-3	35	9
28.	Elective	Rewards Management	HR565	N/A	55	2-3	28	6
29.	Elective	Public Private Partnerships and Regulatory Strategies	MP525	N/A	55	2-3	28	6

\*N/A – not applicable