



SCHOOL OF ECONOMICS AND ADMIMISTRATION

MBA IN SHIPPING

**Response to the External Evaluation Report by the Evaluation
Committee on the MBA in Shipping Programme**

31 October 2017

Πάφος, 31 Οκτωβρίου 2017

Απάντηση στην Έκθεση για την Δεύτερη Αξιολόγηση του Προγράμματος Σπουδών με την Επωνυμία MBA in Shipping του Πανεπιστημίου Νεάπολις Πάφου

Το πανεπιστήμιο εκφράζει για ακόμα μια φορά τις ευχαριστίες του προς την Επιτροπή Εξωτερικής Αξιολόγησης για την συνεργασία της και τα εποικοδομητικά σχόλια της για το υποβληθέν προς κρίση πρόγραμμα. Επίσης εκφράζει τις ευχαριστίες του προς το Δ.Σ. του Φορέα ΔΙ.Π.Α.Ε. για τις παρατηρήσεις του επί των οποίων απαντούμε με το παρόν έγγραφο. Το Πανεπιστήμιο επιδιώκοντας την εύρυθμη λειτουργία του προγράμματος στο πλαίσιο των κριτηρίων διασφάλισης και πιστοποίησης της ποιότητας, αποδέχθηκε και συμμορφώθηκε προς τις παρατηρήσεις και υποδείξεις του Δ.Σ. και προχώρησε στην εφαρμογή αυτών για τη δεύτερη αξιολόγηση του Προγράμματος.

Με το παρόν σας γνωστοποιούνται οι βελτιώσεις που επήλθαν στο αρχικά υποβληθέν πρόγραμμα.

Οι βελτιώσεις αυτές έχουν ως εξής:

1. Σύμφωνα με το κριτήριο 1.2.3 για τη συνεχή διαμορφωτική αξιολόγηση και ανατροφοδότηση των φοιτητών σε τακτά διαστήματα για τα μαθήματα που προσφέρονται στο συγκεκριμένο πρόγραμμα, το Πανεπιστήμιο αποφάσισε τη θέσπιση μιας συνεχούς αξιολογικής διαδικασίας η οποία αποτελείται από μία ενδιάμεση εξέταση (20% της βαθμολογίας), την συγγραφή σύντομης εργασίας (report) επί πρακτικού θέματος (20%) και της τελικής εξέτασης (60%). Ήδη τούτο αναφέρεται στην ενότητα **‘Αξιολόγηση’** στα περιεχόμενα κάθε μαθήματος, το οποίο διανέμεται στους φοιτητές κατά την έναρξη των μαθημάτων (Βλ. Παράρτημα 1).
2. Σύμφωνα με τα κριτήρια 1.3.1 και 1.3.2.1 για την ενίσχυση του διδακτικού προσωπικού με μέλη πλήρους και αποκλειστικής απασχόλησης με διδακτορικό, εμπειρία και ερευνητικό έργο στον τομέα της Ναυτιλίας, το πανεπιστήμιο προχώρησε στην ανάρτηση στην ιστοσελίδα του προκήρυξη για την πρόσληψη μέλους ΔΕΠ στην βαθμίδα του Επικ. Καθηγητή ή Λέκτορα στο γνωστικό αντικείμενο αυτό, με προθεσμία υποβολής των υποψηφιοτήτων την 20 Νοεμβρίου 2017 (Βλ. σύνδεσμο κατωτέρω).

- [Επίκουρου Καθηγητή ή Λέκτορα στη Διοίκηση Επιχειρήσεων με εξειδίκευση στα Ναυτιλιακά](#)

3. Ως προς το κριτήριο 1.3.7 που αφορά το λόγο του αριθμού των μαθημάτων του προγράμματος σπουδών που διδάσκεται από ακαδημαϊκό προσωπικό πλήρους και αποκλειστικής απασχόλησης προς τον αριθμό των μαθημάτων που διδάσκεται από ακαδημαϊκό προσωπικό μερικής απασχόλησης, τούτο πλέον ικανοποιείται με τις νέες ρυθμίσεις: Το πρόγραμμα απαιτεί 13 μαθήματα από τα οποία τα έντεκα (11), δηλαδή περισσότερο από το 70% διδάσκονται από μέλη ΔΕΠ πλήρους απασχόλησης, ενώ μόνο τα δύο (2), δηλαδή λιγότερο από το 30% διδάσκονται από Ειδικό Διδακτικό Προσωπικό η/και Επισκέπτες Καθηγητές μερικής απασχόλησης (Βλ. Παραρτήματα 2Α και 2Β).

Με την ελπίδα ότι οι ανωτέρω απαντήσεις μας ικανοποιούν τα μέλη του Δ.Σ. του Φορέα ΔΙ.Π.Α.Ε. ,

Σας ευχαριστούμε για την συνεργασία.

Με Ιδιαίτερη Εκτίμηση

Καθηγητής Σπύρος Βλιάμος

Κοσμήτορας

ΠΑΡΑΡΤΗΜΑ 1 - ΠΕΡΙΓΡΑΦΗ ΜΑΘΗΜΑΤΟΣ

Τίτλος Μαθήματος	FINANCIAL MANAGEMENT				
Κωδικός Μαθήματος	MBA540				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 2				
Όνομα Διδάσκοντα	C. Christodoulou-Volos				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	The aim of this module is to provide the student with a good understanding of the way capital markets operate, the methods companies use to raise funds and the techniques companies employ to evaluate investment opportunities and manage financial risks. The module adopts a practical approach and a number of difficult topics will be taught through case studies. Students will become familiar with mathematical, statistical and spreadsheet models that are used in financial decision making.				
Μαθησιακά Αποτελέσματα	<p>On completion of the course students will:</p> <ul style="list-style-type: none"> - Be able to evaluate the different funding alternatives that a company may be facing and to calculate the cost of alternative funding methods. - Be able to evaluate alternative investment - Be able to evaluate the impact of a specific financial strategy on the value of a company. - Be able to suggest the use of derivatives for the management of financial risk. 				
Προαπαιτούμενα	MBA550/MBA555	Συναπαιτούμενα	None		
Περιεχόμενο Μαθήματος	<ul style="list-style-type: none"> - Corporate financial strategy and stakeholders interests - Capital markets, and their use by companies - Funding sources, and the cost of capital - Valuation and investment appraisal techniques - Mergers and acquisitions - Corporate restructuring and reorganisation - Treasury and risk management techniques - Economic Environment for multinationals 				
Μεθοδολογία Διδασκαλίας	The module is taught through lectures. assignment. A student's learning and improvement in this course will correlate directly to the amount of effort the student contributes and receives during feedback.				
Βιβλιογραφία	<p>Gitman (2008), <i>Principles of Managerial Finance</i>, , 12th edition, Pearson education</p> <p>Ross, Westerfield, and Jaffe (2010), <i>Corporate Finance</i>, European edition</p>				

	Vernimmen, Quiry, Dallochio, Le Fur, Salvi, (2009). <i>Corporate Finance, Theory and Practice</i> , 2nd edition., John Wiley & Sons;
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	English

Τίτλος Μαθήματος	ACCOUNTING AND FINANCIAL AND MANGERIAL ACCOUNTING				
Κωδικός Μαθήματος	MBA550				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 1				
Όνομα Διδάσκοντα	A. Hadjixenofontos				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	<p>This module introduces students to the basic accounting concepts and principles and the role of the financial statements and the annual report in the financial reporting process. In addition, this module examines the fundamental managerial techniques used by companies for planning, costing and control purposes. The module discusses a number of techniques useful in analyzing and managing costs and profits, pricing methodologies, control systems and performance evaluation. In addition to building a basic knowledge base of managerial control and costing systems, students will be able to develop analytical skills necessary for making cost-related decisions and evaluating alternative design of control systems.</p>				
Μαθησιακά Αποτελέσματα	<p>On successful completion of the module, the students will be able to:</p> <ul style="list-style-type: none"> - Explain the basic principles of accounting and the assumptions of the financial accounting model - Explain the role of the income statement, balance sheet, statement of cash flows, footnotes and the annual report in the financial reporting process - Compute ratios in preparation for financial statement analysis, interpret the ratios and explain the limitations of ratio analysis - Analyze the effects of differing accounting methods and management disclosures on financial statement analysis - identify and use appropriate cost perspective to make assorted management decisions; - understand breakeven analysis and the implications of cost structure - understand and appreciate the valuable roles of managerial control systems in business organizations; - understand and apply basic techniques in budgeting, performance measurement, and transfer pricing; - identify and explain contentious issues in the design of managerial control systems; - develop a conceptual framework for analyzing strengths and weaknesses of various practices of managerial decision-making and control. 				
Προαπαιτούμενα	None		Συναπαιτούμενα	None	

<p>Περιεχόμενο Μαθήματος</p>	<p>The following topics will be covered in the lectures:</p> <ul style="list-style-type: none"> - Overview of Financial Reporting - The Income Statement - The Balance Sheet - The Cash Flow Statement - Basics of Financial Statement Analysis - Analyzing Short Liquidity - Analyzing Long-Term Debt Paying Ability - Analyzing Profitability - Analysis of Financial Statements by Equity Investors - Expanded Analysis of Financial Statements - Analysis of Special Industries: Banks, Utilities, Oil and Gas, Transportation, Insurance, Real Estate - Earnings Management and creating accounting - Evolution of Managerial Accounting - Strategic Management Accounting in the Small Business - Job order costing; Process costing - Cost behavior - Cost estimation - Cost-Volume-Profit Analysis; Cost structure - Absorption costing; Variable costing - Activity-based costing - Introduction to budgeting; Budgetary planning and budgeting process - Budgetary control; Flexible budgets & Variance analysis - Controversy on budgeting; Standard costs - Balanced Scorecard; BSC implementations - Decentralization & Responsibility accounting - Business division performance evaluation - Transfer pricing - Service department costing
<p>Μεθοδολογία Διδασκαλίας</p>	<p>The module will be taught through a series of lectures and independent directed study.</p>
<p>Βιβλιογραφία</p>	<p>Required Text Krishna G. Palepu, Paul M. Healy, Victor L. Bernard and Erik Peek (2007), <i>Business Analysis and Valuation, IFR Edition</i>, Thomson.</p> <p>Atkinson, Kaplan and Young (2010), 6th edition, <i>Management Accounting</i>, Pearson Prentice – Hall. John Innes (ed) (2004), <i>Handbook of Management Accounting</i>, Elsevier, CIMA. Garrison, Noreen and Brewer (2008) <i>Managerial Accounting</i>, 11th edition, McGraw-Hill/Irwin. Colin Drury (2007), <i>Management and Cost Accounting</i>, 7th edition, Thomson.</p> <p>Recommended Texts Charles H. Gibson (2007), <i>Financial Reporting and Analysis</i>, 10th edition, Thomson South-Western. Fanning, Pendlebury and Groves (2003), <i>Company Accounts: Analysis, Interpretation and Understanding</i>, 6th edition, Thomson Learning.</p>

	<p>Nick Antill & Keneth Lee (2008), <i>Company Valuation under IFRS: Interpreting and forecasting accounts using International Financial Reporting Standards</i>, 2nd edition, Harriman House Publishing.</p> <p>Bob Ryan (2008), <i>Finance and Accounting for Business</i>, 2nd edition, Thomson Learning.</p> <p>Web Sources Class notes, articles and other materials are provided on Moodle.</p>
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	English

Τίτλος Μαθήματος	MARKETING MANAGEMENT & BUSINESS COMMUNICATION				
Κωδικός Μαθήματος	MBA560				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 1				
Όνομα Διδάσκοντα	Andreas Masouras				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	<p>This module is a study of the managerial aspects of marketing. The module emphasises the quantitative and qualitative criteria used in evaluating marketing alternatives and in choosing among these alternatives. The course includes topics related to market segmentation, marketing research, product/service development, branding, promotion, and pricing, channels of distribution, marketing strategy, and global marketing. An additional objective of this module is to improve students' ability to speak effectively in various managerial situations, including speaking impromptu, explaining extremely difficult subject matter, and persuading people on a volatile issue.</p>				
Μαθησιακά Αποτελέσματα	<p>On completion of the course students will have:</p> <ul style="list-style-type: none"> - Developed the skills needed to analyze and solve complex marketing problems through case analysis; - Developed a good understanding of marketing concepts, analytical tools and techniques, the marketing process, functions, and the environment of marketing from both a domestic and global perspective. - be more effective and adaptable communicators - grab and retain audience interest and understanding - Produce effective presentations 				
Προαπαιτούμενα	None	Συναπαιτούμενα	None		
Περιεχόμενο Μαθήματος	<p>The following topics will be covered in the lectures:</p> <p>Marketing</p> <ul style="list-style-type: none"> - Overview of marketing Management - Consumer and business buying behaviour - Products, Brands & Services - Pricing - Advertising, Promotion and PR - Distribution, Marketing Channels, Retailing & Wholesaling - Planning the Marketing Program - Value Creation and Market Segmentation - Product Positioning - Global Marketing - Direct marketing and online marketing - Service department costing 				

	<p>Business Communication</p> <p>The syllabus for this course is the case studies on which the students will base their presentation and argumentation. These topics cover two main areas: Persuasive strategy and structure and Persuasive presentation.</p>
Μεθοδολογία Διδασκαλίας	<p>Marketing: The material will be presented by a variety of teaching approaches that may include lectures, in-class exercises, multimedia cases, short videos, World Wide Web sites, homework, computer models, group case analysis and presentation, and class discussion of assigned readings and cases.</p> <p>Business Communication: There is no formal teaching for this module. Students will need to prepare on their own a set of tasks and present them to the class. Students benefit by receiving feedback from both instructors and peers and by coaching and collaborating with others. Before class every student should develop his/her idea from a specific source and be prepared during class to discuss and give feedback to other students, receive feedback and enhance his/her assignment. A student's learning and improvement in this course will correlate directly to the amount of effort the student contributes and receives during feedback.</p>
Βιβλιογραφία	<p>Kotler, Keller (2008), <i>Marketing Management</i>, International edition, Prentice Hall.</p> <p>Munter, M. (2002), <i>Guide to Managerial Communication</i>, 6th edition, Prentice Hall.</p> <p>Munter, M. and Russell, L. (2008), <i>Guide to Presentations</i>, 2nd edition, Prentice Hall.</p>
Αξιολόγηση	<p>Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%</p>
Γλώσσα	<p>English</p>

Τίτλος Μαθήματος	OPERATIONS & HUMAN RESOURCE MANAGEMENT				
Κωδικός Μαθήματος	MBA570				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 2				
Όνομα Διδάσκοντα	John Politis				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	<p>The aims of this module are twofold: Firstly, to provide students with a good understanding of the fundamental concepts, principles, and techniques that underpin efficient and effective management of resources, activities, production and delivery of products and services to customers, and secondly to provide students with an understanding of the leadership role of managers in organizing, directing, and supervising employees in various organizational settings. The students are exposed to topics such as product and service design, process analysis, business process reengineering, lean production, Just-in-Time, materials and inventory management, quality management, six sigma, project management, and supply chain and commerce and operations management, and will analyse a number of case studies using quantitative tools.</p> <p>Students will assess the impact of efficient and effective operations on the competitive advantage of an organisation by analysing the way operations determine the ability of organisations to respond quickly to customer and market requirements as well as their capacity to produce low cost and with high quality products and services. In addition, this course deals with the strategic and operational management of activities related to the performance of the human resource in an organization. It is an upper-level course designed to give students a comprehensive overview of the procurement, use, development, and management of human resources in organizations.</p>				
Μαθησιακά Αποτελέσματα	<p>Upon completing this course, students should be able to:</p> <ul style="list-style-type: none"> - understand the central role of operations management in creating, maintaining and enhancing a firm's competitive advantages - management strategies in manufacturing and service organizations - understand how a product or service is designed, produced and delivered to the customer. - understand the interdependence of the operations function with the other key functional areas of a firm such as marketing, finance, commerce and IT. - Employ analytical skills and quantitative problem-solving tools to the analysis of the operations problems - Understand the importance of group dynamics in a project and the need to work cooperatively and productively within a project team. - discuss the role played by human resource management in relation to other functions to support organizational success; 				

	<ul style="list-style-type: none"> - explain how external factors such as the economy, globalization, organized labour, and legislation have influenced the development and role of human resources management strategy and planning; - identify current laws that protect the interests of employers and employees, and their impact on human resources management; - discuss the processes involved with staffing, from job analysis, job description, recruitment and selection, an organization and the ways in which internal and external factors affect them; - explain why performance management is critical to organizational performance, and what tools are available to management to maximize performance; - describe the role of training and development in organizational performance, and how this role should be effectively managed; - identify the compensation and benefit strategies an organization can use to attract and retain employees, and the factors considered in establishing a particular approach to compensation; - discuss the ways in which an employer must protect its employees' rights, including safety, security, health, and privacy; - discuss the complex demands on human resource managers. 		
Προαπαιτούμενα	None	Συναπαιτούμενα	None
Περιεχόμενο Μαθήματος	<p>The syllabus deals with three broad topics, namely process analysis and design, supply chain management and quality and process improvement. A number of subtopics which integrate operations management with other functional areas are included in those broad categories. The detailed content is given below.</p> <p>Process Analysis and Design</p> <ul style="list-style-type: none"> - Operations Strategy; Product Design; Process Analysis; Job Design and Measurement; Manufacturing Process Selection; Assembly Line Balancing; Services; Waiting Line Analysis. <p>Supply Chain Management</p> <ul style="list-style-type: none"> - Capacity Planning; Aggregate Planning; Inventory Control; Materials Requirements Planning; Enterprise Resource Planning; Supply Chain Strategy; Lean Production; Just-in-Time. <p>Quality Management and Process Improvement</p> <ul style="list-style-type: none"> - Business Process Reengineering; Quality Management and 6σ; Statistical Process Control. <p>Human Resources</p> <ul style="list-style-type: none"> - Management Project, Team Formation, Team Player Style Survey - Changing Nature of Human Resource Management - Strategic HR Management - Learning to work in teams: Human Resource Management Group Game - Organization/Individual Relations and Retention - Legal Framework of Equal Employment - Managing Equal Employment and Diversity - Jobs and Job Analysis - Recruiting in Labour Markets - Selecting Human Resources - Training Human Resource - Careers and HR Development - Performance Management and Appraisal - Compensation Strategies and Practices 		

	<ul style="list-style-type: none"> - Variable Pay and Executive Compensation - Managing Employee Benefits - Health, Safety and Security - Employee Rights and Discipline - Union Management Relationships
Μεθοδολογία Διδασκαλίας	The material will be presented by a variety of teaching approaches that may include lectures, in-class exercises, multimedia cases, short videos, World Wide Web sites, homework, computer models, group case analysis and presentation, and class discussion of assigned readings and cases.
Βιβλιογραφία	<p>Chase, Jacobs, and Aquilano (2006), <i>Operations Management for Competitive Advantage</i>, 11th edition, McGraw-Hill/Irwin.</p> <p>Russell and Taylor (2009), <i>Operations Management</i>, 6th edition, John Wiley & Sons.</p> <p>William J. Stephenson (2009), <i>Operations Management</i>, 10th edition, McGraw-Hill.</p> <p>Slack, Chambers and Johnson (2007), <i>Operations Management</i>, 5th edition, Trans-Atlantic Publications.</p> <p>Stevenson, W. J. (2006), <i>Operations Management with student DVD and Power Web</i>, 8th edition, McGraw-Hill/Irwin.</p> <p>Robert L. Mathis and John H. Jackson (2009), <i>Human Resource Management</i>, 12th edition, Thomson Learning, South-Western.</p> <p>Torrington, Taylor, Laura Hall (2007), <i>Human Resource Management</i>, Prentice Hall.</p> <p>Bratton & Gold (2007), <i>Resource Management, Theory and Practice</i>, 4th edition.</p> <p>Bohlander, G.W. & Snell, S.A. (2003), <i>Managing Human Resources</i>, 13th edition, South-Western College Publications.</p>
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	English

Τίτλος Μαθήματος	LEADERSHIP AND ORGANIZATIONAL BEHAVIOUR				
Κωδικός Μαθήματος	MBA580				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 1				
Όνομα Διδάσκοντα	C. Akrivos				
ECTS	3	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	The purpose of this module is to investigate the frameworks, theories and research relevant to understanding the behaviour of people within the context of organizations. The module covers the three dimensions of organizational behaviour namely, Individual (Personality, Perception and Motivation), Team (Communication and Negotiation) and Organizational (Design, Culture and Change) with reference to case studies.				
Μαθησιακά Αποτελέσματα	<p>This course is designed to help students develop the skills necessary to accomplish the following:</p> <ul style="list-style-type: none"> - Assess your personality, values and interpersonal skills and understand the implications for your work life. - Implement practices that foster organizational citizenship, collaboration, and teamwork. - Diagnose and solve interpersonal and team problems. - Analyze the human resource architecture of an organization and its relationship to organizational strategy - Assess and develop your leadership skills at the group and organizational levels - Foster innovation and creativity within organizations - Promote performance and organizational change through organizational culture and socialization tactics - Assess your own ethical standards, and apply ethical guidelines to human resource and organizational decisions - Stimulate, challenge and encourage critical skills thinking 				
Προαπαιτούμενα	None		Συναπαιτούμενα	None	
Περιεχόμενο Μαθήματος	<p>Major topics to be discussed in the course are:</p> <ul style="list-style-type: none"> - Values, Attitudes, and Social Perception - Motivation - Stress Management - Power and Politics - Decision Making - Work Teams and Group dynamics - Communication, Conflict Management and Negotiation - Human Resource Architecture of the Organization: Leadership of Work Groups and of Organizations 				

	<ul style="list-style-type: none"> - Leadership and Change - Creativity and Innovation in the Workplace - Organization Culture - Organizational Change and Development - Ethical Decision Making at the Individual & Organizational Levels
Μεθοδολογία Διδασκαλίας	The material will be presented by a variety of teaching approaches that may include lectures, in-class exercises, multimedia cases, short videos, World Wide Web sites, homework, computer models, group case analysis and presentation, and class discussion of assigned readings and cases.
Βιβλιογραφία	<p>Kreitner & Knicki (2009), <i>Organizational Behavior</i>, 9th edition, McGraw Hill.</p> <p>Champoux, Joseph E. (2010), <i>Organizational Behavior: Integrating Individuals, Groups and Organizations</i>, 4th edition, Routledge.</p> <p>Morris, Tom (1997), <i>If Aristotle Ran General Motors</i>, Henry Holt & Co., New York.</p> <p>Stephen L. McShane & Mary Ann Von Glinow (2010), <i>Organisational Behavior: Emerging Knowledge and Practice for the Real World</i>, 5th edition, McGraw-Hill Irwin.</p> <p>Robert P. Vecchio, <i>Organizational Behavior</i> (2006), 6th edition, Thomson, South-Western.</p> <p>Stephen P. Robbins, Timothy, A. Judge (2008), <i>Organizational Behavior</i>, 13th edition, Pearson Prentice Hall.</p> <p>Marc Buelens, Herman Van Den Broeck, Karlien Vanderheyden, Robert Kreitner, Angelo Kinicki (2006), <i>Organizational Behavior</i>, 3rd edition, McGraw Hill.</p> <p>Stewart Clegg, Martin Kornberger and Tyrone Pitsis (2008), <i>Managing and Organizations: An Introduction Practice</i>, 2nd edition, Sage Publications.</p>
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	English

Τίτλος Μαθήματος	BUSINESS STRATEGY				
Κωδικός Μαθήματος	MBA581				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 2				
Όνομα Διδάσκοντα	A.Tsaklagkanos				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	<p>The aim of this module is to improve student's ability to evaluate the environments in which firms operate, to appreciate the content, formulation, and implementation of business and corporate strategies, and to understand their own role in a business organization.</p> <p>This module brings together the material students have covered in various functionally oriented modules at NUP. This module is based upon the idea that business is inherently an integrated activity and no major functional area of an organization can be fully understood in isolation. Therefore understanding how the different functional areas that you have examined individually during your program of study interact is critical to understanding the subject of business and commerce.</p>				
Μαθησιακά Αποτελέσματα	<p>On completion of the course students will have:</p> <ul style="list-style-type: none"> - acquired an understanding of the strategic issues confronting general managers, - developed methods for thinking about and for analyzing these issues, - examined the ways in which strategies are formulated and implemented, - gained an appreciation for the dynamic nature of business enterprise, - Understood the reasons for good and bad performance by a firm. 				
Προαπαιτούμενα	None	Συναπαιτούμενα	None		
Περιεχόμενο Μαθήματος	<p>The Concept of Strategy</p> <ul style="list-style-type: none"> - Competitive Advantage - Review of Resources and Capabilities - Review of Industry Analysis and Competitor Analysis - Industry Evolution - Technology Dynamics - Industry Evolution - Mature Markets - International Strategy - Organizing for International Competitiveness - Managing Across Borders - New Strategic Requirements 				

	<ul style="list-style-type: none"> - Managing Across Borders - New Organizational Requirements - Diversification/M&A - Alliances - When to Ally and When to Acquire - How to Make Strategic Alliances Work - Managing Corporations
Μεθοδολογία Διδασκαλίας	The material will be presented by a variety of teaching approaches that may include lectures, in-class exercises, multimedia cases, short videos, World Wide Web sites, homework, computer models, group case analysis and presentation, and class discussion of assigned readings and cases.
Βιβλιογραφία	<p>Grant, Robert M. (2008), <i>Contemporary Strategy Analysis: Concepts, Techniques, Applications</i> 6th edition, Blackwell Publishers.</p> <p>Besanko, David, David Dranove, Mark Shanley and Scott Schaefer (2006), <i>Economics of Strategy</i>, 4th edition, John Wiley & Sons: New York.</p> <p>Johnson, Scholes and Whittington (2007), <i>Exploring Corporate Strategy: Text and cases</i>, 8th edition, Prentice Hall.</p> <p>Thomson, John and Frank Martin (2005), <i>Strategic Management: Awareness and Change</i>, 5th edition, Thomson.</p> <p>Finkelstein, Cambell and Whitehead (2009), <i>Think Again: Why Good Leaders Make Bad Decisions</i>, Harvard Business School.</p>
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	English

Τίτλος Μαθήματος	CHARTERING & INSURANCE POLICY				
Κωδικός Μαθήματος	SHIP510				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 1				
Όνομα Διδάσκοντα	TBA (New Faculty Member)				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	<p>The course provides a thorough understanding of the commercial exploitation of ships, different charter methods and practices. The course includes theory and practice relating to the sale and purchase of ships, their employment in various forms of charter and a detailed calculation of economic performance, including port operations. It also provides an overview of the various commodity markets such as dry bulk, petroleum and chemicals, liner and ferry lines. Where applicable, the impact of national policies of the EU maritime transport and the International IMO are examined, together with the International Maritime Organisation (IMO) regulations that guide future trading conditions and developments in the design and ship specifications. In addition, the course provides a critical and comprehensive study of marine insurance law. It explores the relationship and interaction between the Marine Insurance Act 1906, customary law and the terms of the Institute Clauses. It addresses three main areas: general principles of marine insurance contract, the typical risks and types of losses, always in the context of maritime policy of insurance. Marine insurance is a matter of interest which is growing and therefore many of the judges offer their interpretations of the regulations. There are also recent developments in legislation which cause conflicts and contradictions.</p>				
Μαθησιακά Αποτελέσματα	<p>After completing this course, the student should be able to:</p> <ol style="list-style-type: none"> 1. Recognize the characteristics of large maritime activities 2. Digest terms and concepts such as: types of vessels used in transport, including Capesize, Panamax and Handy bulk transportation, Container, Ro / Ro 3. Understand the key dimensions, design and manufacture of ship details (decks, hatches, cranes, winches and specialized cargo handling equipment) 4. Fully understand the terminology of vessel capacity measurement, including the dimensions, physical quantities - deadweight (dwat & dwcc), NT & GT, TEUs. 5. They understand concepts such as stowage factor 6. Understand the main points of marine origin and the appropriate trade routes of important loads 7. Understand the role of the Broker and the his/her responsibilities 8. Understand how the cargo guarantees, claims etc. 				

	9. Identify the nature of the Maritime Insurance, consider matters concerning loss, the issues of insurance coverage, the dangers of the sea, insurance clauses, third issues and reform of the 1906 Act (including proposals of law Committee on development).		
Προαπαιτούμενα	None	Συναπαιτούμενα	None
Περιεχόμενο Μαθήματος	<ul style="list-style-type: none"> • Buying and selling Ship, • Role and functions of shipbroker, • Economic Geography, Trade, craft description and technical details, chartering terminology, chartering dry bulk, • Various charter methods: journey, time, bareboat, charters, charter contracts, dispute resolution and arbitration, assessment and calculation of journey, trickle calculations, • Introduction to Sea Law, • Principles of Maritime Security, • Special Shipping Insurance Coverage, • P&I Clubs and Mutual Insurance, • Maritime claims: management of claims and disputes 		
Μεθοδολογία Διδασκαλίας	Tuition will be a combination of lectures, interactive exercises and case discussion. Course content will come primarily from the assigned textbooks. Additional content will be incorporated where appropriate.		
Βιβλιογραφία	<ol style="list-style-type: none"> 1. Institute of Chartered Shipbrokers, 2. Stopford, M, (1988), Maritime Economics, Εκδόσεις Routledge. 3. McConville, J (1999) Economics of Maritime Transport, 1st edition, The Institute of Chartered Shipbrokers. 4. BIMCO, Various Publications 5. Branch, A.(1998), Economics of Shipping Practice and Management, Chapman and Hall, Second Edition 6. Clarksons, Various Research Studies 7. Intertanko, Various Publications 8. UNCTAD, Review of Maritime Transport Series 9. IMF, Global Economic Outlook Series 10. Marine Insurance Legislation 4th edition, 2010, Merkin, Robert 11. Law Of Marine Insurance, Susan Hodges Marine Claims: A Guide for Handling and Prevention of Marine Claims, Christof F. Lüddecke, Graeme Bowles 		
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%		
Γλώσσα	ENGLISH		

Τίτλος Μαθήματος	SHIPPING FINANCE & INVESTMENT STRATEGY				
Κωδικός Μαθήματος	SHIP520				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 2				
Όνομα Διδάσκοντα	TBA(New Faculty Member)				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	The Shipping Finance and Investment Strategy module combines the theoretical and practical aspects of Investment Strategy techniques with applications in the area of shipping. It explains the different types of investment associated with shipping ownership and operation as well as methods for measuring and quantifying such investments.				
Μαθησιακά Αποτελέσματα	Shipping Finance and Investment focuses on the evaluation and selection of alternative shipping related investment decisions under uncertainty and the different sources of investment financing available to shipping organizations. It builds upon some of the core concepts introduced in Corporate Finance, but focuses on the shipping industry. The module deals with the process and types of traditional ship mortgage finance, as well as the alternative capital market sources, such as public issuance of equity and debt, private forms of equity and debt, ship leasing and KG/KS financing. It also aims to provide a rigorous grounding on the long-term financial decisions that shipping corporations make, the tools and analysis used to make these decisions and the factors that affect them.				
Προαπαιτούμενα	None	Συναπαιτούμενα	None		
Περιεχόμενο Μαθήματος	<ul style="list-style-type: none"> - Investment Fundamentals - Securities and Analysis - Financial Investment - Investment Analysis - Securities - Non-Marketable Securities - Marketable Securities - Money Market Securities - Capital Market Securities - Derivatives - Indirect Investments - Securities and Risk 				

	- The Investment Process
Μεθοδολογία Διδασκαλίας	Tuition will be a combination of lectures, interactive exercises and case discussion. Course content will come primarily from the assigned textbooks. Additional content will be incorporated where appropriate.
Βιβλιογραφία	<p>Recommended:</p> <p>1) Bodie, Z, Kane A. and Marcus A., 2008, Investment,, McGraw Hill 2) Stopford, Martin, 2011. Maritime Economics, third ed. Taylor & Francis, New York, NY.</p> <p>Other:</p> <p>1) Alizadeh, Amir H., Nomikos, Nikos K., 2009. Shipping Derivatives and Risk Management, first ed. Palgrave Macmillan, New York, NY. 2) Bodie Z., Investment, 2010, , McGraw Hill, 3) Grammenos C. Th. And Xilas E.M. "Shipping Investment and Finance: Books I & II by (1999-2000); 4) Grammenos, Costas Th., 2010. The Handbook of Maritime Economics and Business, second ed. Informa Law, London, UK</p> <p>Journal Publications</p> <p>1) Albertijn, Stefan, Bessler, Wolfgang, Drobetz, Wolfgang, 2011. Financing shipping companies and shipping operations: a risk-management perspective. Journal of Applied Corporate Finance 23, 70–82. 2) Alizadeh, A.H., Nomikos, N.K., 2007. Investment timing and trading strategies in the sale and purchase market for ships. Transportation Research Part B: Methodological 41 (1), 126–143 3) Drobetz,W., D. Gounopoulos, A. Merikas and H. Schroder, 2013 Capital Investment decision of globally-listed companies, Transportation Research part E, 52, 49-76 4) Merikas, A., G., Gounopoulos, Dimitrios, Nounis, Christos, 2009. Global shipping IPOs performance. Maritime Policy and Management 36, 481–505. 5) Syriopoulos, Theodore C., 2010. Shipping finance and international capital markets. In: Grammenos, Christos Th. (Ed.), The Handbook of Maritime Economics and Business. Informa Law, London</p>
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	ENGLISH

Τίτλος Μαθήματος	SEABORNE TRADE AND INTERNATIONAL ECONOMICS				
Κωδικός Μαθήματος	SHIP530				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 2				
Όνομα Διδάσκοντα	Eleftherios I. Thalassinos				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	The Port Industry that satisfies the demand for “port services”, is not always organised in the same way. The recognition, distinction and analysis of the existing organisational models of Ports (once the term “port” has been defined) is the main subject of this course. In this effort, it is prerequisite to familiarise with the spectrum and the characteristics of the “port product”, so that we can further examine the services offered by a port. This is a part of the ongoing international dialogue over the role of the public and private sector in the port production and the peculiarities of the “Port Product”.				
Μαθησιακά Αποτελέσματα	The course follows the emergence and development of Port Management, and its evolution prospects within an international environment and the changing trends in trade and transportation. This knowledge assists in a clearer understanding of the port selection criteria. In this sense, it is prerequisite to familiarise with the spectrum and the characteristics of the “port product”, so that we can further examine the services offered by a port. The recognition, distinction and analysis of the existing organisational models of Ports are examined, and case studies are selected to examine the relationships developed between ports, ships, cargoes and port types. The reality of these contemporary models is directly related to the evolution of the theoretical quests of organisational theory regarding the transition from fordism to total quality management. Highlighting the organisational problems of contemporary ports is also at the heart of this discussion, and becomes even more important within a framework that clears the economic liaisons between, small, medium size and large Port Enterprises, as well as the distinction between different specialised cargo terminals.				
Προαπαιτούμενα	None	Συναπαιτούμενα	None		
Περιεχόμενο Μαθήματος	<ul style="list-style-type: none"> - Port companies – Introductory analysis - Port business environment analysis - Port Planning - Decision making - Port Operations analysis - Port Organization - Port Leadership 				

	<ul style="list-style-type: none"> - Port Organizational culture - Departmentalization - Port companies departments - Port Quality and environmental management - Outsourcing in Ports - Port CSR - Corporate social responsibility - Port Human resource management
Μεθοδολογία Διδασκαλίας	Tuition will be a combination of lectures, interactive exercises and case discussion. Course content will come primarily from the assigned textbooks. Additional content will be incorporated where appropriate.
Βιβλιογραφία	<ul style="list-style-type: none"> • Professor's lecture notes in English from the book "Port Industry, Trends and Developments: Companies & Systems in the Age of Competition in Port Organization and Operations", C. Chlomoudis, (in Greek) ISBN 978-960-02-2613-3, Papazisis Publications, Greece 2012. • Professor's lecture notes in English from the book «Port Planning in the Modern Port Industry », J&J Hellas, ISBN: 960-8461-49-9, Piraeus Greece 2006. • "European Port Policy: Towards a Long Term Strategy". (Chlomoudis, C.I. and Pallis A.A), Cheltenham: Edward Elgar, ISBN 1843760932. Series Editor: K. Button. Economics- Management and Policy, Cambridge, UK-Northampton, USA 2002
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	ENGLISH

Τίτλος Μαθήματος	SHIPPING MARKETS AND QUANTITATIVE METHODS				
Κωδικός Μαθήματος	SHIP540				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 1				
Όνομα Διδάσκοντα	C.Volos				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	In this course students will learn the organization and administration of maritime operations and be aware of the complexities faced in an international market. This will be achieved by introducing participants to the functions and departments of the shipping companies, their structure and employed human resources. The course highlights fundamental concepts of Management and presents real cases from the shipping industry.				
Μαθησιακά Αποτελέσματα	<p>At the end of the course the students should be able to:</p> <ul style="list-style-type: none"> • Analyze ways of organization and management of shipping companies • Know the characteristics of shipping companies • Identify the basics of shipping operations <p>Be aware of concepts such as functional deployment of shipping operations, human resources practices in shipping and finally safety and quality issues.</p>				
Προαπαιτούμενα	None	Συναπαιτούμενα	None		
Περιεχόμενο Μαθήματος	<ol style="list-style-type: none"> 1. Introduction to Shipping Markets' Analysis & Policy <ol style="list-style-type: none"> a. The globalize nature of markets b. Shipping and derivative demand c. Owners, ship owners and ship managers d. Ship types e. Registration and Classification 2. The operations of a shipping company <ol style="list-style-type: none"> a. Structure of ship owning and Management Organizations b. The various departments within c. Operations and Technical d. Chartering and Commercial e. Insurance and Risk management f. Hull and Machinery Insurance g. P and I Clubs 3. The organization of a shipping company <ol style="list-style-type: none"> a. The importance of the organization 				

	<ul style="list-style-type: none"> b. The systemic nature of organizations c. Organizational structure d. Structural dimensions of organizational structure <p>4. Factors affecting organizational structure</p> <ul style="list-style-type: none"> a. Technology level - Expertise fleet b. The environmental factor operating c. The agent strategy d. The organizational culture <p>5. Segmentation of shipping companies</p> <ul style="list-style-type: none"> a. Segmentation by function b. Segmentation by operation c. Spoken organizational form d. The use of task forces e. Geographical segmentation f. Modular or network segmentation <p>6. Human resources management in maritime operations</p> <ul style="list-style-type: none"> a. Strategic human resource management (SDAD) b. The operation of IHL <p>7. HRM ship</p> <ul style="list-style-type: none"> a. The crewing department of a shipping company b. Crew management and competitive advantage c. Applying HRM techniques in shipping c. Global Labor market, multiculturalism and IHL ship <p>8. Safety in shipping operations</p> <ul style="list-style-type: none"> a. Maritime industry, quality and safety b. The ISM Code. Approaches to implementing the ISM Code c. ISM audit and objectives d. The ISPS Code <p>9. Outsourcing functions and activities of shipping companies</p> <ul style="list-style-type: none"> a. The outsourcing as a strategic option b. Advantages and disadvantages of delegation to independent managers c. The independent ship management companies <p>10. Corporate social responsibility and management of shipping companies</p> <ul style="list-style-type: none"> a. Corporate Social Responsibility (CSR) b. CSR practices in the shipping industry
Μεθοδολογία Διδασκαλίας	Tuition will be a combination of lectures, interactive exercises and case discussion. Course content will come primarily from the assigned textbooks. Additional content will be incorporated where appropriate.
Βιβλιογραφία	Maritime Economics, M. Stopford, Routledge, London, 2009 "Maritime Economics and Policy", P. Stanford, McMillan, London 2010.
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	ENGLISH

Τίτλος Μαθήματος	ECONOMICS, AND PORT MANAGEMENT				
Κωδικός Μαθήματος	SHIP550				
Τύπος μαθήματος	Core/Required				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 2				
Όνομα Διδάσκοντα	TBA (New Faculty Member)				
ECTS	6	Διαλέξεις / εβδομάδα	2 ½	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	<ul style="list-style-type: none"> - describe the underlying principles of transportation economics through analytic models; - implement Transport economics elements in real life cases; - understand the policy framework that EU has adopted; - study of the impact of the transport efficiencies in modern Businesses. 				
Μαθησιακά Αποτελέσματα	<ul style="list-style-type: none"> - understand and use analytic models - identify transportation and logistics problems - identify solutions that increase transport and logistics efficiency - forecast demand and prepare capacity 				
Προαπαιτούμενα	None	Συναπαιτούμενα	None		
Περιεχόμενο Μαθήματος	<ul style="list-style-type: none"> - Fundamentals of Transport Economics; - Analysis of the EU Transport policies; - International transportation systems. - Modern requirements of companies and transportation strategies; - Operational strategies; - Selection of transportation means, modes and routes; - Intermodal transport - Pricing, Cost and Production Theory - Cost and Productivity Efficiency Measurement User Costs: Waiting Time, Boarding and Alighting Time, Capacity Constraints, Route Structure, Vehicle Size 				
Μεθοδολογία Διδασκαλίας	Tuition will be a combination of lectures, interactive exercises and case discussion. Course content will come primarily from the assigned textbooks. Additional content will be incorporated where appropriate.				
Βιβλιογραφία	<ul style="list-style-type: none"> • Button, K.J., Transport Economics, Third edition, Edward Elgar, Cheltenham, UD, Northampton, Mass. 2010. • Quinet, E. and R. Vickerman (2004), Principles of Transport Economics, Cheltenham and Northampton, Mass: Edward Elgar • Small, K.A. and E.T. Verhoef (2007), The Economics of Urban Transportation, Second Edition, London and New York: Routledge. • Hensher, D.A. and K.J. Button, eds., Handbook of Transport Modelling, Oxford: Elsevier Science, New York: Pergamon 2000 				

	<ul style="list-style-type: none"> • Silver, Edward, David Pyke, and Rein Peterson. Inventory Management and Production Planning and Scheduling. 3rd ed. New York, NY: John Wiley & Sons, 1998. • Ballou, Ronald. Business Logistics Management. 5th ed. Upper Saddle River, NJ: Prentice Hall, 2003. • Cachon, Gerard, and Christian Terwiesch. Matching Supply with Demand: An Introduction to Operations Management. New York, NY: McGraw-Hill, 2005.
Αξιολόγηση	Midterm exam (20% of final grade), presentation of short report (20%) and Final exam 60%
Γλώσσα	ENGLISH

Τίτλος Μαθήματος	RESEARCH METHODS				
Κωδικός Μαθήματος	DIS600				
Τύπος μαθήματος	Research				
Επίπεδο	Postgraduate				
Έτος / Εξάμηνο φοίτησης	Semester 3				
Όνομα Διδάσκοντα	Members of Faculty				
ECTS	6	Διαλέξεις / εβδομάδα	N/A	Εργαστήρια / εβδομάδα	N/A
Στόχοι Μαθήματος	The aim of the dissertation seminar is to help students to apply requisite skills to carry out independent research as well as direct them to possible topics for their dissertation.				
Μαθησιακά Αποτελέσματα	<p>Upon successful completion of this course, students should be able to:</p> <ul style="list-style-type: none"> - Apply requisite skills to carry out independent research - Understand the basic dimensions and approaches in designing a research study; - Understand the basic structure of a well-written and coherent dissertation - Locate and make maximum use of university research resources 				
Προαπαιτούμενα		Συναπαιτούμενα			
Περιεχόμενο Μαθήματος	Students will be introduced to several topics that can help them write a better dissertation including: research design and basic research methodologies; components of a well-written and coherent dissertation; and guidance in terms of how to write a defensible research proposal. During the course students will also review and discuss recent research papers and literature on various topics in real estate; learn about the available research resources at the university and how they can utilize them; review examples of well written research proposals; and get help in terms of using econometric and statistical packages or get directed to appropriate staff that can provide such help.				
Μεθοδολογία Διδασκαλίας	The course will be taught through presentations and discussions.				
Βιβλιογραφία	<p>John Creswell (2013). <i>Research Design: Qualitative, Quantitative, and Mixed Methods Approaches</i>, SAGE Publications, Inc; Fourth Edition</p> <p>Salkind, N. J. (2009). <i>Exploring research</i> (7th ed.). Upper Saddle River, NJ: Prentice Hall.</p> <p>Anderson, J. and Millicent, P. (2001), <i>Assignment and Thesis Writing</i>, 4th edition, Wiley, Brisbane, Australia.</p> <p>Mauch, J.E. and Birch, J. W. (1998), <i>Guide to the Successful Thesis and Dissertation: A Handbook for Students and Faculty</i>, 4th edition, Publisher: M. Dekker, New York.</p>				

	<p>Preece Roy (1994), <i>Starting Research: An Introduction to Academic Research and Dissertation Writing</i>, Printer Publishers, London.</p> <p>Swernam, Derek (2000), <i>Writing Your Dissertation: How to Plan, Prepare and Present Successful Work</i>, How to Books Oxford Publishers, U.K.</p>	
Αξιολόγηση	Class Participation	20%
	Assignments	30%
Γλώσσα	English	

ΠΑΡΑΡΤΗΜΑ 2 Α: ΔΙΔΑΚΤΙΚΟ ΠΡΟΣΩΠΙΚΟ, ΜΑΘΗΜΑΤΑ ΚΑΙ ΠΕΡΙΟΔΟΙ ΔΙΔΑΣΚΑΛΙΑΣ ΣΤΟ ΠΡΟΓΡΑΜΜΑ ΣΠΟΥΔΩΝ

Α/Α	Όνοματεπώνυμο	Γνωστικό Αντικείμενο/ Ειδικότητα	Μαθήματα Διδασκαλίας στο υπό αξιολόγηση Πρόγραμμα Σπουδών (Πτυχίο Διοίκησης Επιχειρήσεων)		
			Κωδικός	Όνομα	Περίοδοι/ εβδομάδα
1.	Andreas Hadjixenophontos	Accounting& Finance	MBA550	Financial and Managerial Accounting	2 ½
2.	Andreas Hadjixenophontos	Accounting& Finance	SHIP520	Shipping Finance and Shipping Valuation	2 ½
3.	John Politis	Management	MBA570	Operations Management & Human Resources Management	2 ½
4.	C. Christodoulou-Volos	Economics & Finance	MBA540	Financial Management	2 ½
5.	C. Christodoulou-Volos	Economics & Finance	SHIP540	Shipping Markets and Quantitative Methods	2 ½
6.	Spyros Vliamos	Political Economics	DISS600	Research Methods	2 ½
7.	Christodoulos Akrivos	Human Resources Management	MBA580	Leadership and Organizational Behavior	2 ½
8.	Andreas Masouras	Marketing	MBA560	Marketing Management & Business Communications	2 ½
9.	TBA (New Faculty Member)	Shipping Finance Portfolio Manager	SHIP510	Chartering and Insurance Policy	2 ½

10.	TBA (New Faculty Member)	Shipping Finance Portfolio Manager	SHIP520	Shipping Finance and Shipping Valuation	2 ½
11.	TBA (New Faculty Member)	Shipping Finance Portfolio Manager	SHIP550	Economics, and Port Management	2 ½
12.	Eleftherios I. Thalassinos	International Economics & Econometrics	SHIP530	Seaborne Trade and International Economics	2 ½
13.	Angelos Tsaklanganos	Management and Managerial Accounting	SHIP550	Economics, and Port Management	2 ½

ΠΑΡΑΡΤΗΜΑ 2 Β: ΔΙΔΑΚΤΙΚΟ ΠΡΟΣΩΠΙΚΟ, ΠΡΟΣΟΝΤΑ ΚΑΙ ΣΥΝΟΛΙΚΟΙ ΠΕΡΙΟΔΟΙ ΔΙΔΑΣΚΑΛΙΑΣ

A/A	Όνοματεπώνυμο	Προσόντα	Βαθμίδα*	Π/Μ**	Πρόγραμμα Σπουδών	Περίοδοι/ εβδομάδα	Σύνολο περιόδων/ εβδομάδα
1.	Andreas Hadjixenophontos	Ph.D in Economic History MSc in European Studies BSc in Accounting & Finance	ΑΚ	Π	Πτυχίο Λογιστικής MBA	6 3	9
2.	John Politis	Ph.D in Management MBA BSc	ΑΚ	Π	Πτυχίο Διοίκησης Επιχειρήσεων MBA	6 3	9
3.	C. Christodoulou-Volos	Ph.D in Economics MA in Economic BSc in Economics	ΑΚ	Π	Πτυχίο Διοίκησης Επιχειρήσεων MBA	6 3	9
4.	Christodoulos Akrivos	Ph.D in Human Resource Management MBA BA in Business Administration	ΕΔΠ	Μ	MBA	3	3
5.	Andreas Masouras	Ph.D in Marketing BSc in Business Administration	Λ	Μ	MBA	3	3
6.	TBA (New Faculty Member)	Ph.D in Shipping Economics BA in Economics/Business Administration/Related Topic	Επικ.Καθ./ Λ	Π	MBA in Shipping	6	6

7.	Eleftherios I. Thalassinos	Ph.D. in Economics MBA (International Business and Finance) BA in Economics	Κ	Μ	MBA	3	3
8.	Spyros Vliamos	Ph.D. in Economics M.A.(Econ.) B.Sc.in Economics	Κ	Π	MBA	3	3
9.	Angelos Tsaklagkanos	Ph.D. in Economics MA in Economics MBA B.Sc. in Business Administration	Κ	Π	Πτυχίο Διοίκησης Επιχειρήσεων MBA	6 3	9

* Βαθμίδα: Καθηγητής (Κ), Αναπληρωτής Καθηγητής (ΑΚ), Επίκουρος Καθηγητής (Επικ.Κ),
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