

Doc. 300.1.2

Date: 17.7.2023

# Higher Education Institution's Response

Higher Education Institution:
 C.D.A COLLEGE

• Town: Larnaca

 Programme of study Name (Duration, ECTS, Cycle)

In Greek:

Διοίκηση Τουριστικών Επιχειρήσεων (4 ακαδημαϊκά έτη, 240 ECTS, Πτυχίο)

In English:

Travel and Tourism Management (4 academic years, 240 ECTS, Bachelor)

• Language(s) of instruction: English

Programme's status: Currently Operating

Concentrations (if any):

In Greek: Concentrations
In English: Concentrations



The present document has been prepared within the framework of the authority and competencies of the Cyprus Agency of Quality Assurance and Accreditation in Higher Education, according to the provisions of the "Quality Assurance and Accreditation of Higher Education and the Establishment and Operation of an Agency on Related Matters Laws" of 2015 to 2021 [L.136(I)/2015 – L.132(I)/2021].

#### A. Guidelines on content and structure of the report

- The Higher Education Institution (HEI) based on the External Evaluation Committee's (EEC's) evaluation report (Doc.300.1.1 or 300.1.1/1 or 300.1.1/2 or 300.1.1/3 or 300.1.1/4) must justify whether actions have been taken in improving the quality of the programme of study in each assessment area. The answers' documentation should be brief and accurate and supported by the relevant documentation. Referral to annexes should be made only when necessary.
- In particular, under each assessment area and by using the 2<sup>nd</sup> column of each table, the HEI must respond on the following:
  - the areas of improvement and recommendations of the EEC
  - the conclusions and final remarks noted by the EEC
- The institution should respond to the EEC comments, in the designated area next each comment.
   The comments of the EEC should be copied from the EEC report <u>without any interference</u> in the content.
- In case of annexes, those should be attached and sent on separate document(s). Each document should be in \*.pdf format and named as annex1, annex2, etc.

### 1. Study programme and study programme's design and development (ESG 1.1, 1.2, 1.7, 1.8, 1.9)

### Response of the Higher Education Institution (HEI)

The comments of the EEC are very positive and the 1<sup>st</sup> section Study programme and study programme's design and development is evaluated as Compliant by the EEC.

Areas of improvement and recommendations by EEC	Actions Taken by the Institution	For Official Use ONLY
To revise Programme Learning Outcome: 'To explore issues and problems relevant to a wide range of situations' is reworded to 'To provide students with the analytical skills to solve complex problems associated with the contemporary travel and tourism sector'.	As per the EEC committee's suggestions the programme learning outcome was reworded to 'To provide students with the analytical skills to solve complex problems associated with the contemporary travel and tourism sector'.	Choose level of compliance:
To make changes to some modules (content, naming/orientation, updating texts): i. Tourism Ethics becomes a compulsory module, perhaps moving Casino Management to an elective. ii. Small Business Management introduces innovation/entrepreneurs hip as part of the module and that this is reflected in the title. iii. that the micro and macro economics modules should be oriented to	<ul> <li>The College has satisfied the suggestions raised by the EEC and has revised the curriculum of the program as advised.</li> <li>The changes made are: <ul> <li>Course Codes and titles were revised.</li> </ul> </li> <li>MAR 322: Consumer Behavior in Tourism changed to TOU 302: Tourist Behavior. Part of Course Syllabus was also revised.</li> <li>MGT 401: Small Business Management in Tourism changed to MGT: 401 - Entrepreneurship and Innovation in Tourism. Part of Course Syllabus was also revised.</li> <li>The Course Syllabus of TOU 325: Tourism Planning and Development was revised. The Course code is</li> </ul>	Choose level of compliance:



lourism economics, covering supply-side elements of economics and the opportunities that tourism brings to the wider local economy (multiplier effect), iv. to rename (and refocus) Consumer behaviour to Tourist Behaviour, introducing more recent advances in theory in this area, v. to introduce 'governance' into the Tourism Planning and Development module outlines with more current set texts where appropriate  - SOC 201: Tourism Sociology was replaced by TOU 202: Human Geography in C Semester  - ECO 201: Microeconomics of the EEC, all module outlines were updated with new bibliography where appropriate.  That the Library subscribes to the WTO database, which includes texts, but also useful statistical data.  That CDA develop a set of more descriptive grade descriptors that elaborate what is expected at each level (e.g., extent of independent reading, even and povelope and the program and Developer and povelope and po			
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extent of critical thinking)		
and for each grade band.	Kar Danfarrana Indiantara (KDIa) ara nanfarrana	Chassa laval of compliance
That quantified KPIs are	Key Performance Indicators (KPIs) are performance	Choose level of compliance:
•	metrics that can be tracked, measured and analyzed.	
developed.	CDA College uses KPIs to understand how a program,	
	department, course or a student is progressing toward	
	their goals. KPIs are the tools to understand and	
	measure the success of the College. Furthermore, these	
	KPIs help the College to monitor and evaluate how well	
	they're performing, and direct their policy formulation and target setting.	
	CDA College Information Management	
	CDA College strongly believes in transparency and that is	
	why all-important information is published on our	
	website and is accessible by everybody. For example, on	
	our website (Homepage - CDA College) someone can find	
	all information concerning our Programs of Study such	
	as learning outcomes, structure of a program, academic	
	staff etc.	
	The College Prospectus, which is approved by the	
	Ministry of Education is published once a year (it is also	
	uploaded on our website) and includes detailed	
	information of the college, programs of study, internal	
	regulations etc.	
	For almost a decade we have been using the platform	
	Moodle. Moodle has helped us to connect with our	
	students at all times through MyCDAcommunity (CDA	
	College Community Platform – CDA College Community Platform –	
	Students, Faculty and Staff Engagement Platform). Students of all	
	campuses regardless their program of study can	
	communicate this channel and exchange suggestions,	
	opinion, views etc.	
	Also, Moodle ( <u>CDA College: Log in to the site</u> ) and its	
	Addons were extensively used throughout the pandemic	
	Our website also provides information to all graduates	
	through the Alumni section. A graduate can apply to	
	become part of the CDA College Alumni Association and	
	receive promotion material and the newsletter of the	
	college.	
	C.D.A College has already established KPIs which are	
	extensively evaluated by the Administration of the	
	College. The KPIs at C.D.A College are measured through:	





	BA Travel & Tourism Management  Aesthetics	90%  1st Year: 80%, 2nd Year: 76%, 3rd Year: 73%, 4th Year: 90%  1st Year: 80%, 2nd Year: 76%, 3rd Year: 73%, 4th Year: 90%
		1st Year: 80%, 2nd Year: 76%, 3rd Year: 73%, 4th Year: 90%
	BA Travel & Tourism Management	1st Year: 80%, 2nd Year: 76%, 3rd Year: 73%, 4th
	BA Travel & Tourism Management	
		90%
	Travel & Tourism Administration	1st Year: 90%, 2nd Year:
		100%, 3rd Year: 100%
	Hairdressing	1st Year: 75%, 2nd Year:
	Higher Diploma in Office Administration	100%
	Executive Secretarial Studies	100%
	Secretarial Studies	<b>Examinations</b> 90%
the examinations?	Trogramme of studies	Students in the
success of the students in	Programme of Studies	Success Percentage (%) of
What is the percentage of	CDA COLLEGE LARNACA	
	media advertisements etc. (Please See Annex 4)	
	through google analytics concerning our webpage, social	
	Also, the metrics and statistics which are retrieved	
	consideration is the drop out & passing rates.	
	Another important aspect that we take into	
	and are studied thoroughly.	
	sent to the Chairman & General Director of the Program	
	The results which are retrieved by these evaluations are	
	- Other Academic matters form etc.	
	- complaint form	
	- evaluation of the lecturer by the director or program coordinator	
	staff)	
	- self-evaluation from (academic and administrative	
	- program of study evaluation from	
	director of the campus, student welfare etc.)	
	evaluate their teacher & administrative staff such as the	
	- students' evaluation form (the students are asked at the end of the semester or the academic year to	

### 2. Student – centred learning, teaching and assessment (ESG 1.3)

### Response of the Higher Education Institution (HEI)

The comments of the EEC are very positive and the **second section**, **Student – centred learning**, **teaching and assessment (ESG 1.3)** is evaluated as Compliant by the EEC.

Areas of improvement and recommendations by EEC	Actions Taken by the Institution	For Official Use ONLY
There is nearly none participation of the students in research and project.	As per the program of study assessment requirements, the students are expected to do assignments in each module where they are involved in research in order to do these projects. Moreover, the final year students are expected to do a final research project/thesis in order to graduate. As per the suggestion of EEC, from now on, the best final projects/thesis will be selected and included in the publication of the College Research Journal "The Cyprus Research Facts Journal". This will provide to students more direct involvement in the research environment.  Also, the Chairman of the College and the Director of the "Aristotle Research Centre" came to a mutual agreement of giving more incentives such as financial compensation to students who decide to participate in research or a project.  We will also familiarize students with journal writing and databases like Academia	Choose level of compliance:
A stronger bond between the college and the industry can be achieved.	CDA College reinforced its Students' Welfare & Career Office in establishing closer links between the institution and the industry such as hotels, travel agencies etc. Moreover, it provides vital insights and awareness of professional career opportunities and job vacancies locally and abroad. This is a vital stepping stone in enhancing the relations of the College and its students with businesses. This initiative will strengthen the College and intensify industry links. More important, it will also offer opportunities and enhance the employability of our students after their studies. The College has established the following	Choose level of compliance:



links/agreements with local businesses, organizations for students' internships and their future employability:

- PASIXE (Cyprus Hotels Association)
- CSTI (Cyprus Sustainable Tourism Initiative)
- ΣΤΕΚ (Cyprus Tourist Enterprises Association)
- Cyprus Hotel Managers Association\Birdlife
   Cyprus
- Sabre
- Cyprus Economists Association
- Kinisis Travel, Nicosia and Limassol

More and more graduates are taking roles in international businesses, as in the H.T.S. Hadjikakou Travel Services that operates in many countries.

The college organizes student visits in businesses each semester, as well as Welfare and Career days that link our students and graduates with prospective employers. These strategies have shown to further enhance our links with the industry. Although the programme is academic, we are still trying to offer students a practical approach through our links from the industry. We have worked with Sabre and recently with Amadeus in offering extra training and seminars to our students and thus get a better feel of the industry.

Furthermore, CDA College is always close to the society by constantly offering to the Cyprus society by organizing sponsorships and charitable events such as:

- Contributing to philanthropic organizations, e. g. PASYKAF
- Volunteers in charitable events etc.
- Providing beauty services to nursing homes for elderly people
- Hairdressing services to nursing homes for elderly people
- 1. Enhancement of the staff interactions with outside stakeholders.

Another significant initiative taken by the College is the enhancement of the staff interactions with outside





	stakeholders, business internships by inviting			
	practitioners/ professionals/ and entrepreneurs. This			
	will also offer internship opportunities and enhance			
	the employability of our students after their studies.			
	Some of the links already established with the industry			
	are:			
	<ul> <li>PASIXE (Cyprus Hotels Association)</li> </ul>			
	CSTI (Cyprus Sustainable Tourism Initiative)			
	• ΣΤΕΚ (Cyprus Tourist Enterprises Association)			
	<ul> <li>Cyprus Hotel Managers Association\Birdlife</li> </ul>			
	Cyprus			
	Sabre			
	Cyprus Economists Association			
	Kinisis Travel, Nicosia and Limassol			
	Furthermore, the College has already agreed with the			
	following outside business stakeholders so as to			
	further enhance the staff interactions by inviting more			
	business professionals and entrepreneurs:			
	1. Mr. Thomas Parissis, Business Development			
	Manager, Project & Innovation Manager, EU funding			
	Expert			
	2. Dr Marios Clerides, Οικονομολόγος, ex Director			
	General of Hellenic Bank, ΜΕΛΟΣ Δ.Σ. Ancoria Bank			
	3. Dr Pavlos Antoniou, Χρηματοοικονομικός			
	Επίτροπος της Κ.Δ.			
	4. Dr Demetris Georgiades Πρόεδρος			
	Δημοσιονομικού Συμβουλίου της Κ.Δ.			
	5. Γιώργος Ιωάννου, Επιχειρησιακός Διευθυντής,			
	Τμήμα Συμβουλευτικών Υπηρεσιών PWC			
	6. Dr. Anastasios Vasiliades - Institute of			
	Entrepreneurship Development			
	7. Dr. Antreas Stassis (Professor) - Mechanical			
	Engineering and Operations Management - Technical			
	University of Cyprus			
	8. Mr. Antreas Anastasiades - Cyber Technology			
	& Business Crime			
A more modern point of	At the College, we use the online platform "Moodle".	Choose	level	of
view should be considered	The Covid pandemic helped us a lot to become more	compliance:		
on the teaching tools and	computer friendly and literate.			
methods. Use of	We started using more modern and synchronized			
applications, simulations,	teaching tools and methods. For example, online			





online quizzes may be included.	exams and quizzes were introduced during the pandemic and keep using them. Electronic assessment and gradebooks are now used in almost all programs. Blended learning (the class is given at a real time in class and it is also given online simultaneously) is also a new teaching tool that we use at CDA College and the feedback that we got from students was very helpful			
The Erasmus Programme and related mobility opportunities should be more actively promoted to students.	are Erasmus officers in all our branches. There has	Choose compliance:	level	of

### 3. Teaching staff (ESG 1.5)

### Response of the Higher Education Institution (HEI)

The comments of the EEC concerning the **Teaching staff (ESG 1.5)** were evaluated as compliant except the point 3.3 Synergies of teaching and research which was evaluated as Partially Compliant.

Areas of improvement and recommendations by EEC	Actions Taken by the Institution	For Official	Use ON	LY
The college needs academic staff with a PhD in the travel and tourism area.	The EEC has evaluated the sub-area 3.3 Synergies of teaching and research as Partially Compliant.  As explained to the EEC committee the small scale of Cyprus does not provide a lot of opportunities for PhD lecturers in the field. However, our strategy is to assist our current academic staff to reach their full academic potential and obtain either a Master degree if needed or a PhD. Current examples are Mrs. Nasia Tryfonos who will base her Phd thesis on Tourism Sustainability and Mrs Soteroulla Christodoulou, a distinct member of the industry, who has registered for a Master's Degree in Hospitality, Tourism and Events Management and is planning to further her studies to a PhD.  We have also proceeded with the employment of Dr. Michalis Tsangas (Phd Environmental Conservation and Management — (Open University Cyprus), Environmental Engineering, MSc in Environmental Conservation and Management (Energy and Pollution) — (Open University Cyprus), Diploma in Naval Architecture and Marine Engineering (National Technical University of Athens) with many years of experience in the travel and tourism field as a health & safety advisor in hotel units. (Please See Annex 6)	Choose compliance:	level	of
The college should advance a new research policy to stimulate the quantity and quality of the research. The focus should be to increase the	The College has already many online databases, however, as per the EEC suggestion, the College's library has also introduced the suggested additional online databases such as Scopus and Web of Science for the students' research and assignments.  We have already contacted them and proceeded with a registration. Our goal is increasing the number and the quality of the publications and of the research projects. Our upper goal is to have our PhD academic staff to engage in journal writing and upload them on databases such as Research Gate,	Choose compliance:	level	of

		1		
number and the quality of the publications and of the research projects. Papers should be published on SCOPUS and WoS journals.	Academia as to be peer reviewed and finally publish them on SCOPUS and WoS.			
New research projects should be brought into the college in order to create a fruitful atmosphere of research involving larger numbers of researchers.	As per the comments of the EEC new research projects should be brought into the college in order to create a fruitful atmosphere of research involving larger numbers of researchers.  The College totally agrees with the above-mentioned statement. As you can see in Annex 7, new proposals were turned in by the Aristotle Research Centre and we are waiting for a response.  Our goal is to bring in new research projects which would definitely give motif to all colleagues to participate.	Choose compliance:	level	of
A clear and detailed research policy for the research centre should be introduced for more transparency and equity.	A clear and detailed research policy is introduced for more transparency and equity with well identified research objectives and encouraging research incentives. The Budget of the Research Centre is €100,000 per year and this amount may be increased if there are more research requests by the faculty members.  THE OBJECTIVES OF "ARISTOTLE" RESEARCH CENTRE  1. To raise research levels to international standards and aim to activate and advance researches further. 2. To establish a research system corresponding to the promotion of academic researches. 3. To develop a research performance evaluation system to encourage the teaching staff to carry out research activities. 4. To provide a professional management, coordination and quality service in order to successfully carry out research activities	Choose compliance:	level	of





- 5. To promote research identity of CDA College and develop with other organizations, public and private institutions, professional bodies, academic and research institutions, and society in general.
- To cultivate and enhance research culture and develop a research environment to encourage CDA College faculty staff to be active.
- 7. To organize meetings, seminars and forums for research suggestions and collaborations.
- 8. To establish links with CDA College, EU and International research bodies and academic institutions for cooperation and sharing of research information and also participating in EU research funding projects.

#### THE RESEARCH CRITERIA AT CDA COLLEGE

- 1. CDA has set a research budget of €100.000 per year and this amount may be increased if there is more need for research.
- 2. Develop a research performance evaluation system to encourage the teaching staff to carry out research activities.
- 3. The research budget is set to €40,000 the projects on the Business research area
- 4. The research budget is set to €30,000 Travel and Tourism
- 5. Another €30,000 for other research areas.
- 6. The research proposals will be sent to the Research centre for approval.
- 7. All the academic members should undertake research each year and the research centre will keep records for each research output.
- Encourage faculty staff to participate to seminars/conferences and all expenses paid by the research centre.
- 9. The lecturers of all CDA campuses to undertake an individual or a group research on their specialization areas.
- 10. Lecturers will get teaching hours off for the research undertaken.
- 11. An amount paid for a complete research is based on the research length and quality.
- 12. Lecturers will get extra payment if they entered into EU Research Funding Projects.



- 13. Establish links with both EU and International research bodies and academic institutions for cooperation and sharing of research information and also participating in EU research funding projects.
- 14. Based on the lecturers' research output and publications each year, they will get a reward, promotion and remuneration increase.

Furthermore, the College strongly supports faculty research activities, through financial and other means. The College will also take part to the European and International Research programmes and encourages and supports faculty research activities, attend conferences, seminars, through a reduction of teaching load etc. Every year the College keeps a research report (Faculty Research & Development Booklet) requesting evidence from the teaching staff for their research activities, attendance of seminars and training, teachers exchanging programme etc.

#### **Research Output and Credits**

The college strongly supports faculty research activities, through financial and other means. The College provides subsidy of existing staff to get PhD. Additionally, here below is a booklet of faculty research and development showing publications in journals.

As already mentioned in the faculty handbook and self-study the College encourages and supports faculty research activities, attend conferences, seminars and reduction of teaching load. Every year the College will keep a research report requesting evidence from the teaching staff for their research activities.

The College has set up research policies for further improvement of the research quality and the further cultivation and development of research culture at the College. Moreover, to the current seminars internally or abroad which our lecturers have participated and discussed their research papers. The College has introduced additional incentives both in Nicosia and Limassol campuses where faculty will share seminar email lists, organize joint research seminars and also peer- reviewing of their research papers. Nonetheless, all faculty staff





articles/research published in the online research platforms have previously been peer-reviewed.

Some of the latest published research papers which have been discussed, presented or peer-reviewed are:

- 1. Dr. Nikos Rodosthenous:
- 8th International Conference on Tourism, Emerging Tourism Destinations: Working Towards Balance Tourism Development, 27-30 June, 2019, Kavala, Greece.
- "Uncertainty in the Tourism sector. Safety and Security Management in an evolving environment", at the International Conference entitled "Nicosia Risk Forum" organized by CERIDES (Centre of Excellence in Risk & Decision Sciences) of the European University Cyprus on the 14th of November 2018.
- "The Cyprus Traditional Song Heritage, Effects and Evolution", Scientific Conference organized by the Society of Cypriot Studies, Nicosia, 18 November 2017.
- 2. Dr. losif Kafkalas:
- Dr. Iosif Kafkalas: 15th International Conference on Social Sciences, at KU Leuven, Decision Analysis Framing and Motivation: Application in Business and Tourism. Campus Gasthuisberg, 13-14 July 2018, Belgium.
- Kafkalas, I. (2018). Decision Analysis Framing and Motivation Application in Business and Tourism. European Journal of Economics and Business Studies, 4(2), 131-137.
- 15th International Conference on Social Sciences, at KU Leuven, Decision Analysis Framing and Motivation: Application in Business and Tourism. Campus Gasthuisberg, 13-14 July 2018, Belgium.

#### 3. Late Dr. Pantelis Ioannou:

- Ioannou, P., Kountouridou M., (2018). Strategy and Organizational Science: The Effect of Big-Five Personality Traits on Workplace Deviant Behaviour, (Paper published in ResearchGate Online Global Research website), https://www.researchgate.net/project/Strategy-and-Organizational-Science-The-Effect-of-Big-Five-Personality-Traits-on-Workplace-Deviant-Behaviour
- Kountouridou, M., Ioannou, P., (2019). Facebook Impact on Consumer Intention-to-Buy (Primary Research)



https://www.researchgate.net/publication/331199720\_Faceb ook\_Impact\_on\_Consumer\_Intention-to-Buy Paper published in ResearchGate Online Global Research website.

- Dr. Christina Tsolaki:
- Tsolaki, C., (2017). Knowledge Sharing Behavior: An empirical study in the Cyprus Cooperative Banking Sector. International Journal of Human Resource Development and Management. 7(1), 13-27. Available at: https://www.ripublication.com/ijhrdm17/ijhrdmv7n1 02.pdf
- Tsolaki, C., (2016). Exploring the relationship of Human Resource Management and Knowledge Management in the Cyprus Cooperative Banking Sector. Available at ProQuest.
- 5. Dr. Melita Charitou:
- Charitou M., (2017) Does quality of management affect the prosperity of financial institutions? Journal of Business & Economics Research, (under review process)
- Charitou M. (2017), The effect of profitability on the healthiness of financial institutions, International Journal of Business and Social Research (under review process)
- 6. Dr. Pavlos Evangelides:
- H.Essa, P.Evangelides, C.Lei and A.Vourdas: Paths of zeros of analytic functions describing finite quantum system, Phys. Lett A. 548,553 (2015)
- H.Essa, P.Evangelides, C.Lei and A.Vourdas: Analytic representation with theta function describing finite quantum systems, International Conference of Integrable Systems and Quantum symmetries (2016)

It is well known to all our faculty members that the improvement of the quality of the research will also enhance the quality of teaching and the programme as a whole. Beginning immediately, our BA Travel and Tourism Management programmes will introduce seminars of theoretical and empirical progress. These seminars will share the interest between the presentation of faculty's research, but also practitioners will deliver their experience on the market and their valuable intuition.

Moreover, the College has set a policy that the College's four campuses will be cooperating on research activities. CDA





College is under negotiation for establishing research agreements with other Colleges in Cyprus with the objective of cooperating in research projects. The College also organizes research seminars to discuss of research papers to others and gradually improve the quality of the research, between Nicosia and Limassol campuses and between Cypriot universities and Colleges. For this project the College will exchanged email lists with all the campuses and other Colleges for joint research seminars, peer-reviewed and research collaborations.

### **4. Student admission, progression, recognition and certification** (ESG 1.4)

Response of the Higher Education Institution (HEI)

The comments of the EEC are very positive and the **Student admission**, **progression**, **recognition and certification** (ESG 1.4) is evaluated as Compliant by the EEC.

Areas of improvement and recommendations by EEC	Actions Taken by the Institution	For Official Use ONLY
•	Actions Taken by the Institution  The comments of the EEC are very much welcomed and respected but we do not believe that the admissions standards are too flexible.  Please find below the enrollment criteria for the Program of study evaluated:  ENROLMENT CRITERIA OF A STUDENT  Students of all genders are entitled to be registered at the college, either Cypriots or foreigners without discriminating on the	For Official Use ONLY Choose level of compliance:
	race, colour or religion. Any student who wants to register at the college must be a holder of a Higher Secondary School leaving Certificate or of an equivalent degree. The College accepts registration forms from all graduates of a six-grade public or private institution of Higher Secondary School, regardless of the final graduation grade. The language of instruction for all the Academic programs of Study is the English	
	Language and students should provide evidence of proficiency of the English language.  The following are considered acceptable proofs: English Language Requirements - CDA College	





College website could provide more specific information on admission criteria and the process of student certification. Nonfunctional specific entry information for students from ten key markets on the college website.	English Language Placement  If an applicant fails to provide acceptable proof of his/her English proficiency, he/she will be required to take the College English Language Placement Test before registration.  Even though someone would argue that admission criteria might be too flexible but we strongly believe that everyone is entitle to quality education and this is without doubt that we offer at C.D.A College.  As per the EEC suggestions the College has taken the steps to update the information missing. You can visit the links below for the action taken <a href="https://www.cdacollege.ac.cy/course/travel-management-ba/">https://www.cdacollege.ac.cy/course/travel-management-ba/</a> (admission policy is updated) <a href="https://www.cdacollege.ac.cy/documents-required-by-each-country/">https://www.cdacollege.ac.cy/documents-required-by-each-country/</a>	Choose level of compliance:
Inconsistency in the naming of certain resources, such as the research center, on different parts of the website, potentially causing confusion for prospective students and stakeholders.	Any inconsistencies that were identified were corrected	Choose level of compliance:
Inconsistent provision of feedback to students; some reported having to ask for it.	The College has distinct procedures on feedback that are conveyed to lecturers. All students have the right to receive feedback from their lecturers, either positive or negative. When the exam, assignment, essay, project etc. is submitted by the hand to the lecturer there is a special document that the lecturer can fill in while correcting and give it back to the student, either by hand or via email. If an assignment is submitted electronically via Moodle, then the lecturer submits its	Choose level of compliance:

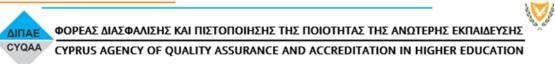


### ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ

### CYQAA CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



	feedback on Moodle and send them directly	
	to the students. A student has the right	
	within a fortnight to an appeal of the grade.	
	Moreover, all students can arrange to meet	
	with their lecturers after arranging a personal	
	appointment. All campuses have specially	
	designed room that all lecturers either part or	
	full time can use as an office so as to meet	
	with students. They can also meet in the	
	library and discuss any problems that might	
	trouble the students (Please see Annex 8)	
	On the website someone can find general	Choose level of compliance:
Lack of information on the	information concerning admission,	
recognition of prior learning	description of the programs of studies,	
on the college website	alumni, international students' office and	
on the conege website	many other information which based on our	
	•	
	statistics satisfy the visitor's needs.	
	More detailed Information concerning	
	admission to the college or transfer students	
	are given directly to the applicant after	
	submitting all relevant documents to the	
	Admissions office.	
	Each case is treated differently and	
	confidentially and all documents are taken	
	into consideration before offering a seat in	
	one of our programs.	
	It is important to mention that the majority	Choose level of compliance:
Dropout rates during the	of students at C.D.A College in all campuses	
COVID-19 pandemic were	come from third world countries.	
high.	Dropout rates during COVID-19 pandemic	
	might seem very high but in reality, are not.	
	Also, what we should mention is that dropout	
	rates refer only to international students who	
	mostly study in the Bachelor programs of	
	studies. The reason that many students	
	could not come back and continue their	
	studies is not only because of the pandemic	
	but also because of the decisions of the	
	Cyprus Government concerning migration	
	policies and thus many students had no	
	choice but drop out since they could not	
	reenter the republic of Cyprus.	





No clear translation of grades to GPA scores in the regulations.	The Internal Regulations of the College include a clear translation of grades to GPA scores which is given to students in the beginning of the year.  Please see Annex 10 for more information.	Choose level of compliance:
Possibility of too many chances for students to retake exams, potentially affecting the value of the qualification.	According to the College's Internal regulations there are 3 examination periods. This was the basis for the decision on how many retakes a student should have. The possibility of students taking up all three chances is limited since the largest percentage of students will pass the retake exam on the first attempt	Choose level of compliance:

### **5.** Learning resources and student support (ESG 1.6)

### Response of the Higher Education Institution (HEI)

The comments of the EEC are very positive and the Learning resources and student support (ESG 1.6) is evaluated as Compliant by the EEC.

Areas of improvement and recommendations by EEC	Actions Taken by the Institution	For Official Use ONLY
The library room should be improved.	CDA College has fully equipped and enriched the library with updated editions and scientific journals, new electronic platforms, Databanks, Infotrack, upgraded VPN services for students and academic staff. Additionally, CDA College has four (4) libraries in Nicosia, Limassol, Larnaca and Pafos capitalizing on interlibrary loans. The students can immediately borrow books from one library to the other. Moreover, the library is regularly upgraded with new editions of textbooks, magazines and e-databases. The new e-libraries EBSCO and Emerald has also many textbooks and scientific journals on all educational areas. Here below are detailed numbers of books in our libraries. The libraries are open from Monday to Friday from 9.00 am until 19.00 pm.  The Number of the Books in Libraries of C.D.A College  The number of books in the Nicosia library is: 3717	Choose level of compliance:
	<ul> <li>The number of books in the Limassol library is: 3660</li> <li>The number of books in the Larnaca Library is: 2018</li> <li>The number of books in the Pafos library is: 1291</li> <li>The total number of books in the 4 college libraries: Nicosia, Limassol, Larnaca and Pafos are: 9860.</li> <li>Most of the text books editions are from 2000 – 2019.</li> </ul>	





- Journals-Articles: 72, EBooks: 26, Databases: 25, General Information websites: 15, e-Libraries: 8.
- The College is a member of electronic libraries and databases.
- College has an interlibrary loan service with the University of Cyprus, Cyprus University of Technology and several Data Banks.
- The library is using DEWEY a worldwide known library classification system for organizing the library collections,
- OpenAbekt a cloud base system for cataloguing, loading and searching of books.
- There are 6 Computers with Internet connection and searching software
- Easy access to books, periodicals, scientific journals and other reference material
- SearchBank databases through its Internet facilities, stock of videos,
- Subscribed to the Travel and Tourism Online Platform: UNTWO e-Library https://www.e-unwto.org/
- Subscribed to the IFRS Foundation (International Financial Reporting Standards) so as to be-updated on the latest Accounting manuals and books.
- Connected with internet so that students will have free access.
- The library is regularly upgraded with new editions of textbooks, magazines and e-databases.
- CDA Library is also using e-libraries such EBSCO and Emerald and also students have VPN services through these e-learning platforms.
- "Moodle" the e-platform of CDA College has all the tutors teaching notes updated and available to all the students.

We offer a wide range of categories and a huge variety of books, magazines, journals and newspapers. Our library collections are organized by internationality approved standards.

CDA College's library aims in the guarantee of the suitable and capable space and in the configuration of environment, which will allow the maximization of





attribution of her operations, facilitating the individual and common scientific study and research.

Furthermore, we are interested in the maintenance of modern collection specialized in subjects that interest and cover the needs and activities of the particular Educational Institution, but also a more general collection for the service of administrative personnel of the Institution and other users of the Library.

The library is orientated in the growth of services of bibliographic support with the exploitation of facilitations which are provided by the modern information technology. We are working towards the research for the verification of needs of users, as they are shaped through the narrow collaboration with the educational personnel, the students and the administration of the Institution.

The analogy of offered books to the total number of students is quite good. The wide collection of the library's material, such as books, journals and magazines fulfill the academic needs of students who visit the library on a daily basis.

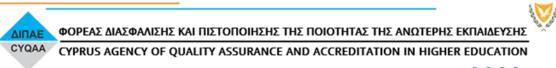
The library provides students easy access to a variety of books, periodicals, journals and other reference material, all organized under the Dewey Decimal Classification System.

In general, our library aims in the continuous improvement of offered services and it is continually updated with reading material in order to keep up with the latest editions.

**Online Databases** 

Periodicals, Journals and Magazines

Students are able to have on-line access to full-text articles with past and present publication dates.





	Library Staff: Yiolanda Stephanidou (Bachelor in Library			
	Studies)			
	The reading lists are kept up-to-date regularly at the	Choose	level	of
The library should buy more	end of each semester. The College has already	complia	nce:	
physical books of travel and	enriched the library by buying all the suggested books.			
tourism, namely to improve its	Moreover, the College's library has also introduced the			
attractiveness and work as a	additional online databases such as Scopus and Web			
meeting point for students and	of Science for the students' research and assignments.			
academic staff.	At the end of each academic year, all colleagues are			
	entitled to suggest books, journal, periodical etc.			
	We have already put a big order of physical books of			
	travel and tourism in all four campuses.			
	Our libraries in all campuses have been upgraded and			
	improved a great deal and that is why students have			
	started using not only as study point but also as a			
	meeting point in planning various activities or meetings			
	with their teachers. (Please See Annex 9)			

### **6. Additional for doctoral programmes** (ALL ESG)

### Not applicable

Areas of improvement and recommendations by EEC	Actions Taken by the Institution	For Official Use ONLY
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:

### 7. Eligibility (Joint programme)

(ALL ESG)

### Not applicable

Areas of improvement and recommendations by EEC	Actions Taken by the Institution	For Official Use ONLY
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:
Click or tap here to enter text.	Click or tap here to enter text.	Choose level of compliance:

#### B. Conclusions and final remarks

Finally, CDA College firmly believes that all the observations/suggestions raised by the EEC have been fulfilled and actions The College is grateful for the constructive criticism and suggestions of the EEC for the further improvement of the program.

Conclusions and final remarks by EEC	Actions Taken by the Institution	For Officia	al Use ONLY
some aspects of the website, such as the specific entry information for certain countries, and varying names for research centers, could be improved for better user experience.	Any inconsistencies that were were corrected	identified	Choose level of compliance:
the staff with PhD come from outside the travel and tourism area. There is a strong need to attract more academic staff with PhD in travel and tourism. Also, the research conducted in the college is poor, and, therefore, urgent improvements are needed in this area.	employment of Dr. Michalis Tsa Environmental Conservation Management – (Open University Environmental Engineering, Environmental Conservation Management (Energy and Pollution University Cyprus), Diploma	e a lot of the field. Four current academic ter degree mples are e her Phd and Mrs et member ered for a fourism and anning to with the ngas (Phd and y Cyprus), MSc in and n) – (Open in Naval ngineering of Athens) the travelety advisor	Choose level of compliance:

### C. Higher Education Institution academic representatives

Name	Position	Signature
Dr. Pavlos Panayi	Deputy General Director of C.D.A. College, Head of ICT Department & Chairman of IQC	
Dr. Andreas Tofaris	Director of Research Centre «Aristotle» Member of IQC	
Mr. Efstathios Michael	General Director of C.D.A. College Pafos Member of IQC	
Mrs. Athena Koliandri	Director of International Affairs Member of IQC	
Mrs. Katerina Kyriakidou	Director of C.D.A. College Nicosia Member of IQC	

**Date:** 17/07/2023

### **Annexes**

### Annex 1

## LIST OF COMPULSORY COURSES AND ELECTIVE COURSES BA Travel & Tourism Management (4 Years, Bachelor of Arts)

	Courses and Code	Periods Per week	Duration of period	Periods per semester	ECTS
A Semes	ster				
1	ENG101 Business English	3	50	42	6
2	TOU101 Introduction to Tourism	3	50	42	6
3	TOU102 Introduction to the Hospitality Industry	3	50	42	6
4	TRV101 Destination Geography	3	50	42	6
5	One out of two				
	GRE 101 Greek Language	3	50	42	6
	RUS 101 Russian Language	3	50	42	6
B Seme	ster				
6	ACC101 Financial Accounting for Tourism	3	50	42	6
7	TOU103 Tourism Ethics	3	50	42	6
8	MGT101 Principles of Management in Tourism	3	50	42	6
9	TOU104 Tourism Operations Systems	3	50	42	6
10	TOU105 Introduction to the Leisure Industry	3	50	42	6
C Seme	ster				
11	ECO201 Microeconomics for Tourism	3	50	42	6
12	TOU201 Travel & Tourism Law	3	50	42	6
13	MTH201 Statistics I	3	50	42	6
14	TOU202 Human Geography	3	50	42	6
15	TRV201 Travel Operations Management	3	50	42	6
D Semester					
16	TOU203 Special Interest Tourism	3	50	42	6
17	TOU204 Marketing in the T/T Industry	3	50	42	6
18	ECO202 Macroeconomics for Tourism	3	50	42	6
19	MTH202 Statistics II	3	50	42	6
20	TOU205 Research Methods in Tourism	3	50	42	6









E Sen	nester					
21	ACC301	Managerial Accounting for Tourism		50	42	6
22	BUS 301	Organizational Behavior in Tourism	3	50	42	6
23	TOU301	Digital Marketing & Social Media in Tourism	3	50	42	6
24	TOU302	Tourist Behavior	3	50	42	6
25		Free Elective	3	50	42	6
F Sen	nester					
26	TOU303	Conferences and Events Management	3	50	42	6
27	TOU304	Sustainability in Tourism	3	50	42	6
28	MGT301	Human Resource Management in Tourism	3	50	42	6
29	TOU305	Tourism Planning & 3 Development		50	42	6
30		Free Elective	3	50	42	6
G Sen	nester					
31	TOU401	International Tourism	3	50	42	6
32	TOU402	E- Tourism	3	50	42	6
33	MGT401	Entrepreneurship and Innovation in Tourism	3	50	42	6
34	TOU403	Crises and Disaster Management	3	50	42	6
35		Free Elective		50	42	6
H Sen	nester					
36	TOU423	Applied Management Project	5	50	42	12
37	MGT421	Managerial Decision Making in Tourism	3	50	42	6
38	TOU404	Contemporary Tourism Issues	3	50	42	6
39	MGT422	Service Quality Management	3	50	42	6

### **FREE ELECTIVES**

	Courses and Code
1	PSY 101 Introduction to Psychology
2	MGT415 Casino Management
3	HIS 102 European History
4	POL 102 International Relations
5	MGT320 Change Management
6	MAR300 Public Relations

Course Title	Tourist Behavior					
Course Code	TOU 302					
Course Type	Compulse	ory				
Level	Bachelor	of Arts				
Year / Semester of Study	3 <sup>rd</sup> Year A	A Semester				
Lecturer's Name	Nasia Try	yfonos				
ECTS	6	Lectures / v	veek	3	Labs / week	
Course's Aim and Objective	understa	The course is designed to develop the students' knowledge and understanding of the basic theories and applications in relation to consumer behavior in tourism.				
Learning Outcomes	<ul> <li>Discuss the basic concepts, principles, theories and models which apply to consumer behavior</li> <li>Illustrate the contemporary approaches to the study of consumer behavior</li> <li>Explain the theoretical concepts pertaining to consumer psychology</li> <li>Analyze the factors which influence the decision making process</li> <li>Examine the Tourist Behavior and Purchase Experiences in the Different Sectors of Tourism</li> <li>Discuss the growing usage of technology and social media in tourist behavior.</li> </ul>					
Prerequisites	None					
Course Syllabus	Week   Learning Outcomes and Content of the Course					
	Introduction to Tourism Behavior. The history of tourist behavior; different types of tourism; main concepts in consumer behavior including models of consumer behavior which have been adapted for tourism.					
	2 Explain the Purchase Decision Process. Motivators, determinants, models of the purchase decision-making process.					
	Analyze the Typologies of Tourism Behavior. Typologies of tourist behavior and segmentation of the tourist market. A comparison of typologies; critique; marketing applications of typologies;					



### ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ CYQAA CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION

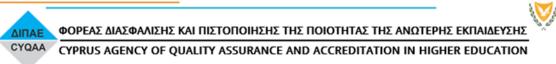


	market segmentation; tourism-specific methods of segmentation; marketing application in tourism.
4	Assess Tourism Demand. The global pattern of tourist demand;
4	factors that influence tourism demand; tourism arrivals and
	·
	receipts; departures and expenditures, key determining factors
	Influencing tourism demand. National differences-domestic,
	Outbound, inbound.
5	Changing Tourist Behavior with Growing Technology Usage: The
	Entry of Generation Z Tourists. Influence of Social Media on
	Tourist Behavior.
6	Identify Tourism Markets. The nature and demand in different
	segments of the tourism markets. Tourist Behavior and Purchase
	Experiences in the Different Sectors of Tourism: Tourist Buy
	Experiences Not Products?
7	Analyze Tourist Behavior and Marketing. Researching tourist
	behavior-marketing research. The marketing mix and tourist
	behaviour.
8	Mid-Term Exam
9	Tourism Activities' Role on Destination Choice and Post-
	Visiting Behavior.
10	Topical Issues in Tourist Behavior: Climate Change, Sustainability,
	Man-made Crises, Natural Disasters and Tourist Behavior
11	Examine the Emergence of New Markets and Changes in Tourist
	Demand: contemporary issues in market segmentation:
	demographic variables – generational theory, the baby boomers
	as a special group. Geographical segmentation and the effects of
	culture. Socioeconomic segmentation – the effects of the
	recession. Psychographic segmentation – environmentalism and
	the effect of climate change
12	Value Quality and Tourist Satisfaction. The concept of quality;
	quality in tourism; the tourist satisfaction process; the service gap
	concept; the critical incident approach; the human resource
	management dimension; the role of marketing intermediaries;
	the importance of problem solving; personal factors and
	satisfaction; changing expectations of quality over time; the
	importance of uncontrollable factors; national differences in
	·
12	quality standards and tourist satisfaction.
13	Estimate the Future of Tourism Behavior. New generating
	countries; market segments that will grow in importance; new





	types of tourism products; virtual reality and fantasy tourism; will		
	tourism demand turn full circle, changes in the way we purchase		
	tourism products; towards a new agenda for consumer behavior		
	research in tourism.		
	14 Revision-Preparation for Final Exam		
	The New State of the Example of the		
Methodology	Lectures, presentations, blended learning & teaching, flipped learning, case		
Wicthodology	studies, articles discussion, independent and private study, preparation of		
	projects, fieldwork and group work. Preparation for mid-term and final		
	examinations		
Dibliography	Required Textbooks		
Bibliography	Title: Consumer Behavior in Tourism		
	Author(s): S. Horner & J. Swarbrook		
	Publisher: Routledge		
	Edition: 4 <sup>th</sup> ed.		
	Year: 2020		
	ISBN: 978-0367495596		
	Toythooks Poforoncos Othor Pibliography		
	Textbooks, References, Other Bibliography  1. Title Tourist Behavior: Past, Present and Future		
	, , , , , , , , , , , , , , , , , , , ,		
	Author(s) Narendra Kumar, Bruno Barbosa Sousa, Swati Sharma		
	Publisher Apple Academic Press		
	Edition 1st		
	Pbl. Year 2022		
	ISBN 9781003282082		
	Title The Business of Tourism		
	Author(s) J Christopher Holloway, Claire Humphreys		
	Publisher Pearson		
	Edition 12 <sup>th</sup>		
	Pbl. Year 2023		
	ISBN 978-152-978-098-7		
	2. Title Tourism Principles and Practice		
	Author(s) J. Fletcher, A. Fyall, D. Gilbert, S. Wanhill		
	Publisher Pearson		
	Edition 6th		
	Pbl. Year 2017		
	ISBN 978-152-978-098-7		
	13DIN		
	3. Title Ecotourism		
	Author(s) David A. Fennel		
	Publisher Routledge		
	i abilistici i Nouticuge		





	Edition Publ. Year	4 <sup>th</sup> 2015	
	ISBN	9780415829656	
	Academic Journals		
	Tourism, To Geographie	ourism Research, Tourism Management, Current Issues in urism Analysis, Tourism Recreations Research, Tourism s, Journal of Sustainable Tourism, Tourism Review International, ravel Research	
Evaluation	presentatio	uous assessment (coursework, mid-term examination, ns, quizzes, case studies, essays, assignments, group work) and camination. <b>Passing mark: 50%</b>	
Language	English		

Course Title	Entrepreneurship and Innovation in Tourism			
Course Code	MGT 401			
Course Type	Compulsory			
Level	Bachelor of Arts			
Year / Semester of Study	4 <sup>th</sup> Year A Semester			
Lecturer's Name				
ECTS	6 Lectures / week 3 Labs / week			
Course's Aim and Objective	The module explores the complexity of entrepreneurial theory and practice applied to the tourism industry and illustrates the relationship and importance of operations and strategy for entrepreneurial success. It focuses on some of the major challenges and opportunities and provides the knowledge and skills required to start a small business and drastically improve the chances of sustaining it successfully.			
Learning Outcomes	<ul> <li>Describe the main innovation and entrepreneurship theoretical foundations</li> <li>Identify the nature of growth available to small business units in different business contexts and at different stages of development</li> <li>Analyze the types of financing and organizational design appropriate for growth in different circumstances and the role of economic policy in stimulating small firm growth</li> <li>Demonstrate the use of specific innovation approaches for the purpose of entrepreneurial development</li> <li>Identify the constraints and risks inherent in business development</li> <li>Practice cases of business development through group work focused on entrepreneurial management</li> <li>Examine the impact of tourism entrepreneurship on places and overall regional and destination development</li> <li>Analyze the importance and relationship between ecommerce, innovation and entrepreneurship</li> </ul>			
Prerequisites	None			
Course Syllabus	Week Learning Outcomes and Content of the Course			



## ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ CYQAA CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION





	1	Define Entrangenourching historical and contemporary context
	1	Define Entrepreneurship: historical and contemporary context,
		Types of Entrepreneurs, Entrepreneurial Motivation: From Ideas
		to Reality, Introduction to Innovation
	2	Examine Franchising and Entrepreneurship; Franchise and
		buyouts, pros and cons of franchise, evaluating franchise
		opportunities, buying an existing business.
	3	The family business in the travel & tourism industry: advantages
		of family business, the roles of key individuals in the family
		business and the impacts of conflict, transferal process and
		challenges
	4	Analyze the Business environment: external macro environment,
		microenvironment, internal environment
	5	The Feasibility study: maximizing the chance of entrepreneurial
		success in tourism businesses, intuition and gut reaction and
		their weaknesses, the importance of research
	6	Develop a business plan and model, Building a solid strategic
		planning, monitoring performance against desired objectives,
		the role of feedback and iteration, creating Competitive
		Advantage through Innovation, Building a Team and
		Management Succession
	7	Value the customer: building customer relationships, product
		and supply chain management, pricing and credit decisions,
		promotional planning, global marketing
	8	Mid-Term Exam
	9	Associate creativity and innovation in an entrepreneurial
		context: role in the entrepreneurial process, techniques to
		develop and enhance creativity and innovation
	10	E- Commerce, Innovation and the Entrepreneur: Factors to
		Consider Before Launching into E-commerce
	11	Examine the entrepreneur as leader: the changing role of the
		entrepreneur/leader in tourism firms, theories of leadership,
	4.2	entrepreneurial characteristics
	12	Tourism and Entrepreneurship: the impact of tourism
		entrepreneurship on places and overall regional and destination
		development
	13	Manage growth in the small business: issues in the growth of
		entrepreneurship in the tourism industry, growth models,
		expansion strategies, exit strategies, "good fortune", challenges
		during growth stages
	14	Revision-Preparation for Final Exam
Methodology	Lectures	s, presentations, blended learning & teaching, flipped learning, case
Methodology	studies	articles discussion, independent and private study, preparation of





	projects, fieldwork and group work. Preparation for mid-term and final examinations				
Bibliography	Required Textbooks  1. Title Enterpreneurship in Hospitality and Tourism Author(s) M. Brooks, L. Altinay Publisher Goodfellow Edition 1st Publ. Year 2015 ISBN 978-191910158289				
	Textbooks, References, Other Bibliography				
	1. Title Tourism and Entrepreneurship: International Perspectives Author(s) Jovo Ateljevic, Stephen J. Page Publisher Taylor & Francis Edition 2nd Publ. Year 2017 ISBN 978-1136434051				
	2. Title Entrepreneurship in Tourism Author(s) Andreas Walmsley Publisher Routledge Edition 2nd Publ. Year 2019 ISBN 978-1138048768				
	3. Title Tourism and Innovation Author(s) Colin Michael Hall, Allan M. Williams Publisher Routledge Edition 2nd Publ. Year 2019 ISBN 978-1138060760				
	4. Title Entrepreneurship and Small Business Management in the Hospitality Industry Author(s) Darrren Lee Ross, Conrad Lashley Publisher Butterworth Heinemann Edition 1 <sup>st</sup> Publ. Year 2009 ISBN 978-0750684484				
	5. Title Tourism Management, An Introduction Author(s) Stephen J. Page				





	Publisher Routledge – Taylor and Francis Group			
	Edition 4 <sup>th</sup> edition			
	Publ. Year 2013			
	ISBN 978-0-08-096932-9			
	Academic Journals			
	Annals of Tourism Research, Tourism Management, Current Issues in			
	Tourism, Tourism Analysis, Tourism Recreations Research, Tourism			
	Geographies, Journal of Sustainable Tourism			
Evaluation	50% continuous assessment (coursework, mid-term examination,			
Lvaldation	presentations, quizzes, case studies, essays, assignments, group work) and			
	50% final examination. Passing mark: 50%			
Language	English			

Course Title	Tourism Planning & Development		
Course Code	TOU 305		
Course Type	Compulsory		
Level	Bachelor of Arts		
Year / Semester of Study	4 <sup>th</sup> Year G Semester		
Lecturer's Name			
ECTS	6 Lectures / week 3 Labs / week		
Course's Aim and Objective  Learning Outcomes	This course seeks to determine an approach to planning that integrates the guidelines for sustainable tourism development. This development must balance the economic goals of the industry with the needs of the community and at the same time incorporate vital safeguards for the natural environment. Students will validate the need for tourism planning. Methods and good practice will be determined, enabling the student to assess future proposed tourism projects at a strategic management level. Socio-economic consequences of various strategic approaches will be examined and evaluated, with the aim of preparing the graduating student to play an important and effective role in the tourism industry.  • Examine tourism planning and policy • Compare the changing dimensions of tourism planning and analyse different approaches to tourism planning such as Boosterism, Economic/Industry-Oriented Approach, Physical/Spatial Approach, and Community Oriented Approach • Classify the tourism planning systems • Debate the integrated tourism planning process • Examine the tourism planning and policy at the international and national level • Appraise the role of government as entrepreneur • Develop skills for planning destinations and achieving sustainability • Examine Governance in Tourism Destinations		
Prerequisites	None		





Course Syllabus	Week	Content of the Course
	1	Examine tourism planning and policy -The Sustainable Tourism Imperative and its Connection to the Environment -Policy and Planning. The difference between policy and planning. The different types of planning. The characteristics of planning. The importance of public policyPlanning for Tourism. The value of tourism planning.
	2	Identify the changing dimensions of tourism planning. International tourism policies from 1945 to the present. Direct and indirect government intervention in TourismApproaches to Tourism Planning: Boosterism: the simplistic attitude of Boosterism. Elements of the Boosterism Idea. Economic/Industry-Oriented Approach: the of the governments in Industry-Oriented Approach.
	3	Identify the changing dimensions of tourism planning -Approaches to Tourism Planning. Physical/Spatial Approach: the origins of Physical/Spatial Approach to Tourism Planning. The implications of Physical/Spatial Approach to tourism planning. Community Oriented Approach: the aims of Community Oriented Approach to tourism planning. Conditions that are appropriate and inappropriate to local tourism development. Impediments to public participation in tourism planning.
	4	Explain the tourism planning systems -Planning and Policy as Theory. The elements of a systemTourism Systems. Definition. Different types of systems models. The issue of scaleThe Policy, Planning and Decision-making Process. Policy analysisStrategic Planning for Tourism. Definition. Advantages of strategic planning for tourism. Key components of strategic planning for tourism. Reasons for strategic planning for tourism. Understanding interdependence.
	5	Explain the tourism planning systems -The Policy, Planning and Decision-making Process. Policy analysisStrategic Planning for Tourism. Definition. Advantages of strategic planning for tourism. Key components of strategic planning for tourism. Reasons for strategic planning for tourism. Understanding interdependence.



## ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ CYQAA CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION





7	Examine the tourism planning and policy at the international level -Hard" and "Soft" International Laws. International tourism trade. International tourism organizations. The World Tourism Organization. The development of international conservation and environmental law. The World Heritage Convention.  Examine the tourism planning and policy at the international level -Supranational Organizations. The European Union. The importance of tourism for the European Union. The organization of American States and Tourism Planning and Policy.
8	Mid-Term Exam
9	Examine the tourism planning and policy at the national level -Role of government in tourism. Coordination, planning, legislation, regulation. Identify the role of government as entrepreneurStimulation -Tourism Promotion
10	Identify the role of government as entrepreneur -Social Tourism -Government as public interest protector The organization of government involvement in tourism.
11	Destination Management Structures - Types of DMOs - Governance of DMOs - Funding and Taxes - DMO in Practice – From Strategy to Governance
12	Plan destinations - Tourist Destination Governance: Decision Making, Practice, Theory and Issues -Relationships and Networks. Types of networks. The importance of network relationshipsConflict in Destination. Types of conflict resolution. The concept of trust. Definition. The value of trust.
13	Design sustainability -An Ecological Approach. Principles of good site designChange in Building. The six S's of layered change in buildingsThinking Sustainable Tourism Planning - Resilience Governance as a catalyst to Sustainable Tourism Development  Revision-Preparation for the Final Exam
14	NEVISION-FIEPATATION THE FINAL EXAM





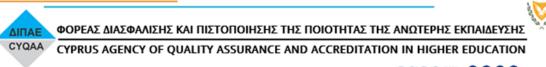
Methodology	Lectures, presentations, blended learning & teaching, flipped learning, case
σ,	studies, articles discussion, independent and private study, preparation of
	projects, fieldwork and group work. Preparation for mid-term and final
	examinations
Bibliography	Required Textbooks
	4 Title Tourier Diamine Policies Duccess and
	1. Title Tourism Planning: Policies, Processes and
	Relationships Author(s) C. Michael Hall
	Publisher Pearson Edition 2 <sup>nd</sup> ed.
	Year 2008
	978-0132046527
	976-0132040327
	Textbooks, References, Other Bibliography
	Title Tourism policy and planning implementation: issues and
	challenges
	Author(s) Dimitrios Stylidis, Adi Weidenfeld
	Publisher Routledge
	Edition 1 st ed.
	Year 2020
	ISBN13 978-036-766-534-0
	2. Title Resilient Destinations and Tourism: Governance Strategies
	in the Transition towards Sustainability in Tourism
	Author(s) Jarkko Saarinen, Alison M. Gill
	Publisher Routledge
	Edition 1st
	Publ. Year 2020
	ISBN 978-0367582166
	3. Title: Tourism Principles & Practices
	Author(s) John Fletcher, Alan Fyall, David Gilbert, Stephen Wanhill
	Publisher Pearson
	Edition 6th
	Publ. Year 2017
	ISBN 978-1292172354
	Title Marketing and Managing Tourism Destinations
	Author(s) Alastair M. Morrison
	Publisher Routledge
	Edition 2 <sup>nd</sup> ed.





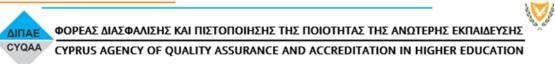
	Publ. Year 2013
	ISBN 978-0-67250-4
	3. Title Tourim Geography, Critical Understanding of Place, Space and Experience Author(s) Stephen Williams, Alan A. Lew Publisher Routledge Edition 3 <sup>rd</sup> edition Publ. Year 2015 ISBN 9780415854436
	Academic Journals
	Annals of Tourism Research, Tourism Management, Current Issues in Tourism, Tourism Analysis, Tourism Recreations Research, Tourism Geographies, Journal of Sustainable Tourism, World Development, Tourism Studies
Evaluation	50% continuous assessment (coursework, mid-term examination, presentations, quizzes, case studies, essays, assignments, group work) and 50% final examination. <b>Passing mark: 50%</b>
Language	English

Course Title	Change Management				
Course Code	MGT 320				
Course Type	Elective				
Level	Bachelor of A	Arts			
Year / Semester of Study	To be choser	n for Semester E, F o	r G		
Lecturer's Name					
ECTS	6	Lectures / week	3	Labs / week	
Course's Aim and Objective	Present a picture of the constant change in the business and social environment.  Discuss the impact of this change on individuals and organizations.  Analyze ways in which organizations and individuals can deal more effectively with the change process.  Improve skills in analyzing data for the purpose of resolving issues directly related to Change Management.  Develop a range of core (transferable) skills, including communication, problem-solving, researching and writing				
Learning Outcomes	<ul> <li>Outline main changes that have taken place through the years in the natural, social and economic environment</li> <li>To be familiarized with the complexity of the issues of today's organizations in the internal environment.</li> <li>Discuss the impact of this change on individuals and organizations</li> <li>Differentiate between different types of change</li> <li>List reasons of resistance to change and discuss ways to overcome it</li> <li>Use appropriate skills to communicate change</li> <li>Analyze the role of leadership in implementing change</li> <li>Contribute to debates about environmental changes and their impact on business</li> <li>Conduct research, write reports and present analysis and conclusions</li> </ul>				
Prerequisites	None				
Course Syllabus	Week Learning Outcomes and Content of the Course  1 Introduction to Change: Life, A story of change. 2 Why Organizations Change?				





	3 The	External and Internal Organizational Environment.	
	4 Diffe	erent Kinds of Change, Change Diagnosis, Resistance to	
	5 Effec	ctive Change Implementation, Effective Leadership for nge	
	6 Strat	tegies and Skills for Communicating Change.	
	7 Mid-	term examinations	
	8 Culti	ure and Cultural Change.	
	9 The	learning organization – for 21st century survival	
	10 Knov	wledge management– The role of technology	
	11 The	coherence imperative – organizing diversity	
	12 Reer	ngineering organizations	
	13 Sust	ainability Issues for the Planet	
	14 Revi	sion for the final examination	
Methodology	Lectures, presentations, blended learning & teaching, flipped learning, case studies, articles discussion, independent and private study, preparation of projects, fieldwork and group work. Preparation for mid-term and final examinations		
Bibliography	Required Textbo	ok	
	1. Title: Mar	naging Change	
	Author Beri	nard Burnes	
		ntice Hall	
	Edition 201		
	Year 7th		
	ISBN 978	1292156040	
	Textbooks, Refe	rences, Other Bibliography	
	1. Title Or	ganizational Change, 5 <sup>th</sup> Ed.	
	Author Ba	rbara Senior and Stephen Swailes	
	Publisher Pre	entice Hall	
	Edition 5th	١	





	Year	2016	
	ISBN	978-0273695981	
	2. Title	Critical Success Factors of Change Management	
	Author	Tim Fritzenschaft	
	Publisher	Springer	
	Edition	1 <sup>st</sup>	
	Year	2014	
	ISBN	978-3658045494	
Evaluation	50% continue	ous assessment (coursework, mid-term examination,	
	presentations, quizzes, case studies, essays, assignments, group work) and		
	50% final exa	mination. Passing mark: 50%	
Language	English		

Course Title	Public Relations						
Course Code	MAR 300	MAR 300					
Course Type	Elective						
Level	Bachelor of A	rts					
Year / Semester of Study	To be chosen	for Semester E, F o	· G				
Lecturer's Name							
ECTS	6	Lectures / week	3	Labs / week			
Course's Aim and Objective	public, public organization strategies an in maintainin	The course is dealing with the theory of communication. The concepts of public, public opinion, research, and the place of public relations in the organization are examined. Emphasis is given on designing public relations strategies and application of public relations methods, tools and techniques in maintaining effective relations with the different publics.					
Learning Outcomes	principles research,  Be able communi electronic communi  Be able to including  Improve employee  Be able to release; a Be able to public relectronic communi	<ul> <li>principles including the importance of management, planning, ethics, research, communication and public opinion;</li> <li>Be able to demonstrate an ability to deal with the practical communications applications of the field, including the emergence of the electronic communications and the discipline of integrated marketing communication;</li> <li>Be able to examine the primary constituents, with which the field deals, including the media, employees, and government;</li> <li>Improve critical thinking skills and be able to handle communication with employees and the media;</li> </ul>					
Prerequisites	None						
Course Syllabus	Week 1	Learning Outcome  Define Public Relat  State the importan	ons and PR co	oncepts			





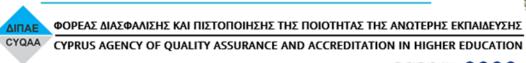
	Author(s)	Fraser P. Seitel
Bibliography	Required Te	The practice of public relations
Methodology	studies, artion projects, fie examination	
	14	Presentations Revise for final examination
	13	State future public relations issues and 21 <sup>st</sup> century public relations challenges
	12	Distinguish PR with Consumers and Investors
		government, government objectives.
	11	State public relations and in the government, lobbying the
	10	Draw the importance of communication with the employees.  Explain Community Diversity, the importance of minorities
	0	Point Print Media and power of publicity and Electronic Media
	8	Identify the importance of Public Relations and the Internet,
	7	Mid-term Examination
	6	State Public Relations Writing and public relations techniques, for an effective presentation.
		party endorsement, building a brand on the Web,
	5	Compare Marketing Communications such as publicity, third-
		Underline Crisis Management and implementation
	4	State Management and relation with Public Relations
		State Communication theories
		Define Communication
	3	Explain Research, concepts and application.
		Point and compare Ethics with Public Relations





	Year 2016
	ISBN: 978-0134170114
	Textbooks, References, Other Bibliography
	Title Effective public relations
	Author(s) Scott M. Cutlip
	Publisher Pearson
	Edition 11th
	Year 2012
	ISBN 978-027-376-839-5
	2. Title Public relations strategies and tactics
	Author(s) Dennis L. Wilcox, Philip H. Ault, Warren K. Agee
	Publisher Pearson
	Edition 11th
	Year 2014
	ISBN 978-0205960644
Evaluation	50% continuous assessment (coursework, mid-term examination,
Liardation	presentations, quizzes, case studies, essays, assignments, group work) and
	50% final examination. Passing mark: 50%

Course Title	Human Geography					
Course Code	TOU202					
Course Type	Compulsory					
Level	Bachelor of A	rts				
Year / Semester of Study	2 <sup>nd</sup> Year C Sei	nester				
Lecturer's Name						
ECTS	6	Lectures / week	3	Labs / week		
Course's Aim and Objective	the study of H fascinating su competent un understandin places through	The course provides students with an accessible and concise introduction to the study of Human Geography. Students' studying the entire world is a fascinating subject, and geographical knowledge is fundamental to a competent understanding of our world. In this course students develop an understanding and appreciation of the interactions between people and places through the core themes of globalization, development, urbanization, diversity and inequality.				
Learning Outcomes	<ul> <li>fundament</li> <li>Be able to environm</li> <li>Be able to of how do physical environm</li> <li>Discuss the approach</li> </ul>	<ul> <li>environment, society, ethnicity, agriculture and culture.</li> <li>Be able to critically engage with key issues in human geography.</li> <li>Improve critical thinking skills and be able to demonstrate an awareness of how do language, religion, and landscape differ and affect the physical environment;</li> <li>Discuss the range of human geographical ideas, concepts and approaches.</li> <li>Be able to develop an awareness of the interdisciplinary nature of</li> </ul>				
Prerequisites	None					
Course Syllabus	Week 1	Thinking Geographi Mapping the world Changes in places Relationship.	cally: the pri; Geographic	inciples of geogra Data collection ar	nd analysis;	





2	Population and Health: Thinking about population; Population and development; Measuring the impact of population; Geography of Health.
3	Migration: Migration and Geography – A brief history; Definitions and data; The Demographic Transition Model; Global, National, Regional and Local patterns; Migration and Political Policy; Culture, globalisation and economics of migration in the 21 <sup>st</sup> century; The future of Human Movement.
4	Folk Culture and Popular Culture: The Cultural Landscape; Folk Culture and Popular Culture; Global Culture and the interface with the Local Culture; Resistance to Popular Culture.
5	The Geography of Language: Language and its relationship with culture; Classification and distribution of language; Language in the Physical; Business and Digital Worlds.
6	Religion: Overview of Major Languages; Diffusion of Major Religions; Religious Conflict.
7	Mid-term Examination
8	Ethnicity and Race: What are Ethnicity and Race? Relevance of ethnicity and race in the United States and other places.
9	Political Geography: How Political Space is Organised; The challenges of defining a state; Cooperation between states; Boundaries and Boundary disputes; The electoral process.
10	Development and Wealth: Introduction to important terms and concepts; The Global, National, Regional and Local Patterns; Rostow's Stages of Growth and Political Policy; New Models of Development.
11	Agriculture and Food: How agricultural originated and diffused; Agricultural Practises; Global Changes in Food production and consumption; The impacts of modern agriculture.
12	Human Settlements & Urbanization: Rural Settlements Patterns; Urbanisation and Urban Patterns; The key features

		of urban infrastructure; How modern cities impact their surrounding areas.
	13	Environment and Resources: Non-renewable resources; Renewable Energy Sources; Pollution; Prevention of Natural Resources.
	14	Revision-Preparation for the Final Exam
Methodology	studies, arti	esentations, blended learning & teaching, flipped learning, case cles discussion, independent and private study, preparation of ldwork and group work. Preparation for mid-term and final is
Bibliography	Required Te	xtbooks
	1. Title	Introduction to Human Geography
	Author(s)	Caitlin Finlayson
	Publisher	Kindle Edition
	Edition	1st
	Year	2021
	ISBN13	979-8528399584
	Textbooks, I	References, Other Bibliography
	1. Title	Introduction to Human Geography
	Author(s) Do Gwinnett	avid Dorrell, Georgia Gwinnett, Joseph P. Henderson, Georgia
	Publisher	University of North Georgia
	Edition	2nd
	Year	2019
	ISBN13	978-1940771601
Evaluation	presentation	ious assessment (coursework, mid-term examination, ns, quizzes, case studies, essays, assignments, group work) and amination. <b>Passing mark: 50%</b>
Language	English	

Course Title	Microeconomics for Tourism						
Course Code	ECO201						
Course Type	Compuls	ory					
Level	Bachelor	of A	rts				
Year / Semester of Study	2 <sup>nd</sup> Year	C Sei	nester				
Lecturer's Name	Fedonas	Kara	patakis				
ECTS	6		Lectures / week	3	Labs / week		
Course's Aim and Objective	understa consume principle	The course introduces students to those principles essential to an understanding of the fundamental economic challenges and problems consumers, firms and governments face. It presents the main concepts, principles and analysis of Microeconomics and demonstrates the relevance of economics and its relevance to tourism.					
Learning Outcomes	<ul> <li>Review today's economic environment</li> <li>Demonstrate an ability to handle economic problems, based upon an understanding of the theoretical framework</li> <li>Be introduced to the latest ideas in economics.</li> </ul>						
Prerequisites	None						
Course Syllabus	Week	Week Learning Outcomes and Content of the Course					
,	The scope and content of the economics of tourism, the use of models in the economics of tourism, the measurement of tourism						
	2	Demand, supply and the market. Microeconomics foundation of tourism demand: optimal choice in tourism demand, the social context of tourism decision making					
	3	Empirical studies of tourism demand: The single equation approach to estimating tourism demand, the systems of equation models of tourism demand, forecasting tourism demand, elasticity of demand					
	4	4 Microeconomics foundation of tourism supply: the industrial economics background, the structure-conduct-performance (SCP) paradigm, game theory and tourism					







	5	The economic profile and characteristics of the tourist sector: the transport, the accommodation, the intermediary sector and tourism attractions			
	6	Contract theory and information theory: Economic theory of contracts (implicit and explicit contracts, complete and incomplete contracts), Trading and bargaining games, Contracts enforcement and enforcement mechanisms, the Coase theorem, social efficient outcome, first best and second best contracts, the contracts in tourism markets.			
	7	Uncertainty and tourism: Consumer decisions under uncertainty, expected utility theory and attitude towards risk, insurance and risk-sharing contracts, insurance contracts in tourism: insurance against the "economic risk" of ruined holiday, future (forward) contracts in tourism: "Free Sale" and "Allotment" Contracts.			
	8	Mid-Term Exam			
	9	Asymmetric information and uncertainty: the principal-agent model. Incomplete, imperfect and asymmetric information. The moral hazard problem (hidden action): incentive contracts and the trade-off between incentives and insurance. Incentive contracts in tourism.			
	10	The adverse selection problem (hidden information): signaling and selection mechanisms in tourism. Implicit contracts and reputation mechanisms in tourism.			
	11	Monopoly: From linear prices to price discrimination, temporal price discrimination: first minute and last minute strategies, applications to tourism markets. Starbucks pricing: Tall, Grande and Venti			
	12	Competition: Price competition, Quantity competition and capacity constraints, Product differentiation, entry - exit and market structure, applications to tourism markets. Mc Donald's versus Burger King in product differentation			
	13	Policy: Antitrust policy, Industrial policy, Regulation, Applications to tourism markets.			
	14	Revision-Preparation for Final Exam			
Methodology	prepara	, presentations, articles discussion, independent and private study, tion of projects, fieldwork and group work. Preparation for mid-term l examinations			
Bibliography	Required Textbooks  1. Title The Economics of Recreation, Leisure and Tourism Author(s) John Tribe				





	Publisher Routldedge
	Edition 6 <sup>th</sup> ed.
	Publ. Year 2020
	ISBN 9780367230814
	Textbooks, References, Other Bibliography
	1. Title Economics of Tourism and Hospitality, A Micro Approach
	Author(s) Yong Chen
	Publisher Routldedge
	Edition 1 <sup>st</sup>
	Publ. Year 2021
	ISBN 9780367897350
	2. Title The Economics of Tourism Destinations
	Author(s) G. Candela, P. Figini
	Publisher Springer
	Edition 1 <sup>st</sup>
	Publ. Year 2012
	ISBN 9783642208737
	3. Title Economics: principles, problems, and policies
	Author(s) Campbell R., C. R. McConnell
	Publisher McGraw-Hill
	Edition 16th ed.
	Publ. Year 2014
	ISBN 978-9814575135
	370 301 1373 133
	4. Title Economics & contemporary issues
	Author Ronald L. Moomaw[et al.]
	Publisher Cengage
	Edition International ed.
	Publ. Year 2010
	ISBN 978-1439041222
	376 1433041222
	Academic Journals
	Annals of Tourism Research, Tourism Management, Current Issues in Tourism,
	Tourism Analysis, Tourism Recreations Research, Tourism Geographies,
	Journal of Sustainable Tourism, Tourism Economics
	50% coursework and 50% final examination.
Evaluation	30/0 COUISEWOIK AIIU 30/0 IIIIAI EXAIIIIIAUUII.
Language	English



Course Title	Macroeconomics for Tourism						
Course Code	ECO 202						
Course Type	Compuls	ory					
Level	Bachelor	of A	rts				
Year / Semester of Study	2 <sup>nd</sup> Year	D Sei	mester				
Lecturer's Name	Fedonas	Kara	patakis				
ECTS	6		Lectures / week		3	Labs / week	
Course's Aim and Objective	students demand, economi	The course is an introduction to the principles of macroeconomics. It exposes students to the theory of national income accounting, aggregate supply and demand, income and spending, money and banking, economic growth and economic fluctuations, inflation and unemployment, fiscal and monetary policy and international linkages.					
Learning Outcomes	<ul> <li>Justify the importance of a model-based approach to macroeconomic analysis as well as how the various models are connected</li> <li>Evaluate the action policy makers undertake, when the economy fails to function effectively on its own</li> <li>Analyze current economic issues, in the context of an economic frame</li> <li>Distinguish the important links connecting different economies</li> <li>Demonstrate an ability, to explain and test macroeconomic theory by using real-world data.</li> </ul>						
Prerequisites	ECO201						
Course Syllabus	Week	Lea	rning Outcomes a	nd	Content of t	he Course	
	1	Overview of Macroeconomics: Macroeconomic Issues; Objectives and Instruments.					Objectives
	2	Measures of Tourism: destination management information system, WTO statistics, WES tourism production index, the Input-Output Matrix. The role of motivation and perception in tourism economics			, the Input-		
	3	Distinguish the economic contribution, economic impact and net benefits. The economic impacts of tourism: direct, induced, leakages. Economic benefits of tourism, sources of costs and benefits: terms and trade effects, taxation, government					



## ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ CYQAA CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



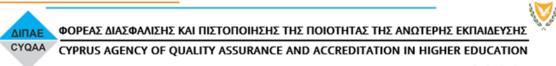


	<del>,</del>
	revenue and subsidies, market power, underemployment, foreign exchange effect, externalities
4	The economic contribution of tourism: tourist satellite accounts. What is a TSA, importance of TSA, updating TSA, regional TSA, TSA as a policy instrument, using TSA: developing measures of tourism performance
5	Economic impacts of tourism on local communities Multiplier effect and its significance
6	Economic impacts of tourism: CGE models, the structure of CGE models, economic impact assessment using CGE models, strengths and limitations of CGE models. The role of tourism in the wider local economy
7	Cross benefit analysis: when to use CBA, eight main steps in performing CBA, other issues in contacting CBA, cost effectiveness analysis
8	Mid-Term Exam
9	Tourism Investments: categories of tourism investments, sources of capital investment financing, generating capital investments proposals, the optimal level of investment, selecting capital investments, investing in tourism infrastructure: public infrastructure investments for economic development
10	Foreign direct investments: patterns, motives for FDI in tourism, effects of FDI on host destinations, potential costs of FDI to host destinations, domestic ownership vs foreign ownership
11	Taxation: taxation and tourism, types of tourism taxation, effects on taxation, principles of good taxation, arguments for taxing tourism, arguments against tourism taxation, earmarking of specific tourism taxes
12	Destination competitiveness: factors underpinning destination competitiveness, the travel and tourism competitiveness index, destination competitiveness by niche market, destination price competitiveness, different measures of destination price competitiveness
13	Future directions in Tourism economics: tourism demand and forecasting, supply and pricing, economic contribution and economic impact, cost and benefits, investment and infrastructure, taxation, transport, environment
14	Revision-Preparation for Final Exam





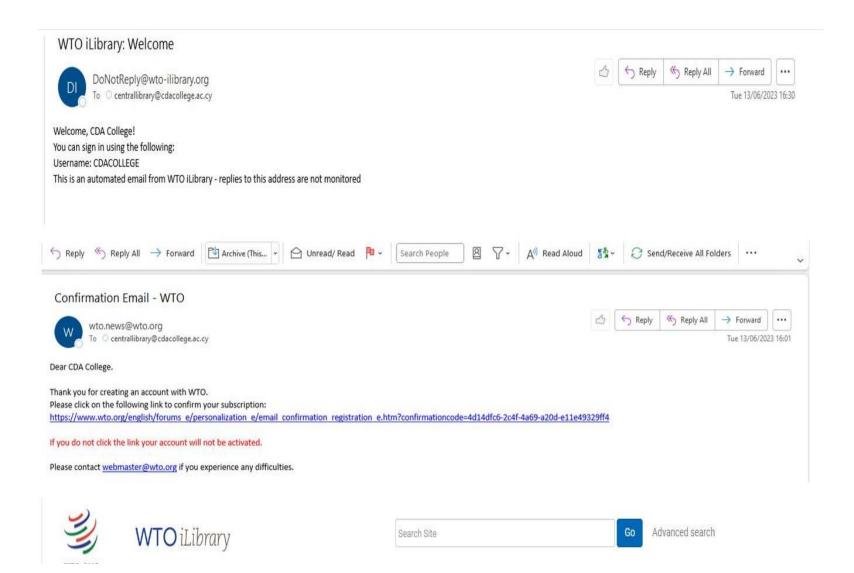
Methodology	Lectures, presentations, articles discussion, independent and private study, preparation of projects, fieldwork and group work. Preparation for mid-term and final examinations					
Bibliography	Required Textbooks  1. Title The Economics of Recreation, Leisure and Tourism Author(s) John Tribe Publisher Routldedge Edition 6 <sup>th</sup> ed. Publ. Year 2020 ISBN 9780367230838					
	Textbooks, References, Other Bibliography  1. Title Economics of Tourism and Hospitality, A Micro Approach Author(s) Yong Chen Publisher Routldedge Edition 1 <sup>st</sup> Publ. Year 2021 ISBN 9780367897350					
	2. Title The Economics of Tourism Destinations Author(s) G. Candela, P. Figini Publisher Springer Edition 1 <sup>st</sup> Publ. Year 2012 ISBN 9783642208737					
	1. Title Economics Author(s) C. R. McConnell Publisher McGraw-Hill Edition 16th ed. Publ. Year 2014 ISBN 9814575135					
	2. Title Economics & contemporary issues Author Ronald L. Moomaw[et al.] Publisher Cengage Edition International ed. Publ. Year 2014 ISBN 978-1439041222					
	Academic Journals					





	Annals of Tourism Research, Tourism Management, Current Issues in Tourism, Tourism Analysis, Tourism Recreations Research, Tourism Geographies, Journal of Sustainable Tourism, Tourism Economics	
Evaluation	Evaluation 50% coursework and 50% final examination.	
Language	English	

#### Annex 2



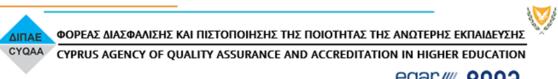
# Annex 3 B.A Travel & Tourism Management Descriptive Grading System:

%	Grade	Grade	Grade
Grade		Meaning	Points per Credit
90-100	A	Excellent: An excellent performance, clearly outstanding. The candidate demonstrates excellent judgement and a high degree of independent thinking.	4.00
80-89	B+	Very Good: A very good performance. The candidate demonstrates sound judgement and a very good degree of independent thinking.	3.50
75-79	В	Good: A good performance in most areas. The candidate demonstrates a good degree judgement and independent thinking in the most areas.	3.00
65-74	C+	Above Average: A satisfactory performance but with significant shortcomings. The candidate demonstrates an above average degree of judgment and independent thinking.	2.50
60-64	С	Average: An average performance but with significant shortcomings. The candidate demonstrates an average degree of judgment and independent thinking.	2.00
55-59	D+	Below Average: A performance meets the minimum criteria but no more. The candidate demonstrates a very limited degree of judgment and independent thinking.	1.50
50-54	D	Poor: Inadequate performance and engagement with the topic. The candidate demonstrates a poor and very limited degree of judgment and independent thinking.	1.00
Below 50	F	Failure: A performance that does not meet the minimum academic criteria. The candidate demonstrates an absence of both judgement and independent thinking.	0.00





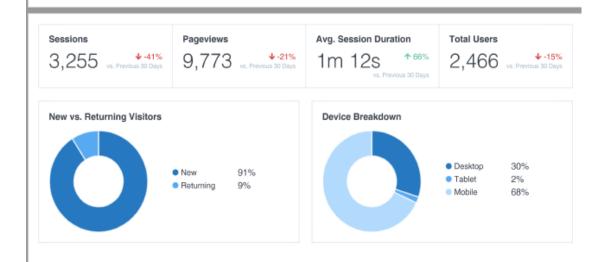




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#### Annex 4







## ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ

## CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION







Top 10 Referrals		
1.	I.facebook.com	152
2.	m.facebook.com	77
3.	facebook.com	30
4.	Linstagram.com	30
5.	cdacollege-pafos.net	10
6.	Im.facebook.com	10
7.	cdacollege.com	8
8.	instagram.com	7
9.	yandex.ru	5
10.	cdacollege.net	4

Top Posts/Pages	
Homepage - CDA College	1,412
2. Programs of study - CDA College	693
3. Αρχική σελίδα - CDA College	550
Diploma Level - CDA College	252
5. Admissions - CDA College	243
6. Tuition fees - CDA College	225
7. Academics - CDA College	214
8. Contact Us - CDA College	203
9. Application Form - CDA College	166
10. Προγράμματα σπουδών - CDA College	158

#### Annex 5

#### **Erasmus**

C.D.A College took part in the "Social Entrepreneurship to battle Youth Social Exclusion - SENEET (2019-1-EL02-KA205-004798)".

According to the EU SPC's (2017), there has been no improvement in the social conditions in the EU since 2008, when a lot of member states went through a financial crisis. A particularly vulnerable group in today's economic environment are NEETs, people aged 18-30 who are socially excluded due to low skills, lack of education and unemployment. The aim of the Erasmus+ program entitled "Social Entrepreneurship to battle Youth Social Exclusion" and code 2019-1-EL02-KA205-004798, is to empower young people who face social exclusion due to unemployment, giving them the opportunity to acquire the necessary skills and knowledge in social entrepreneurship, the development of their business ideas, as well as the Internet and social media to promote their businesses. The coordinator of the program was E-School (Greece), and partners were CDA College (Cyprus), KVK (Lithuania), CJRAE Arad (Romania) and Business Incubator - Gotse Delchev. (Bulgaria). The program included 5 LTTAs in each country, and a total of 84 people have participated. The participants, guided by the teachers, created their own virtual social enterprises.

#### For the Academic year 2021-2022:

- Dr Katalin Kukorelli of University of Dunaujvaros visited our college and had the opportunity to deliver lectures to our students. (STA). The Erasmus office in cooperation with Aristotle Research Centre organized a seminar entitled "Communication & Negotiation Skills". Lead Speaker Dr. Kukorelli ( 6/5/2022)
- 6 (STT) from Radom Academy of Economics in May to Nicosia.
- 6 (STT) From University of Oradea in May in Larnaca.
- Host LTTA 3 "Business Start-Up and Development" 25 -29 October
- partner LTTA 4 "Digital marketing and Social Media in Business Development" Arad, Rumania 22-28 May
- partner LTTA 5 "Presentations of Virtual Businesses" in Karditsa, Greece 17-23 July.

#### For the Academic year 2022-23:

Host: "Find a job you love and you will never have to work again!" (2020-1-HU01-KA116-078380). Training of students from the department of aesthetics of Szegedi SZC Móravárosi Szakképző Iskola Hungary. (10-21/10/2022).

We have welcomed:

- a student from (SMS) Universite de Bretagne Sud France in the program of study BA Business Administration.
- 2 training mobilities (STT) από το University of Oradea in October in Nicosia

In February 2023, C.D.A College has applied for the following Erasmus+ projects:

- a. Short-term project for mobility of learners in vocational education and training (KA122-VET) with title "Enhancing employability through vocational education and training."
- b. Mobility of higher education students and staff project (KA131-HED).
- c. Mobility of higher education students and staff project (KA171-HED) in collaboration with the KUTAISI University of Georgia.

#### "Find a job you love and you will never have to work again!"

C.D.A College participated as a hosting organization in the project with title "Find a job you love and you will never have to work again!" and reference number 2020-1-HU01-KA116-078380 in the framework of Erasmus+ programme. The Erasmus Office, in collaboration with the Department of Aesthetics planned, organized and implemented all vocational education and training activities, including lectures, workshops, practical training, case studies and discussions. The courses began on October 10, 2022 until October 21, 2022 in Larnaca Campus. In the context of the cultural activities, the participants had the opportunity to experience a guided tour of the divided city of Nicosia.

#### "Lymphatic System" & "Color Analysis" Seminar

The Erasmus Office of C.D.A. College organized a one-day seminar on April 26, 2023, focusing on two fascinating topics: the "Lymphatic System" and "Color Analysis." This seminar was specifically tailored for the students and academic staff of the Aesthetics department from all campuses. The seminar provided a comprehensive learning experience by combining theoretical knowledge with practical training. The aim was to enhance the participants' understanding of the lymphatic system and its significance in the field of aesthetics. Through engaging lectures and interactive discussions, the attendees gained insights into the structure and functions of the lymphatic system, as well as its role in maintaining overall health and wellbeing. In addition to the theoretical aspects, the seminar also included hands-on practical demonstrations, allowing the participants to apply their knowledge in real-world scenarios. The attendees had the opportunity to learn and practice various techniques related to the lymphatic system, enabling them to develop essential skills for their future professional endeavors. Furthermore, the seminar incorporated a segment on "Color Analysis", which explored the connection between colors and personal appearance. The participants learned about the principles of color theory and its application in aesthetic practices. They were introduced to techniques for analyzing skin tones, identifying suitable color palettes, and utilizing color to enhance individual features and overall appearance. The lectures and practical demonstrations were conducted by two distinguished professors from the International College of Cosmetology in Latvia. With their expertise and experience, the professors provided valuable insights, guidance, and practical tips to the attendees, ensuring a rich and engaging learning experience. Overall, the one-day seminar on the "Lymphatic System" and "Color Analysis" offered a unique opportunity for students and academic staff in the Aesthetics department to expand their knowledge, gain practical skills, and explore innovative concepts in their field.

## "Climate Change and Overheating problem. Methods and actions for tackling the environmental and economic crisis by utilization Renewable Energy Sources"

During the period from 20/06/2023 to 27/06/2023, C.D.A. College had the privilege of participating as a hosting organization in the Erasmus+ project titled "Climate Change and Overheating problem. Methods and actions for tackling the environmental and economic crisis by utilization Renewable Energy Sources" with project reference 2022-1-EL01-KA122-ADU-000072138. This project aimed to address the pressing issues of climate change and overheating by exploring various methods and actions related to the utilization of renewable energy sources. C.D.A. College provided a platform for participants to engage in educational activities, workshops, and discussions focused on tackling the environmental and economic crisis caused by climate change. The project emphasized the importance of renewable energy sources as a sustainable and viable solution to combat climate change and reduce overheating problems. Throughout the project, participants had the opportunity to learn about different renewable energy technologies, such as solar power, wind energy, hydropower, and bioenergy. They explored the practical applications of these technologies and their potential for mitigating climate change impacts while promoting economic growth. The main objectives of this project were to equip participants with the necessary skills, knowledge, and mindset to contribute actively to the fight against climate change and promote the adoption of renewable energy sources in their respective communities and professional fields.

During the two years of the pandemic the Erasmus mobilities were limited but we have already begun communication with future partners.

Students have started showing more enthusiasm on Erasmus programs because they know it is a life time experience.









#### Annex 6



#### Europass Curriculum Vitae

Personal information

Surname(s) / First name(s) Tsangas Michail

> Address(es) P.O. Box 70784, 3802, Limassol, Cyprus

(00357) 99536451 Telephone(s)

E-mail tsangasm@cytanet.com.cy

Nationality

Date of birth 20 June 1974

> Gender Male

Desired employment / Occupational field

Academic & Professional research & training

Work experience

May 2014 - Today Dates

Occupation or position held QHSE Consultant

> Consulting and training services regarding quality, occupational health and safety, European standards implementation and environmental conservation and management.

Design and implementation of Quality Management Systems, Health and Safety Management Systems and Environmental Management Systems

Preparation of Occupational Health and Safety Risk Assessment Studies, Environmental Impact Main activities and responsibilities Assessment Studies, Health and Safety Plans

Trainer (Professional training in quality management, environmental management, health and

safety management and other management and technical fields)

Lead Auditor for quality management (ISO 9001), environmental management (ISO 14001) and health and safety management (ISO 45001) systems

Name and address of employer

Type of business or sector

**Business Consulting and Professional Training** 

Sept 2014 - June 2019 Dates

Self employed

Occupation or position held

General Manager - QHSE Consultant

Company Management

Consulting and training services regarding quality, occupational health and safety, European standards implementation and environmental conservation and management.

Main activities and responsibilities

Design and implementation of Quality Management Systems, Health and Safety Management Systems, Environmental Management Systems and Factory Production Control Systems
Preparation of Occupational Health and Safety Risk Assessment Studies, Environmental Impact

Assessment Studies, Health and Safety Plans and Feasibility Studies

Trainer (Professional training in quality management, environmental management, health and safety management and other management and technical fields)

Name and address of employer

Type of business or sector

Q Network Consulting Ltd Business Consulting and Professional Training

October 2007 - April 2014 Dates

Occupation or position held Business Consultant - Trainer

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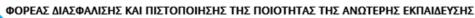


Title of qualification awarded PhD

covered

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Principal subjects/occupational skills



### CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



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	Consulting and training services regarding quality, occupational health and safety, European standards implementation and environmental conservation and management.		
Main activities and responsibilities	<ul> <li>Design and implementation of Quality Management Systems, Health and Safety Management Systems, Environmental Management Systems and Factory Production Control Systems</li> </ul>		
man outries and responsibilities	<ul> <li>Preparation of Occupational Health and Safety Risk Assessment Studies, Environmental Impact Assessment Studies, Health and Safety Plans and Feasibility Studies</li> </ul>		
	<ul> <li>Trainer (Professional training in quality management, health and safety management and other management and technical fields)</li> </ul>		
Name and address of employer	M.C. ARGONAUTS BUSINESS DEVELOPMENT LTD		
Type of business or sector	Business Consulting and Professional Training		
Dates	July 2006 - September 2007		
Occupation or position held	Business Consultant		
Main activities and responsibilities	Consulting and training services  Design and implementation of Quality Management Systems, Health and Safety Management Systems and Factory Production Control Systems  Preparation of Occupational Health and Safety Risk Assessment Studies, Health and Safety Plans and Feasibility Studies  Trainer (Professional training in quality management, health and safety management and technical fields)		
Name and address of employer	The Research and Consultancy Unit, IMCS Intercollege		
Type of business or sector			
Dates	April 2004 – July 2006		
Occupation or position held	Senior Management Systems Consultant		
Main activities and responsibilities	Consulting Services		
	Design and implementation of Quality Management Systems and Health and Safety Management		
	Systems     Preparation of Occupational Health and Safety Risk Assessment Studies and Human Resources Studies		
	Trainer (Professional training in quality management)		
Name and address of employer	CMR - Cypronetwork Marketing Research Ital		
Type of business or sector	Business Consulting		
Dates	March 2006 – July 2006		
Occupation or position held	Senior Consultant		
Main activities and responsibilities	Consulting Services		
	Design and implementation of Health and Safety Management Systems		
	Preparation of Occupational Health and Safety Risk Assessment Studies		
Name and address of employer	Management Force (Cyprus) Ltd.		
Type of business or sector	Health and Safety Consulting		
Dates	June 2002 – February 2004		
Occupation or position held	Quality Manager		
Main activities and responsibilities	<ul> <li>Responsible for the implementation of the Quality Management System of the Company, Quality Control and laboratory operations and Health and Safety</li> </ul>		
Name and address of employer	Filios G. Sykopetrites Ltd.		
Type of business or sector	Plastic pipes and films Factory		
Education and training			
Dates	September 2017 – December 2022		

Environmental Conservation and Management - Environmental Engineering

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Name and type of organization providing education and training

Open University of Cyprus

Dates

September 2011 - February 2014

Title of qualification awarded

MSc in Environmental Conservation and Management (Energy and Pollution)

Principal subjects/occupational skills

Environmental Conservation and Management

Name and type of organization providing education and training

Open University of Cyprus

Dates

September 1992 - July 1998

Title of qualification awarded

Diploma in Naval Architecture and Marine Engineering

Principal subjects/occupational skills covered

Naval Architecture Marine Engineering

Mechanical Engineering

Name and type of organization providing education and training

National Technical University of Athens

Personal skills and competences

Mother tongue(s)

Greek

Other language(s)

**English** 

Social skills and competences

Strong communication and interpersonal skills

Organizational skills and competences

Excellent organizational skills

Computer skills and competences

- Excellent Knowledge of Microsoft Office programs: Word, Excel, PowerPoint, Microsoft Project
- Excellent Knowledge of AutoCAD, SPSS, OpenLCA, Aermod viewer, Internet and e-mail

Other skills and competences

Ability to work under pressure, Excellent writing skills Reviewer for several academic journals

## Additional information

#### Professional Qualifications:

- Member of Cyprus Scientific and Technical Chamber (ETEK),
- Approved Trainer for Vocational Training by the Human Resources Authority of Cyprus

#### Professional Training / Seminars etc.:

- NEBOSH International General Certificate in Occupational Health and Safety
- ISO 9001:2000 / Quality Management Systems Lead Auditors Training Course
- OHSAS 18001:2007 / Health and Safety Management Systems Lead Auditors Training Course

#### Publications:

- Tsangas, M.; Papamichael, I.; Zorpas, A.A. Sustainable Energy Planning in a New Situation. Energies 2023, 16, 1626. https://doi.org/10.3390/en16041626
- Stylianou, M.; Papamichael, I.; Voukkali, I.; Tsangas, M.; Omirou, M.; Ioannides, I.M.; Zorpas, A.A. LCA of Barley Production: A Case Study from Cyprus. Int. J. Environ. Res. Public Health 2023, 20, 2417. https
- 2417. https://doi.org/10.3950/lepha.2032.417
  Tsangas, M., Zorpas, A.A. (2023). Cyprus: Energy Policy. In: Tiess, G., Majumder, T., Cameron, P. (eds) Encyclopedia of Mineral and Energy Policy. Springer, Berlin, Heidelberg. https://doi.org/10.1007/978-3-642-40871-7\_293-1
- Tsangas, M., Zorpas, A. A. and Jeguirim, M. 2022. 'Sustainable renewable energy policies and regulations, recent advances, and challenges', in Renewable Energy Production and Distribution. Academic Press, pp. 449-465. doi: 10.1016/b978-0-323-91892-3.00009-1.

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#### ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ



#### CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



- Tsangas, M.; Gavriel, I.; Doula, M.; Xeni, F.; Zorpas, A.A. Life Cycle Analysis in the Framework of Agricultural Strategic Development Planning in the Balkan Region. Sustainability 2020, 12, 1813. https://doi.org/10.3390/su12051813
- Banti, D.C.; Tsangas, M.; Samaras, P.; Zorpas, A. LCA of a Membrane Bioreactor Compared to Activated Sludge System for Municipal Wastewater Treatment. Membranes 2020, 10, 421. https://doi.org/10.3390/membranes10120421
- Tsangas, M., Jeguirim, M., Limousy, L., Zorpas, A. The Application of Analytical Hierarchy Process in Combination with PESTEL-SWOT Analysis to Assess the Hydrocarbons Sector in Cyprus. Energies 2019, 12, 791. https://doi.org/10.3390/en12050791
- Tsangas, M., Zorpas, A.A., Jeguirim, M. and Limousy, L., 2018. Cyprus energy resources and their potential to increase sustainability at Renewable Energy Congress (IREC), 2018 9th International. IEEE. Hammamet, Tunisia. DOI: 10.1109/IREC.2018.8362480
- Zorpas, A.A.; Tsangas, M.; Jeguirim, M.; Limousy, L.; Pedreno, J.N. Evaluation of renewable energy sources (solar, wind, and biogas) established in Cyprus in the framework of sustainable development, Fresenius Environ, Bull. 2017, 26, 5529-553

#### Conferences:

- M. Tsangas, A. A. Zorpas, 2022. Meta-analyses of the recent energy strategic planning in the framework of sustainability assessment. A review. In 9th International Conference on Sustainable Solid Waste Management Corfu, Greece, 15 - 18 JUNE 2022
- Tsangas M., Zorpas A., 2021, "Evidence of Cyprus Energy Strategy, Realities and Options", 17th International Conference on Environmental Science and Technology (CEST2021), 1-4 September 2021. Athens.
- M. Tsangas, A.A. Zorpas, 2020. Multi criteria analysis concept to asses strategic energy planning sustainability evaluation methods at OpenEarth Conference on Climate Change Adaptation and Mitigation, 12-14 February 2020, Thessaloniki.
- M. Tsangas, A.A. Zorpas, 2019. Life Cycle Assessment of the framework of Cyprus Energy Policy at 7th International Conference On Sustainable Solid Waste Management. Heraklion, Greece.
- Tsangas, M. and Zorpas, A.A., 2018. Evaluation of Cyprus energy resources in the framework of environmental sustainability using a novel SWOT-PESTEL approach at Protection and Restoration of the Environment XIV International Conference. Thessaloniki, Greece

ORCID: https://orcid.org/0000-0003-2837-3274

LinkedIn Profile: www.linkedin.com/in/michalis-tsangas-5a045576

### Annex 7

#### Research Activities for Travel & Tourism

#### Title: Increasing Carbon Offsetting Awareness Among Travelers

Commercial aviation contributes to about 2-2.5% of global CO2 emissions, with a more significant impact on climate change due to other greenhouse gases and atmospheric effects. Efforts to reduce its impact include improving fuel efficiency, using sustainable aviation fuels, exploring new aircraft technologies, and promoting carbon offsetting to compensate for the emissions generated by flights. This project aims to explore the awareness and understanding of carbon offsetting among Cypriot travelers, their previous experiences with it, and their general consensus. Through questionnaires, information will be gathered from travelers about their knowledge and usage of carbon offsetting, using mainly the international visitor survey (IVS) managed by Tourism Research Australia (only 2.1% of international visitors to Australia carbon offset in 2008). The insights from this study will help to create targeted interventions and communication strategies to raise awareness about carbon offsetting and encourage its adoption, ultimately contributing to a more sustainable travel industry. The second stage of this project will involve collaboration between the College and a Travel booking agency, examining how social marketing strategies and nudge techniques (such as social proof, pop up saying that 40% of the people are offsetting) could be employed to increase the number of people booking offsets.

#### Title: Enhancing Museum Experiences through Augmented Reality Sculptures

This project involves collaboration with a Cypriot artist who creates AR sculptures and has previously exhibited at the British Museum. The goal is to develop more AR sculptures marked by hidden QR codes throughout the museum, which can be unlocked by scanning with a smartphone (similar to a Pokémon Go hunt). The aim is to enhance visitor attention to detail and complement the museum narrative, creating an engaging and interactive experience. The effectiveness of this approach will be assessed through a questionnaire based on the Museum Experience Scale (MES). This project aims to foster public engagement and creativity by inviting the public to reimagine specific museum specimens and submit their creations in a competition. Participants will create augmented reality (AR) sculptures inspired by the displayed artifacts, with the best selected for integration into the interactive museum experience. By involving the public in the process, the project encourages visitors to draw inspiration from the exhibits and actively participate in the museum's expedition.

#### Title: Assessing Customer Loyalty for Eco-Certified Hotels

Project Description: The objective of this project is to evaluate customer loyalty towards hotels with eco-friendly certifications and identify the key factors that influence this loyalty. Previous research has demonstrated that green certifications can enhance a hotel's environmental performance, public image, customer loyalty, competitive advantage, and lead to cost savings (Chan, 2013; Mensah, 2006). Eco-certification is also considered a marker of corporate social responsibility, which is increasingly significant for environmentally-conscious consumers





(Zhang et al., 2014). This project aims to analyze the impact of eco-certifications on customer loyalty and determine the essential parameters for hotel success. In the broader context, the project will support hotels in obtaining eco-certifications and assist in effectively marketing to eco-conscious customers, ultimately contributing to a more sustainable hospitality sector.

#### Extra

Prodromou, A., Christofi, N.M. & Aristidou, H. (2023). Sexual Harassment Against
 Women at the Workplace - Digging into the Cyprus Reality. (Pending for Publication).

The specific articles focus on identifying the extend of Sexual Harassment against women at the workplace in the Republic of Cyprus. The authors have applied a Quantitative Research with an extensive Questionnaire and a total of 526 answers from all over Cyprus. The research has examined several age groups and educational levels. The preliminary results show an extensive problem with women of lower education and income to face serious problems at their workplace. The research has examined both local and foreign women in order to identify possible differences. In addition, the examination of both the public and private sectors shows that there is a greater problem in the private sector, especially in those organisations that do no have a Code of Conduct and train their human resources about the specific issue. The statistical analysis process is expected to be completed soon.

Prodromou, A. & Efthimiou, I. (2023). Covid-19 - The Impact on Cyprus' SME Tourism
 Enterprises. (Pending for Publication)

The authors paid attention towards identifying the impact of Covid-19 on small and medium enterprises in the Republic f Cyprus. A Quantitative Questionnaire of a total of 21 Questions has been developed. The Questionnaire was sent to SME' owners across the country with the assistance of the Cyprus Chamber of Commerce and Industry as well as the regional Chambers. A total of 207 answers have been received with the results to be under statistical process. Attention has been paid into identifying the major problems in relation to access to financial support as this constitutes one of the most important problems of SME. The statistical analysis process is expected to be completed soon.

 Prodromou, A. & Efthimiou, I. (2023). Burnout and Wok-life Balance in the Cyprus Hotel Industry – Challenges of the Post Covid-19 Era. (Pending for Publication).

The research focuses on identifying the relationship between burnout and Work Life Balance within the hotel industry in the Republic of Cyprus. The problem of Burnout in the global tourism industry has intensified during the Covid-19 pandemic outbreak. The authors have provided a Quantitative Questionnaire to hotel employees through the two major trade





unions representing a total of 11.000 employees across the country. The research is under process and it is expected to be completed by the end of June.

#### Previous IDEK research proposals

#### IDEK (Research and Innovation foundation)- relevant activities

CEMP project (Carob extract as meat preservative) - Research in enterprises/0223/Sub-Call2/02

#### Publishable Project Summary

This project aims to identify a safer alternative to sodium nitrite as a meat preservative, addressing the health concerns associated with nitrosamines, which are known carcinogens. Utilizing carob, a native Cypriot resource, the project will: (1) Investigate the feasibility of replacing sodium nitrite with carob-derived antioxidants and (2) Assess carob extract's potential as a meat preservative, examining its microbial and physicochemical properties. The methodology involves developing an innovative meat preservative from Cypriot carob extract, offering a natural and health-conscious solution for consumers, meat producers, and the food industry. This approach caters to the growing demand for natural and organic food options, benefiting the Cypriot economy by promoting local resources and the carob industry. Anticipated results include the successful development of a carob-based meat preservative that is healthier and more eco-friendly than current alternatives. The impact of this project will lead to higher profit margins for meat producers due to the premium pricing associated with organic products, boosting the Cypriot economy.

#### **Participating Organisations**

- P.M Markou Meat Products
- Research Centre Aristotle
- · University of Cyprus

Cuprum2929 - Research in enterprises/0223/Sub-Call2/0059

#### **Publishable Project Summary**

The proposed project aims to create an open world, puzzle video game that enhances learning experiences for children and beyond. Addressing traditional education limitations, the game fosters problem-solving, strategic thinking, and social skills. The project aligns with the S3CY Programme, covering industrial research and experimental development activities such as prototype production, pilot operations, testing, and validation in real-life conditions. The game offers a safe, interactive environment for applying theoretical knowledge, collaboration, and critical thinking. This approach benefits children, educators, and society by enhancing educational outcomes and preparing students for the future. The project contributes to the capacity and competitiveness of Cypriot enterprises in the edtech sector, stimulates private investment in RTDI activities, and fosters economic growth. The project creates employment



#### ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣ

#### CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



opportunities, requiring collaboration among professionals from disciplines like game design, development, art, writing, and testing. The innovative potential lies in transforming traditional learning experiences, increasing student engagement, and offering a competitive advantage in domestic and international markets. The project aligns with the "Information Technology" horizontal priority sector of the S3CY Programme, under the Information Technologies category (a) Software, and (b) Digital Education horizontal application, supporting interactive education. By leveraging cutting-edge technology and fostering interactive learning, the project contributes to the capacity and competitiveness of Cypriot edtech enterprises, stimulating private investment in RTDI activities.

#### Participating Organisations

- Vaslabs LTD
- Frederick Research Centre
- Research Centre Aristotle

AR in beauty industry - INNOVOUCHERS/0722/0092

#### Publishable Project Summary

Humans have been using cosmetics for over 7000 years, and they have evolved tremendously throughout that time. It is only natural that in this technology - driven world, they will evolve even further. Augmented Reality (AR) technologies can provide a virtual try on of a product in real-time, enhancing customer experience and as a result increasing conversion rate, leading to more sales and possible higher profit margins for a company through potential decreases in operational costs. This technology is compatible with skin diagnostic tools and artificial intelligence (AI), allowing customers to get tailored beauty advice. The project's objectives are to look into the state of the technology, determine the range of the customer conversion rate as suggested in the literature, and then evaluate the viability of implementing such technology in the Cypriot market by having respondents fill out questionnaires following a simulated augmented reality experience. A possible expansion to closely related products (with the same AR potential for integration) such as jewellery and sunglasses could be investigated as well following the same methodology. The expected research findings would validate the percentage of consumers who find the technology appealing and would make a purchase in an online store. Upon the implementation of the project and encouraging data we hope to pivot in the AR beauty space, and provide another income stream for the company.

#### Participating Organisations

- C.D.A College
- MyFound LTD





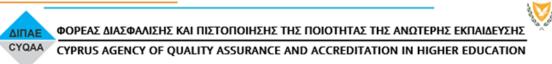
### Executive summary

Keywords: high phenolic concentration extra virgin olive oil (EVOO) as a certified food supplement

Our vision is to elevate the commercial value of olive oil by producing high phenolic concentration extra virgin olive oil (EVOO). The product should qualify for a health claim as per European Regulation 432/2012 by having the required concentration of pelyphenols and will be marketed as a food supplement and sold in pharmacies. The olive oil, pa medicine-like containers for a recommended daily dose of 5ml, is designed for health benefits. Rich in oleacein and oleocanthal, it possesses anti-inflam cardioprotective, and neuroprotective properties. Using our in-house uced Koroneiki variety, known for its high polyphenol content, we will process the ninimally to retain maximum nutrients. Each oil batch will be certified to contain the requ hydroxytyrosol, tyrosol, and their derivatives per 20g well above the required for the European Union health claim of protecting blood lipids from oxidat e stress llowing out product to confidently claim its role in defending against oxidative stress. To ensure the polyphenol concentrations are meet we will collaborate wi Iniversity of Cyprus that boasts high performance liquid chromatography facilities that will allow us to optimize harvesting times, extraction temperatures and packing methor ensure compliance with the European regulations. Simultaneously we are consideri velopment of our testing kits to gauge their accuracy for wider us and this would build on existing solutions available in the market dea that could be done by creating a network but will allow for flexibility and scalability of the of olive mills, ensuring consistent quality as e scale up production. The possibility of reverseengineering these kits for our production is being investigated. Several steps will be taken to content. Optimal harvest times will be identified (early in the ensure the high polyphenol season, when olives are reen i and unripe), and rapid extraction post-harvest will be performed to retain est level of polyphenols. Cold pressing, which prevents due to heat, will be the method of choice. To prevent oxidation, the oil will be d, dark place. Furthermore, our packaging will undergo rigorous oil will be packed in dark glass bottles to minimize light exposure. We are also Plushing the bottles to replace air and oxygen, further reducing the ood of oxidation. This comprehensive approach ensures the maximized health benefits coduct, aligned with efficient extraction processes.

#### Useful links:

- Oleo
- Pamako (78 euros/ 500 ml)
- Aristoleo kit (10 pack 120 euros)
- Cardiolea (21 euros/200 ml)
- More info (very good background)





#### Connecting research work with research policy

The integrating of research and teaching activities in higher education institutions is the future direction.

In the face of rapid advances and innovation across many fields of knowledge, it is also increasingly important to prepare students to be lifelong learners able to continue to learn after graduation.

Increasingly, the focus of work on the research-teaching link is directed not towards determining if there is a correlation between excellent research and teaching performance but on how we can enhance the links between research and teaching activities in practice.

#### The principles of the research policy connecting with research

- teaching can be research-led so that the curriculum is informed by the outcomes of research and the emphasis is on developing students' understanding of existing research outcomes.
- teaching can be research-oriented where the focus is on the methodological processes of research in the discipline and students learn the practices of enquiry or how new knowledge is created and validated.
- teaching can be research-tutored where students are engaged in discussions about existing research findings and practices.
- teaching can be research-based where the curriculum is built almost entirely around students undertaking research activities.
- teaching can be research-informed where teachers in collaboration with their students undertake research into their teaching which ensures that teaching is evidence-informed, public, and open to inquiry by peers.
- research can be teaching-influenced where engagement of students in ongoing research can inform the direction, scope, methods and outcomes of a study.

#### **Annex 8**



### **FEEDBACK REPORT**

Name & Surname	
Course Code & Name	

Feedback for: (please circle)

- Mid-term Examination
- Assignment
- Group Assignment
- Presentation
- Mock Exam

Date:

**Overall mark:** 

Topic	Mark	Comments
Subject Knowledge		
Coherence of Writing		
Presentation Skills		
Writing Skills		
Organizational Skills		

Full Name of Academic St	aff
Signature	



#### **FINAL EXAMINATION**

FINAL Student Feedback Form: FINAL EXAM

Student's ID		Date of exam	
•	ributed to students only after all students ha tions for students who received a marginal p	•	• • •
Your response was evaluated by three faculty members, each of whom assigned an overall rating to your response. The average of these overall ratings is your final score on the qualifying examination.			
YOUR SCORE:			

#### Below are the average ratings of your response for each criterion.

Note that the ratings of these individual criteria were used to guide the evaluator's determination of the overall score for your answer; however, your final overall score for the qualifying exam is not simply an average of the individual ratings. This is because the relevance / importance of each criterion will vary depending on the specific case assigned and the particular expertise / theoretical orientation of the evaluator. Thus, your overall score for the qualifying exam reflects the average of each evaluator's assessment of the overall gestalt of the answer. The qualitative comments highlight the factors that influenced each evaluator's final overall rating. The average ratings below are provided to you as information about the relative strengths and weaknesses of the individual components of your overall performance.



### ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ CYQAA CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION





		Criterion	_		Evaluation
1 Unacceptable	2 Marginal	3 Adequate	4 Excellent	 NA	(Avg. scores)
1. Student applied di relevant to the quest				t course work	
2. Student demonstrobservations, interviewaluation of the example.	ew data, and co	ollateral sources			
3. Student was able to linked to at least one	•	•		•	
4. Student was able ther case conceptuali		nplement a treat	ment plan consis	tent with his or	
5. Student demonstr therapist impact eva treatment planning.					
1 Unacceptal	2 ole Marginal	Criterion 3 Adequate	4 Excellent	 NA	Evaluation (Avg. scores)
6. Student demonstrated knowledge of relevant cultural factors that might impact evaluation of the assignment.					
7. Student demonstrated an ability to address important issues and respond to critical situations that may be present in the assignment study.					
8. Student was able to articulate and apply current ethical guidelines.					
9. Student was able to articulate and apply relevant federal, state and local laws and regulations that may apply in the professional practice of psychology.					
10. Student was able to apply relevant aspects of vocational assessment, theory, and interventions.					
11. Student was able to demonstrate the integration of science, critical thinking, and evidence-based practice.					
12. Student was able to demonstrate professional behavior and an understanding of professional liability issues.					
14. Student provided clear criteria for evaluations made and conclusions reached.					
15. Student consister appropriate.	ntly and effective	vely related thec	ory to practice wh	enever	

Annex 9

# LIBRARY LIST OF BOOKS



# B.A TRAVEL AND TOURISM MANAGEMENT (4 Years, Bachelor / 240 ECTS)

Larnaca July 2023



### **Travel And Tourism Management**

# Four (4) Years - Bachelor

1	Title:	Economic growth and development: An analysis of our greatest economic achievements and our most exciting challenges
	Author(s):	Hendrick Van Den Berg
	Publisher:	McGraw-Hill / Irwin
	Edition:	1st ed.
	Publ.Year:	2001
	ISBN:	007-120-197-1
2	Title:	A course in microeconomic theory
	Author(s):	David M. Kreps
	Publisher:	Harvester Wheatsheaf
	Edition:	1st ed.
	Publ.Year:	1990
	ISBN:	074-500-762-7
3	Title:	International economics
	Author(s):	W. Charles Sawyer, Richard L. Sprinkle
	Publisher:	Pearson
	Edition:	3rd ed.
	Publ.Year:	2009
	ISBN:	978-013-208-997-5
4	Title:	Textbook on contract law
	Author(s):	Jill Poole
	Publisher:	Oxford
	Edition:	9th ed.
	Publ.Year:	2008
	ISBN:	978-019-923-351-9
5	Title:	Applying data structures
	Author(s):	T. G. Lewis, M. Z. Smith
	Publisher:	Houghton mifflin
	Edition:	2nd ed.
	Publ.Year:	1982
	ISBN:	039-531-706-1
6	Title:	The 8086 book: includes the 8088
	Author(s):	Russell Rector, George Alexy
	Publisher:	McGraw - Hill







	Edition:	1st ed.
	Publ.Year:	1980
	ISBN:	007-931-029-x
7	Title:	Computer programming: made simple
	Author(s):	J. Maynard
	Publisher:	Heinemann
	Edition:	1st ed.
	Publ.Year:	1972
	ISBN:	043-498-482-5
8	Title:	Theory and problems of programming with Pascal
	Author(s):	
	Publisher:	International editions
	Edition:	1st ed.
	Publ.Year:	1985
	ISBN:	978-007-099-108-8
9	Title:	Law and practice relating to banking
	Author(s):	F.E. Perry
	Publisher:	Methuen
	Edition:	3rd ed.
	Publ.Year:	1981
	ISBN:	041-630-840-6
10	Title:	Stress management: η διαχείριση του στρες
	Author(s):	Δέσποινα Σαπουντζή - Κρέπια
	Publisher:	Ίων
	Edition:	2η έκδ.
	Publ.Year:	2006
	ISBN:	960-286-898-8
11	Title:	Mastering pascal programming
	Author(s):	Eric Huggins
	Publisher:	Macmillan
	Edition:	1st ed.
	Publ.Year:	1985
	ISBN:	033-335-460-5
12	Title:	Communication at work
	Author(s):	
	Publisher:	Hodder and stoughton
	Edition:	2nd ed.
	Publ.Year:	1982
	ISBN:	034-025-264-2





13	Title:	The law and practice of banking: Volume 2: Securities for bankers' advances
	Author(s):	J. Milnes Holden
	Publisher:	Pitman
	Edition:	6th ed.
	Publ.Year:	
	ISBN:	027-301-422-6
14	Title:	Practical exercises for ECDL
	Author(s):	Jackie Sherman
	Publisher:	Prentice Hall
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	978-013-147-958-6
15	Title:	Pascal
	Author(s):	James L. Richards
	Publisher:	Academic press
	Edition:	2nd ed.
	Publ.Year:	-
	ISBN:	012-587-522-3
16	Title:	Macroeconomics
	Author(s):	Roger E. A. Farmer
	Publisher:	,
	Edition:	2nd ed.
	Publ.Year:	2002
	ISBN:	032-414-964-6
17	Title:	Microprocessors and interfacing: programming and hardware
	Author(s):	Douglas V. Hall
	Publisher:	McGraw - Hill
	Edition:	1st ed.
	Publ.Year:	1998
	ISBN:	007-100-462-9
18	Title:	Monetary theory and practice
	Author(s):	J. L. Hanson, rev.: E. W. Orchard
	Publisher:	Macdonald & Evans
	Edition:	7th ed.
	Publ.Year:	1983
40	ISBN:	071-211-262-6
19	Title:	Equilibrium unemployment theory
	Author(s):	Christopher A. Pissarides
	Publisher:	MIT Press



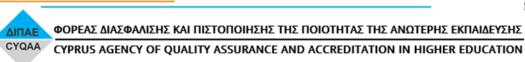


	Edition:	2nd ed.
	Publ.Year:	2000
	ISBN:	978-026-216-187-9
20	Title:	Essential mathematics: with applications
	Author(s):	Dick Aufmann, Joanne Lockwood
	Publisher:	Brooks / Cole
	Edition:	8th ed.
	Publ.Year:	2011
	ISBN:	978-143-904-697-5
21	Title:	College algebra
	Author(s):	Michael Sullivan
	Publisher:	Upper Saddle River
	Edition:	8th ed.
	Publ.Year:	2008
	ISBN:	978-013-240-286-6
22	Title:	College algebra
	Author(s):	Michael Sullivan
	Publisher:	Upper Saddle River
	Edition:	7th ed.
	Publ.Year:	2005
	ISBN:	013-143-092-0
23	Title:	Mathematics: an applied approach
	Author(s):	Abe Mizrahi, Michael Sullivan
	Publisher:	Wiley
	Edition:	7th ed.
	Publ.Year:	2000
	ISBN:	047-132-203-2
24	Title:	The European economy: growth and crisis
	Author(s):	Andrea Boltho
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	1982
	ISBN:	019-877-119-3
25	Title:	Foundations of international macroeconomics
	Author(s):	Maurice Obstfeld, Kenneth Rogoff
	Publisher:	MIT Press
	Edition:	1st ed.
	Publ.Year:	1996
	ISBN:	026-215-047-6
26	Title:	Applying psychology





	Author(s):	Virginia Nichols Quinn
	Publisher:	McGraw - Hill
	Edition:	3rd ed.
	Publ.Year:	1995
	ISBN:	978-007-051-339-6
27	Title:	The good research guide: for small-scale social research projects
	Author(s):	Martyn Denscombe
	Publisher:	Open University Press
	Edition:	3rd ed.
	Publ.Year:	2008
	ISBN:	978-033-200-022-9
28	Title:	Annual Report on Exchange Arrangements and Exchange Restrictions
	Author(s):	International Monetary Fund
	Publisher:	International Monetary Fund
	Edition:	1st ed.
	Publ.Year:	2007
	ISBN:	978-158-906-678-6
29	Title:	Social psychology
	Author(s):	Elliot Aronson, Timothy D. Wilson, Robin M. Akert
	Publisher:	Pearson
	Edition:	7th ed.
	Publ.Year:	2010
	ISBN:	978-013-507-421-3
30	Title:	Statistics for business and economics
	Author(s):	Sweeney, Williams, Anderson
	Publisher:	South-Western
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-184-480-313-2
31	Title:	Calculus: Early transcendentals
	Author(s):	Howard Anton
	Publisher:	Wiley
	Edition:	7th ed.
	Publ.Year:	2002
	ISBN:	047-138-156-x
32	Title:	Psychology
	Author(s):	Carole Wade, Carole Tavris
	Publisher:	Vango
	Edition:	9th ed.
	Publ.Year:	2008





	ISBN:	978-013-615-266-8
33	Title:	Communication in business
	Author(s):	Peter Little
	Publisher:	Longman
	Edition:	3rd ed.
	Publ.Year:	1977
	ISBN:	058-242-230-2
34	Title:	Business communications
	Author(s):	R.T. Chappell, W.L. Read
	Publisher:	Macdonald and Evans
	Edition:	4th ed.
	Publ.Year:	1980
	ISBN:	071-210-272-8
35	Title:	The ICSA company secretary'w checklists
	Author(s):	Douglas Armour
	Publisher:	ICSA
	Edition:	6th ed.
	Publ.Year:	2009
	ISBN:	978-186-072-378-0
36	Title:	Longman preparation course for the TOEFL
	Author(s):	Deborah Phillips
	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	1991
	ISBN:	978-058-203-747-2
37	Title:	Total business 3 / student's book
	Author(s):	Paul Dummett, Colin Benn
	Publisher:	Cengage Learning
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-046-209-869-2
38	Title:	Business result: intermediate / student's book
	Author(s):	John Hughes, Jon Naunton
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	2007
	ISBN:	978-019-476-800-9
39	Title:	English for the office
	Author(s):	Brenman Moore
	Publisher:	M





	Edition:	1st ed.
	Publ.Year:	1979
	ISBN:	033-325-443-0
40	Title:	Intelligent business: skills book / Pre-Intermediate business english
	Author(s):	Irene Barrall, Nikolas Barrall
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	978-058-284-802-3
41	Title:	English 365 / Student's book 1
	Author(s):	Bob Dignen, Steve Flinders, Simon Sweeney
	Publisher:	Cambridge
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	978-052-175-362-3
42	Title:	English 365 / Student's book 2
	Author(s):	Bob Dignen, Steve Flinders, Simon Sweeney
	Publisher:	Cambridge
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	978-052-175-367-8
43	Title:	Secretarial: Student's book
	Author(s):	Virginia Evans
	Publisher:	Express Publishing
	Edition:	1st ed.
	Publ.Year:	2011
	ISBN:	978-085-777-860-4
44	Title:	Teacher's guide
	` '	Virginia Evans
	Publisher:	Express Publishing
	Edition:	1st ed.
	Publ.Year:	2016
	ISBN:	978-147-155-262-5
45	Title:	English grammar in use / a reference and practice book for intermediate students of English
	Author(s):	Raymond Murphy
	Publisher:	Cambridge
	Edition:	3rd ed.
	Publ.Year:	2004
	ISBN:	978-052-153-289-1



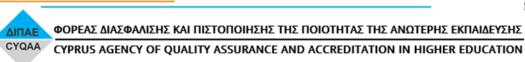


46	Title:	English grammar in use: A self-study reference and practice book for intermediate students of English: With answers
	Author(s):	Raymond Murphy
	Publisher:	Cambridge
	Edition:	3rd ed.
	Publ.Year:	2004
	ISBN:	978-052-153-290-7
47	Title:	Intelligent business: workbook / intermediate business english
	Author(s):	Louise Pile
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	978-058-284-691-3
48	Title:	Practical english usage
	Author(s):	Michael Swan
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	-
	ISBN:	019-431-185-6
49	Title:	English for business communication / student's book
	Author(s):	Simon Sweeney
	Publisher:	Cambridge
	Edition:	2nd ed.
	Publ.Year:	2003
	ISBN:	978-052-175-449-1
50	Title:	Teacher's guide
	Author(s):	John Taylor, Jeff Zeter
	Publisher:	Express Publishing
	Edition:	1st ed.
	Publ.Year:	2014
	ISBN:	978-147-153-144-6
51	Title:	Business english, Book 1
	Author(s):	John Taylor, Jeff Zeter
	Publisher:	Express Publishing
	Edition:	1st ed.
	Publ.Year:	2011
	ISBN:	978-085-777-748-5
52	Title:	English 365: teacher's book 3 / professional english
	Author(s):	Matt Smelt - Webb
	Publisher:	Cambridge





	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	052-154-917-5
53	Title:	Modern short stories in English
	Author(s):	Robert J. Dixson
	Publisher:	Prentice Hall
	Edition:	1st ed.
	Publ.Year:	-
	ISBN:	013-597-642-1
54	Title:	Front office operations
	Author(s):	Colin Dix, Chris Baird
	Publisher:	Pitman
	Edition:	1st ed.
	Publ.Year:	-
	ISBN:	027-302-853-7
55	Title:	Practical business education: An integrated approach/ Book 2
	Author(s):	R.D. Anstis, S.H.E. Fishlock, C.E. Stafford
	Publisher:	Macdonald and Evans
	Edition:	1st ed.
	Publ.Year:	1979
	ISBN:	071-212-337-7
56	Title:	Mastering office practice
	Author(s):	Paul Bailey
	Publisher:	Macmillan
	Edition:	2nd ed.
	Publ.Year:	1985
	ISBN:	033-338-848-8
57	Title:	Office procedures
	` '	John Harrison
	Publisher:	Pitman
	Edition:	1st ed.
	Publ.Year:	1984
	ISBN:	027-301-919-8
58	Title:	Research methods for business students
	Author(s):	Mark Saunders, Philip Lewis, Adrian Thornhill
	Publisher:	Financial Times Prentice Hall
	Edition:	5th ed.
	Publ.Year:	2009
	ISBN:	978-027-371-686-0
59	Title:	Διοίκηση ανθρώπινών πόρων : Διοίκηση Προσωπικού





	Author(s):	Κώστας Τερζίδης
	Publisher:	Rosilli
	Edition:	1η ἐκδ.
	Publ.Year:	·
	ISBN:	960-774-511-6
60	Title:	Οργανωτική συμπεριφορά
	Author(s):	Μύρων Μ. Ζαβλανός
	Publisher:	Σταμούλη Α.Ε.
	Edition:	1η ἑκδ.
	Publ.Year:	2002
	ISBN:	960-351-434-9
61	Title:	The acne prescription: The Perricone program for clear and healthy skin at every age
	Author(s):	Nicholas Perricone
	Publisher:	Harper Resource
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	006-018-878-2
62	Title:	Practical office procedures
	Author(s):	John Harrison
	Publisher:	Pitman
	Edition:	1st ed.
	Publ.Year:	
	ISBN:	027-301-920-1
63	Title:	Office practice: book two
	Author(s):	Maurice Watchman
	Publisher:	McGraw - Hill
	Edition:	2nd ed.
	Publ.Year:	1974
	ISBN:	978-007-084-201-4
64	Title:	Secretarial duties
	Author(s):	John Harrison
	Publisher:	Pitman
	Edition:	9th ed.
	Publ.Year:	1992
	ISBN:	027-303-828-1
65	Title:	Administrative assistant's and secretary's / handbook
	Author(s):	James Stroman, Kevin Wilson, Jennifer Wauson
	Publisher:	Amacom

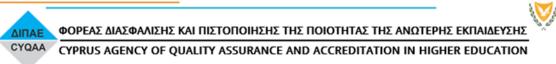


## ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ

### CYQAA CYPRUS AGENCY OF QUALITY ASSURANCE AND ACCREDITATION IN HIGHER EDUCATION



	Edition:	3rd ed.
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	ISBN:	978-081-440-913-8
66	Title:	Effective business communications
	Author(s):	Herta A. Murphy, Herbert W. Hildebrandt
	Publisher:	McGraw - Hill
	Edition:	6th ed.
	Publ.Year:	1972
	ISBN:	007-044-157-X
67	Title:	Aguide to the writing of business letters
	Author(s):	British association
	Publisher:	Bacie
	Edition:	1st ed.
	Publ.Year:	1977
	ISBN:	-
68	Title:	Business and administrative communication
	Author(s):	Kitty O. Locker, Donna S. Kienzler
	Publisher:	McGraw-Hill
	Edition:	8th ed.
	Publ.Year:	2008
	ISBN:	-
69	Title:	Fundamental keyboarding skills: from the typewriter to the computer
	Author(s):	Denise Chambers
	Publisher:	Author House
	Edition:	1η ἐκδ.
	Publ.Year:	2008
	ISBN:	978-143-431-457-4
70	Title:	Essentials of accounting
	Author(s):	Robert N. Anthony, Leslie K. Breitner
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	013-223-353-3
71	Title:	Financial accounting
	Author(s):	Jan Williams
	Publisher:	McGraw-Hill
	Edition:	13th ed.
	Publ.Year:	2008
	ISBN:	978-007-110-122-6
72	Title:	Basic clerical assignments



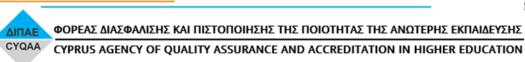


	Author(s):	Rita Martin
	Publisher:	Pitman
	Edition:	1st ed.
	Publ.Year:	1986
	ISBN:	027-302-526-0
73	Title:	Introduction to financial accounting
	Author(s):	Charles T. Horngren
	Publisher:	Pearson
	Edition:	9th ed.
	Publ.Year:	2006
	ISBN:	013-196-875-0
74	Title:	Growth, maturation, and physical activity
	Author(s):	Robert M. Malina, Claude Bouchard, Oded Bar-Or
	Publisher:	Human Kinetics
	Edition:	2nd ed.
	Publ.Year:	2004
	ISBN:	978-088-011-882-8
75	Title:	We mean business: an elementary course in business English/ Student's book
	Author(s):	Susan Norman, Eleanor Melville
	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	2002
	ISBN:	-
76	Title:	Book-Keeping: Level 1 / International Accounting Standards
	Author(s):	Marios Charalambous
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	Edition:	2η έκδ.
	Publ.Year:	2019
	ISBN:	
77	Title:	Book-Keeping: Level 1 / International Accounting Standards
	Author(s):	Marios Charalambous
	Publisher:	Unicert
	Edition:	1η έκδ.
	Publ.Year:	2017
	ISBN:	-
78	Title:	Book-keeping & Accounting: Level 2/ International Accounting Standards
	Author(s):	Marios Charalambous
	Publisher:	Unicert
	Edition:	2η έκδ.





	Publ.Year:	2019
	ISBN:	_
79	Title:	Book-keeping & Accounting: Level 2/ International Accounting Standards
	Author(s):	Marios Charalambous
	Publisher:	Unicert
	Edition:	1η έκδ.
	Publ.Year:	2017
	ISBN:	_
80	Title:	Business result: Intermediate/ Student's Book
	Author(s):	John Hughes, Jon Naunton
	Publisher:	Oxford University Press
	Edition:	2nd ed.
	Publ.Year:	2017
	ISBN:	978-019-473-886-6
81	Title:	English for the office
	Author(s):	Peter Little
	Publisher:	Longman
	Edition:	2nd ed.
	Publ.Year:	1984
	ISBN:	058-242-199-3
82	Title:	Accounting: Level 3/ Higher / International Accounting Standards: International Accounting Standards: For Pearson LCCI
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83	Title:	Life style: english for work, socializing & travel / intermediate coursebook
	Author(s):	Iwonna Dubicka, Margaret O' Keeffe
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84	Title:	Finance and accounting for non_specialist students
	Author(s):	Alan Pizzey
	Publisher:	Financial Times Pitman
	Edition:	1st ed.
	Publ.Year:	1998
	ISBN:	-
85	Title:	Graded production tasks elementary





!	Author(s):	Edith Mackay
ļ	Publisher:	Pitman
ļ	Edition:	2nd ed.
	Publ.Year:	1985
	ISBN:	027-302-321-7
86	Title:	Intermediate Accounting
ļ	Author(s):	Donald E. Kieso, Jerry J. Weygandt, Terry D. Warfield
ļ	Publisher:	John Wiley & Sons
	Edition:	11th ed.
	Publ.Year:	2003
	ISBN:	978-047-144-896-9
87	Title:	Weather systems
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	Edition:	1η ἐκδ.
	Publ.Year:	1988
	ISBN:	052-127-874-0
88	Title:	Basic statistical computing
	Author(s):	D. Cooke, A.H. Craven, G.M. Clarke
	Publisher:	Edward Arnold
	Edition:	1st ed.
	Publ.Year:	1982
	ISBN:	071-313-441-0
89	Title:	Statistics 1: S1 - Heinemann Modular Mathematics for Edexcel AS and A Level
	Author(s):	Greg Attwood, Gillian Dyer, Gordon Skipworth
ļ	Publisher:	Heinemann
ļ	Edition:	1st ed.
	Publ.Year:	2000
	ISBN:	043-551-082-7
90	Title:	Marketing destinations and venues: for conferences, conventions and business events
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]	Publisher:	Pitman







	Edition:	1st ed.
	Publ.Year:	
	ISBN:	027-341-347-3
92	Title:	Statistics: a first course
	Author(s):	Donald H Sanders
	Publisher:	McGraw-Hill
	Edition:	6th ed.
	Publ.Year:	2000
	ISBN:	978-007-229-547-4
93	Title:	Statistics my view
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	Publisher:	CDA College
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	Publ.Year:	2014
	ISBN:	-
94	Title:	Principles of word processing with assignments
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	Edition:	1st ed.
	Publ.Year:	1985
	ISBN:	034-038-659-2
95	Title:	Applying data structures
	Author(s):	T. G. Lewis, M. Z. Smith
	Publisher:	Houghton mifflin
	Edition:	2nd ed.
	Publ.Year:	1982
	ISBN:	039-531-706-1
96	Title:	The 8086 book: includes the 8088
	Author(s):	Russell Rector, George Alexy
	Publisher:	McGraw - Hill
	Edition:	1st ed.
	Publ.Year:	1980
	ISBN:	007-931-029-x
97	Title:	Computer programming: made simple
	Author(s):	J. Maynard
	Publisher:	Heinemann
	Edition:	1st ed.
	Publ.Year:	1972
_	ISBN:	043-498-482-5
98	Title:	Theory and problems of programming with Pascal





Author(s):	Byron S. Gottfried
Publisher:	International editions
Edition:	1st ed.
Publ.Year:	1985
ISBN:	978-007-099-108-8
Title:	Managerial Accounting
Author(s):	Ray H. Garrison, Eric W. Noreen
Publisher:	McGraw Hill
Edition:	12th ed.
Publ.Year:	2008
ISBN:	978-007-127-422-7
Title:	Introduction to managerial accounting
Author(s):	Peter C. Brewer, Ray H. Garrison, Eric W. Noreen
Publisher:	McGraw Hill Higher
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Publ.Year:	2006
ISBN:	978-007-110-294-0
Title:	Pitman New Era Shorthand: anniversary edition
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Publisher:	Pitman New Era Shorthand
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ISBN:	027-302-902-9
Title:	Short course
Author(s):	Bryan Coombs
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Title:	Shorthand manual simplified
Author(s):	John Robert Gregg
Publisher:	McGraw - Hill
Edition:	2nd ed.
Publ.Year:	1978
ISBN:	070-944-008
Title:	Principles of Accounting
Author(s):	James M. Reeve, Carl S. Warren, Jonathan E. Duchac
Publisher:	South-Western
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Edition:	23th ed.
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105	Title:	Teeline
	Author(s):	I. C. Hill, Meriel Bowers
	Publisher:	Heinemann Education Books
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	Publ.Year:	1983
	ISBN:	043-545-327-0
106	Title:	Λογιστική: Β' Λυκείου / Τόμος Β'
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	Publisher:	Υπουργείο Παιδείας και Πολιτισμού
	Edition:	6η έκδ.
	Publ.Year:	2007
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107	Title:	Practical book-keeping & accounts / level 2
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108	Title:	Key to carter's advanced accounts
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	Publ.Year:	1972
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109	Title:	Accounting in modern form
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	Edition:	1st ed.
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110	Title:	The essentials of risk management
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111	Title:	Intoduction to information systems
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	Edition:	14th ed.
	Publ.Year:	2000
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112	Title:	Essentials of management information systems
	Author(s):	Kanneth C. Laudon, Jane P. Laudon
	Publisher:	Prentice Hall
	Edition:	5th int. ed.
	Publ.Year:	2003
	ISBN:	013-049-542-5
113	Title:	Crafting & executing strategy: the quest for competitive advantage / concepts and cases
	Author(s):	Thompson, Strickland, Gamble
	Publisher:	McGraw - Hill
	Edition:	16th ed.
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	ISBN:	978-007-128-590-2
114	Title:	Managerial accounting
	Author(s):	Jerry J. Weygandt, Paul D. Kimmel, Donald E. Kieso
	Publisher:	John Wiley
	Edition:	4th int. ed.
	Publ.Year:	2008
	ISBN:	978-047-023-400-6
115	Title:	Essentials of managerial finance
	Author(s):	Scott Besley, Eugene F. Brigham
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	Edition:	13th ed.
	Publ.Year:	2004
	ISBN:	032-422-502-4
116	Title:	Capital investment and financial decisions
	Author(s):	Haim Levy, Marshall Sarnat
	Publisher:	Prentice Hall
	Edition:	5th int. ed.
	Publ.Year:	1994
	ISBN:	013-115-882-1
117	Title:	Fundamentals of financial management
	Author(s):	James C. Van Horne, John M. Wachowicz, Jr.
	Publisher:	Financial Times Prentice Hall
	Edition:	13th ed.
	Publ.Year:	2009
	ISBN:	978-027-371-363-0





118	Title:	Corporate finance: Theory & practice
	Author(s):	Stephen Lumby, Chris Jones
	Publisher:	Thomson
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	Publ.Year:	2003
	ISBN:	186-152-926-0
119	Title:	Principles of Organizational Behavior
	Author(s):	John W. Slocum, Don Hellriegel
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120	Title:	Fundamentals of management: essential concepts and applications
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	Publisher:	Pearson
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	ISBN:	978-013-503-171-1
121	Title:	Management
	Author(s):	Luis R. Gomez-Mejia, David B. Balkin
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	Edition:	12th ed.
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123	Title:	Data processing: Systems analysis and design. Volume 2
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124	Title:	The practice of management
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125	Title:	New era of management
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126	Title:	Training session 4 - capital: quick user guide
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	Author(s):	Εμμανουήλ Ι. Σακελη
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	Edition:	1η έκδ.
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128	Title:	ECDL: το ολοκληρωμένο βιβλίο διδασκαλίας: the complete teaching coursebook: Windows XP - Office XP: Windows 98 - Office 2000
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131	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	Designing and managing a research project: a business student's guide Michael Jay Polonsky, David S. Waller SAGE 1st ed. 2005 076-192-249-0
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	Author(s): Publisher: Edition: Publ.Year: ISBN:	David R. Anderson, Dennis J. Sweeney, Thomas A. Williams South-Western College Pub 11th ed. 2004 032-420-231-8
133	Title:	Το ολοκληρωμένο βιβλιο διδασκαλίας ECDL: The complete teaching coursebook
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	Publisher: Edition:	Pearson 6th ed.
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136	Title:	Quality and performance excellence: Management, organization, and strategy
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	Publisher:	South-Western College Pub
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	Publ.Year:	2007
	ISBN:	032-438-132-8





137	Title:	Strategy: Winning in the marketplace: Core concepts, analytical tools, cases
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	Author(s): Publisher:	Arthur A. Thompson, John E. Gamble, A. J. Strickland III McGraw-Hill Education
	Edition:	2nd ed.
	Publ.Year:	2005
	ISBN:	007-111-670-2
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139	Title:	So you think you're in business? / A video arts guide
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142	Title:	Managing corporate change
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143	Title:	Principles of total quality
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	Edition:	3rd ed.
	Publ.Year:	2004
	ISBN:	157-444-326-7
144	Title:	Business accounting 1
	Author(s):	Frank Wood's, Alan Sangster
	Publisher:	Prentice Hall
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	Publ.Year:	2008
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145	Title:	Contemporary mangement
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146	Title:	Crafting and Executing Strategy: Text and Readings
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	Edition:	2η επαυ. & βελτ. Έκδ.
	Publ.Year:	2003
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148	Title:	Managing human resources
	Author(s):	Susan E Jackson, Randall S Schuler, Susan E Jackson
	Publisher:	South-Western / Cengage Learning
	Edition:	10th int. ed.
	Publ.Year:	2009
	ISBN:	978-032-457-965-9
149	Title:	Organizational behavior
	Author(s):	Stephen P. Robbins, Timothy A. Judge
	Publisher:	Pearson
	Edition:	13th ed.
	Publ.Year:	2009
	ISBN:	978-013-207-964-8
150	Title:	Gaining and sustaining competitive advantage



# ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ





	Author(s):	Jay B. Barney
	` '	Pearson
	Edition:	3rd ed.
	Publ.Year:	
	ISBN:	013-157-961-4
151	Title:	Organizational behavior
	Author(s):	Stephen P. Robbins, Timothy A. Judge
	Publisher:	pearson
	Edition:	13th ed.
	Publ.Year:	2009
	ISBN:	978-013-207-964-8
152	Title:	Action profiling: movement awareness for better management
	Author(s):	Carol - Lynne Rose
	Publisher:	Macdonald & Evans
	Edition:	1st ed.
	Publ.Year:	1978
	ISBN:	071-210-172-1
153	Title:	Human resource management
	Author(s):	Robert L. Mathis, John H. Jackson
	Publisher:	Thomson
	Edition:	10th int. ed.
	Publ.Year:	2004
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154	Title:	Essentials of management
	Author(s):	Andrew DuBrin
	Publisher:	Cengage
	Edition:	8th ed.
	Publ.Year:	2009
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155	Title:	Exploring marketing research
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	Author(s):	Judith R. Gordon
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	Publ.Year:	1993





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157	Title:	English exercises for secretaries
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H	Edition:	1st ed.
I	Publ.Year:	1972
I	ISBN:	024-553-044-4
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I	Author(s):	Lin Lougheed
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I	Publ.Year:	2005
I	ISBN:	027-368-456-6
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I	Publisher:	Pearson
I	Edition:	2nd ed.
I	Publ.Year:	2008
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162	Title:	A first course in business organisation
I	Author(s):	Alan Davies
I	Publisher:	Allen and Unwin
H	Edition:	1st ed.
I	Publ.Year:	1971
I	ISBN:	004-658-037-9
163	Title:	First Aid: manual
l A	Author(s):	St John Ambulance, St Andrew's, British Red Cross
	Publisher:	DK

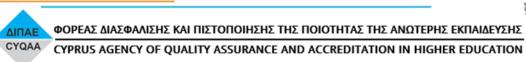


# ΦΟΡΕΑΣ ΔΙΑΣΦΑΛΙΣΗΣ ΚΑΙ ΠΙΣΤΟΠΟΙΗΣΗΣ ΤΗΣ ΠΟΙΟΤΗΤΑΣ ΤΗΣ ΑΝΩΤΕΡΗΣ ΕΚΠΑΙΔΕΥΣΗΣ

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164	Title:	Essential guide to marketing planning
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	ISBN:	978-027-371-323-4
165	Title:	Selling and sales management
	Author(s):	David Jobber, Geoff Lancaster
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	Publ.Year:	2006
	ISBN:	027-369-579-7
166	Title:	Εισαγωγή στη διοίκηση επιχειρήσεων
	Author(s):	Δημήτριος Κ. Μπουραντάς, Νάνσυ Α. Παπαλεξανδρή
	Publisher:	Ε. Μπενου
	Edition:	2η βελτ. Έκδ.
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	ISBN:	960-359-007-χ
167	Title:	Marketing
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168	Title:	Σύγχρονο marketing αγαθών & υπηρεσιών
	Author(s):	Δρ. Γιάννης Μαντζάρης
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	Edition:	1η έκδ.
	Publ.Year:	2011
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169	Title:	Exploring marketing research
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	Publisher:	Thomson
	Edition:	9th ed.
	Publ.Year:	2007
	ISBN:	978-032-453-902-8





170	Title:	Instructor's manual, test bank, and transparency masters to avvompany international Marketing
	Author(s):	Lloyd Russow, Anthony Koh
	Publisher:	Dryden Press
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	Publ.Year:	1997
	ISBN:	978-003-018-103-3
171	Title:	Business communication
	Author(s):	Michael Black
	Publisher:	Black cat
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	Publ.Year:	2009
	ISBN:	978-885-300-932-6
172	Title:	Business Issues
	Author(s):	Michael Black
	Publisher:	Black cat
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-885-300-935-7
173	Title:	Business english and communication
	Author(s):	Lyn R. Clark, Kenneth Zimmer, Joseph Tinervia
	Publisher:	Glencoe
	Edition:	7th ed.
	Publ.Year:	1991
	ISBN:	007-061-432-6
174	Title:	LCCI Bookkeeping / Level 1
	Author(s):	Sheila Robinson
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2016
	ISBN:	978-178-447-663-2
175	Title:	LCCI Bookkeeping and accounting / Level 2
	Author(s):	Steve Astbury
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2016
	ISBN:	978-178-447-664-9
176	Title:	LCCI Accounting / Level 3
	Author(s):	Samantha Hannigan
	Publisher:	Pearson





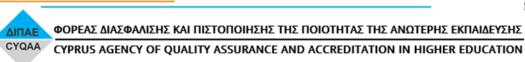


	Edition:	1st ed.
	Publ.Year:	2016
	ISBN:	978-178-449-130-7
177	Title:	LCCI Financial accounting / Level 4
	Author(s):	Eileen Roddy
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2016
	ISBN:	978-178-447-671-7
178	Title:	Introduction to management accounting: Chapters 1-17
	Author(s):	Charles T. Horngren
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179	Title:	Introduction to business information systems
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182	Title:	Small Business: An Entrepreneur's Business Plan
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	Publ.Year:	2008
	ISBN:	978-032-459-107-1





Author(s): Carlos W Moore Publisher: South-Western Cengage Learning Edition: 15th ed. Publ.Year: 2010 ISBN: 978-053-873-728-9  184 Title: Business information: systems and strategies Author(s): Carol Cashmore, Richard Lyall Publisher: Prentice Hall International Edition: 1st ed. Publ.Year: 1991 ISBN: 013-552-712-0  185 Title: Management Author(s): Heinz Weihrich, Harold Koontz Publisher: Koraw - Hill Edition: 1th ed. Publ.Year: 2004 ISBN: 007-123-946-4  186 Title: Σογκριτική διοίκηση Benchmarking Author(s): Σύγχρονη Εκδοτική Edition: 1η ἐκδ. Publ.Year: 2000 ISBN: 960-816-501-6  187 Title: The fundamentals and practice of marketing Author(s): John Wilmshurst, Adrian Mackay Publisher: Edition: 4th ed. Publ.Year: 2002 ISBN: 075-065-449-x  188 Title: Principles of services marketing Author(s): Publisher: McGraw - Hill Edition: 5th ed. Publ.Year: 2008 ISBN: 078-007-711-677-9	183	Title:	Managing small business: an entrepreneurial emphasis
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Edition: 11th ed. Publ.Year: 2004 ISBN: 007-123-946-4  186 Title: Συγκριτική διοίκηση Benchmarking Author(s): Κ. Π. Τερζίδης Publisher: Σύγχρονη Εκδοτική Edition: 1η ἐκδ. Publ.Year: 2000 ISBN: 960-816-501-6  187 Title: The fundamentals and practice of marketing Author(s): John Wilmshurst, Adrian Mackay Publisher: Butterwoth-Heinemann Edition: 4th ed. Publ.Year: 2002 ISBN: 075-065-449-x  188 Title: Principles of services marketing Author(s): Adrian Palmer Publisher: McGraw - Hill Edition: 5th ed. Publ.Year: 2008		Author(s):	Heinz Weihrich, Harold Koontz
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Edition: 1η ἐκδ. Publ.Year: 2000 ISBN: 960-816-501-6  187 Title: The fundamentals and practice of marketing Author(s): John Wilmshurst, Adrian Mackay Publisher: Butterwoth-Heinemann Edition: 4th ed. Publ.Year: 2002 ISBN: 075-065-449-x  188 Title: Principles of services marketing Author(s): Adrian Palmer Publisher: McGraw - Hill Edition: 5th ed. Publ.Year: 2008		Author(s):	Κ. Π. Τερζίδης
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188 Title: Principles of services marketing Author(s): Adrian Palmer Publisher: McGraw - Hill Edition: 5th ed. Publ.Year: 2008		Publ.Year:	2002
Author(s): Adrian Palmer Publisher: McGraw - Hill Edition: 5th ed. Publ.Year: 2008		ISBN:	075-065-449-x
Publisher: McGraw - Hill Edition: 5th ed. Publ.Year: 2008	188	Title:	Principles of services marketing
Edition: 5th ed. Publ.Year: 2008		Author(s):	Adrian Palmer
Publ.Year: 2008		Publisher:	McGraw - Hill
		Edition:	5th ed.
ISRN: 978-007-711-627 9		Publ.Year:	2008
15DIN. 970-007-711-027-9		ISBN:	978-007-711-627-9
189 Title: Services marketing: people, technology, strategy	189	Title:	Services marketing: people, technology, strategy
Author(s): Christopher H. Lovelock		Author(s):	Christopher H. Lovelock
Publisher: Prentice Hall		Publisher:	Prentice Hall
Edition: 4th ed.		Edition:	4th ed.





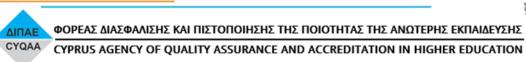
	Publ.Year:	2001
	ISBN:	013-017-392-4
190	Title:	Marketing management
	Author(s):	Philip Kotler
	Publisher:	Financial Times Prentice Hall
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-027-371-856-7
191	Title:	Marketing management
	Author(s):	Philip Kotler, Kevin Lane Keller
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194	Title:	The consulting process in action
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	Edition:	2nd ed
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	Publ.Year:	2004
	ISBN:	076-455-955-9
196	Title:	Business connections







	Author(s):	Michael Carrier, Michael Sneyd
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	Publ.Year:	1992
	ISBN:	017-555-684-9
197	Title:	Excellence in business communication
	Author(s):	John V. Thill, Courtland L. Bovée
	Publisher:	
	Edition:	8th ed.
	Publ.Year:	2008
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198	Title:	Performance analysis of network architectures
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	Publ.Year:	2006
	ISBN:	354-034-308-3
199	Title:	Business Result: Pre-Intermediate: Student's Book with DVD-ROM and
	A (1 ()	Online Workbook Pack
	Author(s): Publisher:	David Grand, Jane Hudson, Robert McLarty Oxford
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-019-473-938-2
200	Title:	Business result: Pre-Intermediate: Teacher's Book
200	Author(s):	Mark Bartram
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-019-474-812-4
201	Title:	Business result: Advanced: Student's Book
201	Author(s):	Kate Baade, Christopher Holloway
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-019-476-818-4
202	Title:	Total Business 1: Student's book
- '	Author(s):	Rolf Cook, Mara Pedretti
	Publisher:	Summertown
	Edition:	1st ed.
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	Publ.Year:	2009
	ISBN:	978-046-209-861-6
203	Title:	Intelligent business: Workbook: Intermediate: Business English
	Author(s):	Louise Pile
	Publisher:	Pearson
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	Publ.Year:	2005
	ISBN:	058-284-691-9
204	Title:	Grammalysis: Grammar & Vocabulary: Grammar in Greek: Glossary included
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	Publisher:	Super Course System
	Edition:	1st ed.
	Publ.Year:	-
	ISBN:	978-996-371-012-6
205	Title:	Business English: Teacher's Guide
	Author(s):	John Taylor, Jeff Zeter
	Publisher:	Express
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	Publ.Year:	2014
	ISBN:	978-147-153-144-6
206	Title:	Public relations
	Author(s):	Herbert Lloyd
	Publisher:	Teach Yourself Books
	Edition:	1st ed.
	Publ.Year:	2000
	ISBN:	034-022-274-3
207	Title:	Business communications: international case studies in English
	Author(s):	Drew Rodgers
	Publisher:	Cambridge
	Edition:	1st ed.
	Publ.Year:	1998
	ISBN:	052-165-751-2
208	Title:	Business communications: Study text
	Author(s):	Patrick Forsyth, David Madden
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	978-184-776-224-5
209	Title:	Business environment: Study text





	Author(s):	Ian Brooks, Jamie Weatherston, Graham Wilkinson
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2008
	ISBN:	978-184-776-159-0
210	Title:	English for business life: Course book: Elementary
	Author(s):	Ian Badger, Pete Menzies
	Publisher:	Marchall Cavendish
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	046-200-755-3
211	Title:	Introduction to sociology
	Author(s):	Anthony Giddens, Mitchell Dduneier, Richard P. Appelbaum
	Publisher:	W. W. Norton & Company
	Edition:	8th ed
	Publ.Year:	2012
	ISBN:	978-039-391-228-9
212	Title:	Introduction to sociology
	Author(s):	Lewis A. Coser
	Publisher:	Harcourt Brace Jovanovich
	Edition:	3rd ed.
	Publ.Year:	1991
	ISBN:	015-545-919-8
213	Title:	Edexcel AS and A Level Modular Mathematics: Statistics 1: S1
	Author(s):	Greg Attwood, Alan Clegg, Gill Dyer, Jane Dyer
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	Edition:	1st ed.
	Publ.Year:	2008
	ISBN:	978-043-551-912-4
214	Title:	Global strategic management
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215	Title:	Getting and spending: an introduction to the market economy
	Author(s):	John Ward Roche, Gomer Rhidian James
	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	1971





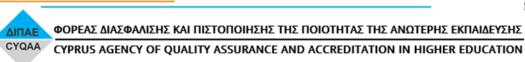
	ISBN:	058-235-049-2
216	Title:	Web design in a nutshell: a desktop quick reference
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	Publisher:	O'Reilly
	Edition:	2nd ed
	Publ.Year:	2001
	ISBN:	059-600-196-7
217	Title:	People in organizations: An introduction to organizational behavior
	Author(s):	Terence R. Mitchell
	Publisher:	McGraw - Hill
	Edition:	2nd ed
	Publ.Year:	1984
	ISBN:	007-042-532-9
218	Title:	The essence of discrete mathematics
	Author(s):	Neville Dean
	Publisher:	Prentice Hall
	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	013-345-943-8
219	Title:	Business circles
	Author(s):	Michael Carrier
	Publisher:	Thomas Nelson and sons
	Edition:	1st ed.
	Publ.Year:	1988
	ISBN:	017-555-682-2
220	Title:	Business grammar & practice
	Author(s):	Michael Duckworth
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	019-457-079-7
221	Title:	Graded practice tests 1: For PRE-FCE & FCE: Teacher's book
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	Publisher:	Litera
	Edition:	1st ed.
	Publ.Year:	2002
	ISBN:	960-544-113-6
222	Title:	Global marketing
	Author(s):	Warren J. Keegan, Mark C. Green
	Publisher:	Pearson







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	Publ.Year:	
	ISBN:	978-013-813-386-3
223	Title:	Consumer behavior
	Author(s):	Roger D. Blackwell, Paul W. Miniard, James F. Engel
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	Edition:	10th ed.
	Publ.Year:	
	ISBN:	978-032-437-832-0
224	Title:	Business result: Advanced: Student's Book
	Author(s):	Kate Baade, Christopher Holloway
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	Publ.Year:	2009
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225	Title:	Total Business 3: Workbook: with Key
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	Publ.Year:	2009
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226	Title:	English 365: Teacher's Book 3
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	Edition:	1st ed.
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227	Title:	Computers simplified
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	Publisher:	Willey
	Edition:	1st ed.
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228	Title:	Computer science: a modern introduction
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	Edition:	2nd ed
	Publ.Year:	1988
	ISBN:	013-165-945-6





229	Title:	Student study and lecture guide for use with operations and supply management
	Author(s):	F. Roberts Jacobs, Richard B. Chase, Nicholas J. Aquilano
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	Edition:	12th ed.
	Publ.Year:	2009
	ISBN:	978-007-327-877-3
230	Title:	Visual basic in easy steps
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231	Title:	An introduction to tourism and anthropology
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	Edition:	1st ed.
	Publ.Year:	1999
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	Publ.Year:	2011
	ISBN:	978-007-338-149-7
233	Title:	Component software: beyond object-oriented programming
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	Edition:	2nd ed
	Publ.Year:	2002
	ISBN:	020-174-572-0
234	Title:	Applying UML and patterns: an introduction to object-oriented analysis and design and iterative development
	Author(s):	Craig Larman
	Publisher:	Prentice Hall
	Edition:	3rd ed.
	Publ.Year:	2005
	ISBN:	013-148-906-2
235	Title:	The ethics of tourism development: contemporary geographies of leisure, tourism and mobility







1	l	NC LC 14 D L D CC
	Author(s):	•
	Publisher:	Routledge
	Edition:	1st ed.
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	ISBN:	041-526-685-8
236	Title:	Codes of ethics in tourism: practice, theory, synthesis
	Author(s):	David A. Fennell, David C. Malloy
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	Edition:	1st ed.
	Publ.Year:	2007
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237	Title:	Managing values and beliefs in organizations
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238	Title:	Marketing innovations for sustainable destinations
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	Edition:	1st ed.
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	ISBN:	978-190-688-405-5
239	Title:	Research methods in service industry management
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	Publisher:	Cassell
	Edition:	1st ed.
	Publ.Year:	1998
	ISBN:	030-433-512-6
240	Title:	Tourism information technology
	Author(s):	Pauline J. Sheldon
	Publisher:	CAB Publishing
	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	085-199-181-5
241	Title:	An introduction to database systems
	Author(s):	C.J. Date
	Publisher:	Pearson
	Edition:	8th ed.
	Publ.Year:	
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	ISBN:	032-118-956-6
242	Title:	Organizational behavior: an introductory text
	Author(s):	Andrzej A. Huczynski, David A. Buchanan
	Publisher:	Prentice Hall
	Edition:	2nd ed
	Publ.Year:	1991
	ISBN:	013-639-899-5
243	Title:	Communications in travel and tourism: practical guide lines and assignments for students of travel and tourism
	Author(s):	Shelagh Snell, Jeff Carpenter
	Publisher:	Arnold
	Edition:	1st ed.
	Publ.Year:	1988
	ISBN:	071-317-769-1
244	Title:	Communications in recreation and leisure: practical guide-lines and assignments for students of recreation and leisure
	Author(s):	Shelagh Snell
	Publisher:	Hodder and Stoughton
	Edition:	1st ed.
	Publ.Year:	1989
	ISBN:	034-050-662-8
245	Title:	Understanding human communication
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	Edition:	11th ed.
	Publ.Year:	2011
	ISBN:	978-019-974-738-2
246	Title:	Intercultural communication: a contextual approach
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247	Title:	Tourism, power and culture: anthropological insights
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	Publ.Year:	2010
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248	Title:	The tourist gaze





	Author(s):	John Urry
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	Edition:	2nd ed
	Publ.Year:	2001
	ISBN:	978-076-197-347-8
249	Title:	Touring cultures: transformations of travel and theory
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	Publisher:	Routledge
	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	041-511-125-0
250	Title:	Intercultural communication: a reader
	Author(s):	Larry A. Samovar, Richard E. Porter, Edwin R. McDaniel
	Publisher:	Wadsworth Cengage Learning
	Edition:	12th ed.
	Publ.Year:	2009
	ISBN:	978-049-555-421-9
251	Title:	Communication between cultures
	Author(s):	Larry A. Samovar, Richard E. Porter, Edwin R. McDaniel
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	Edition:	7th ed.
	Publ.Year:	2010
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252	Title:	Business ethics and values: individual, corporate and international perspectives
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	Edition:	3rd ed.
	Publ.Year:	2009
	ISBN:	978-027-371-616-7
253	Title:	Tourism and development in the developing world
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	Edition:	1st ed.
	Publ.Year:	2008
	ISBN:	978-041-537-151-3
254	Title:	Sustainable tourism management
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	Publisher:	CABI
	Edition:	1st ed.





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255	Title:	Κύπρος 2007 : το σύνδρομο της Στοκχόλμης : σε απόσταση αφής; προ των πολών; εντός των τειχών;
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	Publisher:	Βαρίων
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257	Title:	Home-Based travel agent: how to succeed in your own travel marketing business
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258	Title:	Τουριστική οικονομία: Τόμος Α'
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	Publ.Year:	1997
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259	Title:	Environmental science: toward a sustainable future
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260	Title:	Using the earth
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261	Title:	Understanding International Conflicts: an introduction to theory and history
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262	Title:	Τουριστική πολιτική: Α' Βραβείο: Ένωσης δημοσιογράφων και συγγραφέων τουρισμού Ελλάδος
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	Publisher:	Interbooks
	Edition:	2η έκδ.
	Publ.Year:	1997
	ISBN:	960-390-011-7
263	Title:	Sustainable tourism: theory and practice
	Author(s):	David Weaver
	Publisher:	Butterworth-Heinemann
	Edition:	1st ed.
	Publ.Year:	2006
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264	Title:	English for international tourism: Workbook
	Author(s):	Miriam Jacob
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265	Title:	English for international tourism: Intermediate student's book
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	Publ.Year:	2002
	ISBN:	058-247-983-5
266	Title:	English for international tourism: Intermediate Teachers Book
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	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	058-247-982-7
267	Title:	European business





	Author(s):	Neil Harris
	Publisher:	
	Edition:	2nd ed
	Publ.Year:	1999
	ISBN:	978-033-375-407-8
268	Title:	Τουρισμός και ανάπτυξη
	Author(s):	Νίκος Γ. Ηγουμενάκης
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	Edition:	1η έκδ.
	Publ.Year:	2000
	ISBN:	960-390-083-4
269	Title:	Issues in cultural tourism studies
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271	Title:	New destinantions: Beginners A1.1: Workbook
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
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	ISBN:	978-960-509-691-9
272	Title:	New Destinations: Beginners A1.1: Student's book
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2014
	ISBN:	978-960-509-959-6
273	Title:	New Destinations: Beginners A1.1: Workbook_Teacher's book
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
	D. 1.1: -1	MM Publications
	Publisher:	WINT dollections
	Edition:	1st ed.





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274	Title:	New Destination: Beginners A1.1: Teacher's book
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2014
	ISBN:	978-960-509-960-2
275	Title:	New Destinations: Elementary A1: Workbook
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2014
	ISBN:	978-960-509-965-7
276	Title:	New Destinations: Elementary A1: Workbook_Teacher's book
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2014
	ISBN:	978-960-509-966-4
277	Title:	New Destinations: Elementary A1: Teacher's book
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2014
	ISBN:	978-960-509-964-0
278	Title:	New Destinations: Elementary A1: Student's book
	Author(s):	H. Q. Mitchell, Marileni Malkogianni
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2014
	ISBN:	-
270	TP: (1	Media strategies for marketing places in crisis: improving the image of cities,
279	Title:	countries and tourist destinations
	Author(s):	Eli Avraham, Eran Ketter
	Publisher:	Butterworth-Heinemann
	Edition:	1st ed.
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	ISBN:	978-075-068-452-1
280	Title:	Strategic management for travel and tourism
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	Publisher:	Butterworth-Heinemann
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281	Title:	Tourism: principles and practice
	Author(s):	Chris Cooper, John Fletcher, Alan Fyall, David Gilbert, Stephen Wanhill
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	Edition:	4th ed.
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282	Title:	The native tourist: mass tourism within developing countries
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	ISBN:	075-066-546-7
285	Title:	Ταξίδι στην Ελλάδα: Ελληνικά ως δεύτερη / ξένη γλώσσα: Επίπεδα Α1 & Α2
	Author(s):	Έφη Γκαρέλη, Έφη Καπούλα, Στέλα Νεστοράτου
	Publisher:	Γρηγόρη
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286	Title:	Glanville Williams: learning the law
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	Publisher:	Sweet & Maxwell
	Edition:	13th ed.
	Publ.Year:	2006





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287	Title:	Social tourism in Europe: theory and practice
	Author(s):	Scott McCabe, Lynn Minnaert, Anya Diekmann
	Publisher:	Channel View Publications
	Edition:	1st ed.
	Publ.Year:	2012
	ISBN:	978-184-541-232-6
288	Title:	International business and tourism: global issues, contemporary interactions
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	Publisher:	Routledge
	Edition:	1st ed.
	Publ.Year:	2008
	ISBN:	978-041-542-431-8
289	Title:	Research methods for leisure and tourism
	Author(s):	Anthony James Veal
	Publisher:	Pearson
	Edition:	5th ed.
	Publ.Year:	2018
	ISBN:	978-129-211-529-0
290	Title:	Events Management
	Author(s):	Glenn A.J. Bowdin, Johnny Allen, William O' Toole
	Publisher:	Routledge
	Edition:	3rd ed.
	Publ.Year:	2012
	ISBN:	978-185-617-818-1
291	Title:	Conducting tours
	Author(s):	Marc Mancini
	Publisher:	Delmar/Thomson Learning
	Edition:	3rd ed.
	Publ.Year:	2001
	ISBN:	-
292	Title:	Tourism and borders: contemporary issues, policies, and international research
	Author(s):	Helmut Wachowiak
	Publisher:	Ashgate
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	978-075-464-775-1
293	Title:	The tourism area life cycle: conceptual and theoretical issues. Vol. 2





	Author(s):	Richard W. Butler
	` ′	Channel View Publications
	Edition:	2nd ed
	Publ.Year:	2005
	ISBN:	184-541-028-9
294	Title:	Worldwide destinations casebook: the geography of travel and tourism
	Author(s):	Brian Boniface, Chris Cooper
	Publisher:	Elsevier
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	075-066-440-1
295	Title:	Τουριστική & ταξιδιωτική βιομηχανία
	Author(s):	Chuck Y. Gee, James C. Makens, Dexter J. L. Choy
	Publisher:	Έλλην
	Edition:	3η έκδ.
	Publ.Year:	2001
	ISBN:	960-286-570-9
296	Title:	Ecotourism
	Author(s):	David A. Fennell
	Publisher:	Routledge
	Edition:	3rd ed.
	Publ.Year:	2008
	ISBN:	978-041-542-931-3
297	Title:	Tourism for development: empowering communities
	Author(s):	Regina Scheyvens
	Publisher:	Prentice Hall
	Edition:	1st ed.
	Publ.Year:	2002
	ISBN:	013-026-438-5
298	Title:	Tourism in the age of globalization
	Author(s):	Salah Wahab, Chris Cooper
	Publisher:	Routledge
	Edition:	1st ed.
	Publ.Year:	2001
	ISBN:	041-521-316-9
299	Title:	The geography of travel and tourism
	Author(s):	Brian G. Boniface, Christopher P. Cooper
	Publisher:	Heinemann
	Edition:	1st ed.
	Publ.Year:	1988





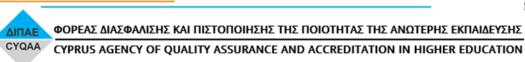


	ISBN:	043-490-166-0
300	Title:	A history of Cyprus
	Author(s):	Katia Hadjidemetriou, transl.: Costas Hadjigeorgiou
	Publisher:	I. G. Kassoulides & sons Ltd
	Edition:	2nd ed
	Publ.Year:	2007
	ISBN:	978-996-386-733-2
301	Title:	Tourism: principles, practices, philosophies
	Author(s):	Robert W. McIntosh, Charles R. Goeldner
	Publisher:	Wiley
	Edition:	6th ed.
	Publ.Year:	1990
	ISBN:	047-162-255-9
302	Title:	Introduction to tourism in Australia: development, issues and change
	Author(s):	Colin Michael Hall
	Publisher:	Pearson
	Edition:	5th ed.
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	ISBN:	978-073-397-570-7
303	Title:	Tourism planning: policies, processes and relationships
	Author(s):	Colin Michael Hall
	Publisher:	Prentice Hall
	Edition:	2nd ed
	Publ.Year:	2007
	ISBN:	978-013-204-652-7
304	Title:	Tourism planning: policies, processes and relationships
	Author(s):	Colin Michael Hall
	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	2000
	ISBN:	058-232-028-3
305	Title:	The business of tourism
	Author(s):	J. Christopher Holloway
	Publisher:	Pitman
	Edition:	3rd ed.
	Publ.Year:	1989
	ISBN:	027-303-026-4
306	Title:	An introduction to tourism
	Author(s):	Leonard J. Lickorish, Carson L. Jenkins
	Publisher:	Butterworth-Heinemann





	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	075-061-956-2
307	Title:	Geography of travel & tourism
	Author(s):	Lloyd E. Hudman, Richard H. Jackson
	Publisher:	Thomson
	Edition:	4th ed.
	Publ.Year:	2003
	ISBN:	978-076-683-256-5
308	Title:	International cases in tourism management
	Author(s):	Susan Horner, John Swarbrooke
	Publisher:	Elsevier
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	075-065-514-3
309	Title:	The business of tourism
	Author(s):	J. Christopher Holloway
	Publisher:	Financial Times Prentice Hall
	Edition:	7th ed.
	Publ.Year:	2006
	ISBN:	027-370-161-4
310	Title:	Contemporary tourist experience: concepts and consequences
	Author(s):	Richard Sharpely, Philip R. Stone
	Publisher:	Routledge
	Edition:	2nd ed
	Publ.Year:	2012
	ISBN:	978-041-569-742-2
311	Title:	Service quality in leisure, events, tourism and sport
	Author(s):	John Buswell, Christine Williams, Keith Donne, Carley Sutton
	Publisher:	CABI
	Edition:	2nd ed
	Publ.Year:	2017
	ISBN:	978-178-064-545-2
312	Title:	Tourism crises: causes, consequences and management
	Author(s):	Joan C. Henderson
	Publisher:	Butterworth-Heinemann
	Edition:	1st ed.
	Publ.Year:	2007
	ISBN:	978-075-067-834-6
313	Title:	Tourism information technology





uthor(s):	Pierre J. Benckendorff, Pauline J. Sheldo, /Zheng Xiang
ublisher:	CABI
dition:	3rd ed.
ubl.Year:	2014
SBN:	978-178-639-343-2
itle:	Event planning
uthor(s):	Laurence Carter
ublisher:	Author House
dition:	1st ed.
ubl.Year:	2007
SBN:	978-143-434-133-4
itle:	May I help you?: English in tourism: A course for restaurant and bar staff
uthor(s):	Christopher St J. Yates
ublisher:	Cassell
dition:	1st ed.
ubl.Year:	1991
SBN:	030-433-003-5
itle:	English in tourism: A course for hotel reception staff
uthor(s):	Christopher St J. Yates
ublisher:	Cassell
dition:	1st ed.
ubl.Year:	1991
SBN:	030-433-004-3
itle:	Tourism: managers, agents, and the agency
uthor(s):	Vivien Worsdall
ublisher:	Macmillan
dition:	1st ed.
ubl.Year:	1976
SBN:	002-973-790-7
itle:	Le Français de l' hotelier et du tourisme
uthor(s):	Max Dany
ublisher:	Hachette
dition:	1st ed.
ubl.Year:	1980
SBN:	-
itle:	Event risk management and safety
uthor(s):	Peter E. Tarlow
ublisher:	John Wiley
dition.	1st ed.
amon:	ist ea.
	ublisher: dition: ubl. Year: BBN: itle: .uthor(s): ublisher: dition: ubl. Year: BBN:





	ISBN:	978-047-140-168-1
320	Title:	Destination branding: creating the unique destination proposition
	Author(s):	Nigel Morgan, Annette Pritchard, Roger Pride
	Publisher:	Butterworth-Heinemann
	Edition:	2nd ed
	Publ.Year:	2010
	ISBN:	978-185-617-820-4
321	Title:	Professional event coordination
	Author(s):	Julia Rutherford Silvers
	Publisher:	Wiley
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	978-047-126-305-0
322	Title:	The complete guide to successful event planning
	Author(s):	Shannon Kilkenny
	Publisher:	Atlantic
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	978-091-062-792-4
323	Title:	A practical guide to fares and ticketing
	Author(s):	Jeanne Semer-Purzycki
	Publisher:	Thomson
	Edition:	3rd ed.
	Publ.Year:	2001
	ISBN:	076-681-582-x
324	Title:	Air fares ticketing
	Author(s):	Philip G. Davidoff, Doris S. Davidoff
	Publisher:	Prentice Hall
	Edition:	3rd ed.
	Publ.Year:	1995
	ISBN:	013-324-484-9
325	Title:	Τουριστική ψυχολογία: Διερεύνηση της συμπεριφοράς των τουριστών και των ασχολούμενων με τα τουριστικά επαγγέλματα
	Author(s):	Περικλή Ν. Λύτρα
	Publisher:	Interbooks
	Edition:	2η έκδ.
	Publ.Year:	1993
	ISBN:	
326	Title:	Tourism, leisure and recreation
323		,
	Author(s):	Garrett Nagle





	Publisher:	Thomas Nelson
	Edition:	1st ed.
	Publ.Year:	1999
	ISBN:	017-444-705-1
327	Title:	Αεροδρόμιο: λειτουργία & εξυπηρέτηση πελατών
	Author(s):	Αθανάσιος Λέκκας
	Publisher:	Έλλην
	Edition:	1η έκδ.
	Publ.Year:	1997
	ISBN:	960-286-249-1
328	Title:	Destination marketing: an integrated marketing communication approach
	Author(s):	Steven Pike
	Publisher:	Butterworth-Heinemann
	Edition:	2nd ed
	Publ.Year:	2008
	ISBN:	978-075-068-649-5
329	Title:	Αεροπορικοί ναύλοι
	Author(s):	Ρομίνα Ζωγραφάκη
	Publisher:	Έλλην
	Edition:	1η έκδ.
	Publ.Year:	1995
	ISBN:	960-286-107-X
330	Title:	Αεροπορικό μάρκετινγκ
	Author(s):	Γεωργίου Φ. Πρίντεζη
	Publisher:	Ελλήν
	Edition:	1η έκδ.
	Publ.Year:	1995
	ISBN:	-
331	Title:	Αεροπορική βιομηχανία μεταφορών
	Author(s):	Alexander T. Wells, μετ.: Μαρία Ταλαντοπούλου
	Publisher:	Έλλην
	Edition:	1η έκδ.
	Publ.Year:	1997
	ISBN:	960-286-265-3
332	Title:	Commerce: made simple
	Author(s):	Geoffrey Whitehead
	Publisher:	Heinemann
	Edition:	11th ed.
	Publ.Year:	1985
	ISBN:	043-498-480-9





333	Title:	Tourism, globalization, and development: responsible tourism planning
	Author(s):	Donald G. Reid
	Publisher:	Pluto Press
	Edition:	2nd ed
	Publ.Year:	2003
	ISBN:	978-074-531-998-8
334	Title:	Tourism management: managing for change
	Author(s):	Stephen J. Page
	Publisher:	Butterworth-Heinemann
	Edition:	2nd ed
	Publ.Year:	2007
	ISBN:	978-075-068-205-3
225	Tr'd	Cultural tourism: the partnership between tourism and cultural heritage
335	Title:	management
	Author(s):	Bob McKercher, Hilary du Cros
	Publisher:	Haworth Hospitality Press
	Edition:	1st ed.
	Publ.Year:	2002
	ISBN:	978-078-901-106-0
336	Title:	Textbook on contract law
	Author(s):	Jill Poole
	Publisher:	Oxford
	Edition:	13th ed.
	Publ.Year:	2016
	ISBN:	978-019-873-280-8
337	Title:	Multicultural communication
	Author(s):	James Leigh, Derek Stanbridge
	Publisher:	Intermeridian
	Edition:	1st ed.
	Publ.Year:	1991
	ISBN:	996-378-162-4
338	Title:	Tourism and sustainability: development, globalization and new tourism in the Third World
	Author(s):	Martin Mowforth, Ian Munt
	Publisher:	Routledge
	Edition:	3rd ed.
	Publ.Year:	2009
	ISBN:	978-041-541-403-6
339	Title:	Planning for tourism in Cyprus
	Author(s):	Othon Yiangoullis, Christos Yiangoullis





	Publisher:	Nicosia
	Edition:	1st ed.
	Publ.Year:	
	ISBN:	
340	Title:	Understanding urban tourism: image, culture and experience
	Author(s):	Martin Selby
	Publisher:	I.B. Tauris
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	186-064-801-0
341	Title:	Marketing in travel and tourism
	Author(s):	Victor T. C. Middleton, Jackie R. Clarke
	Publisher:	Butterworth-Heinemann
	Edition:	3rd ed.
	Publ.Year:	2001
	ISBN:	075-064-471-0
	Title:	Food and beverage management
	Author(s):	Bernard Davis, Sally Stone
	Publisher:	Butterworth-Heinemann
	Edition:	2nd ed
	Publ.Year:	1994
	ISBN:	075-060-010-1
342	Title:	Marketing for tourism
	Author(s):	J. Christopher Holloway
	Publisher:	Financial Times Prentice Hall
	Edition:	4th ed.
	Publ.Year:	2004
	ISBN:	027-368-229-6
343	Title:	e-Tourism: information technologies for strategic tourism management
	Author(s):	Dimitrios Buhalis
	Publisher:	Financial Times Prentice Hall
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	058-235-740-3
344	Title:	Rural tourism and sustainable business
	Author(s):	Derek Hall, Irene Kirkpatrick, Morag Mitchell
	Publisher:	Channel
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	978-184-541-011-7





345	Title:	Coastal mass tourism: diversification and sustainable development in southern Europe
	Author(s):	Bill Bramwell
	Publisher:	Channel
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	978-187-315-068-9
346	Title:	Housekeeping management
	Author(s):	Matt A. Casado
	Publisher:	John Wiley
	Edition:	1st ed.
	Publ.Year:	2000
	ISBN:	047-125-189-5
347	Title:	Tourism guide of Agia Napa - Protaras - Paralimni and the surrounding area
	Author(s):	George Karouzis, Christiana G. Karouzis
	Publisher:	Selas
	Edition:	1st ed.
	Publ.Year:	1993
	ISBN:	996-356-651-0
348	Title:	Ξενοδοχειακη λογιστική
	Author(s):	Κωνσταντίνος Ν. Καρδακαρης
	Publisher:	Έλλην
	Edition:	2η έκδ.
	Publ.Year:	2001
	ISBN:	960-286-571-7
349	Title:	Τήρηση λογαριασμών πελατών: Main-courante
	Author(s):	Νικόλαος Γ. Κομίνης
	Publisher:	Interbooks
	Edition:	1η ἐκδ.
	Publ.Year:	1997
	ISBN:	960-390-017-6
350	Title:	Creative business presentations: inventive ideas for making an instant impact
	Author(s):	Eleri Sampson
	Publisher:	Kogan Page
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	978-074-943-853-1
351	Title:	An outline of the law of agency





	Author(s): Publisher: Edition: Publ.Year: ISBN:	Basil S. Markesinis, R. J. C. Munday Butterworths 4th ed. 1998 978-040-690-412-6
352	Title:	Questions on Hotel, hostel and hospital housekeeping: to accompany Hotel, hostel and hospital housekeeping
	Author(s):	Joan C. Branson, Margaret Lennox
	Publisher:	Edward Arnold
	Edition:	5th ed.
	Publ.Year:	1988
	ISBN:	071-317-772-1
353	Title:	Practical English usage
	Author(s):	Michael Swan
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	019-431-185-6
354	Title:	Manual of travel agency practice
	Author(s):	Gwenda Syratt, Jane Archer
	Publisher:	Butterworths
	Edition:	3rd ed.
	Publ.Year:	2004
	ISBN:	075-065-689-1
355	Title:	The receptionist
	Author(s):	Hazel Atkins
	Publisher:	Edward Arnold
	Edition:	1st ed.
	Publ.Year:	1981
	ISBN:	071-310-580-1
356	Title:	Revision questions on food and beverage service: to accompany Food and beverage service
	Author(s):	D.R. Lillicrap
	Publisher:	Edward Arnold
	Edition:	2nd ed
	Publ.Year:	1988
	ISBN:	071-317-771-3
357	Title:	Διοίκηση ξενοδοχειακών επιχειρήσεων : Θεωρία και πράξη
	Author(s):	James R. Keiser, μετ.: Αντιγόνη Αποστολοπούλου
	Publisher:	Έλλην







	Edition: Publ.Year: ISBN:	2η ἐκδ. 2000 960-286-451-6
358	Title:	Μάνατζμεντ υποδοχής: Οργάνωση και λειτουργία του τμήματος υποδοχής των ξενοδοχειακών επιχειρήσεων
	Author(s): Publisher: Edition: Publ.Year: ISBN:	Λάμπρος Ι. Καταραχιάς Έλλην 1η έκδ. 1998 960-286-342-0
359	Title:	Meetings, expositions, events, and conventions: an introduction to the industry
	Author(s): Publisher: Edition: Publ.Year: ISBN:	George G. Fenich Prentice Hall 2nd ed 2008 978-013-813-755-7
360	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	A manual of hotel reception  J.R.S. Beavis, S. Medlik  Heinemann  3rd ed.  1981  043-491-247-6
361	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	Διοίκηση υποδοχής ξενοδοχείου James A. Bardi, μετ.: Μαρία Βαρβάρα Τσαγγάρη, Ναταλία Αδαμάκη Έλλην 2η έκδ. 2000 960-286-460-5
362	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	Ξενοδοχείο: Διοίκηση και λειτουργίες Denney G. Rutherford, μετ.: Αντιγόνη Αποστολοπούλου Έλλην 2η έκδ. 1999 960-286-373-0
363	Title: Author(s): Publisher: Edition:	Εισαγωγή στο διεθνές ξενοδοχειακό μάρκετινγκ: Branding και τμηματοποίηση αγοράς στη διεθνή ξενοδοχειακή βιομηχανία Νικόλαος Π. Πάλμος Interbooks 1η έκδ.





	Publ.Year:	1999
	ISBN:	960-390-069-9
364	Title:	Υπηρεσία υποδοχής
	Author(s):	Τάνια Καπίκη - Πιβεροπούλου
	Publisher:	Interbooks
	Edition:	1η έκδ.
	Publ.Year:	1998
	ISBN:	960-390-038-9
365	Title:	New directions in hospitality and tourism: a worldwide review
	Author(s):	Richard Teare, John T. Bowen, Nerilee Hing
	Publisher:	Cassell
	Edition:	1st ed.
	Publ.Year:	1998
	ISBN:	030-470-394-X
366	Title:	Hospitality management: a case study approach
	Author(s):	J. John Lennon
	Publisher:	Hodder and Stoughton
	Edition:	1st ed.
	Publ.Year:	1990
	ISBN:	034-053-449-4
367	Title:	The globalization of tourism and hospitality
	Author(s):	Tim Knowles, Dimitrios Diamantis, Joudalla Bey El-Mourhabi
	Publisher:	South-Western
	Edition:	2nd ed
	Publ.Year:	2004
	ISBN:	978-184-480-046-9
368	Title:	The globalization of tourism and hospitality: a strategic perspective
	Author(s):	Tim Knowles, Dimitrios Diamantis, Joudallah Bey El-Mourhabi
	Publisher:	Continuum
	Edition:	1st ed.
	Publ.Year:	2001
	ISBN:	082-645-144-6
369	Title:	Researching and writing dissertations in hospitality and tourism
	Author(s):	Mona A. Clark, Michael Riley, Ella Wilkie, Roy C. Wood
	Publisher:	International Thomson Business
	Edition:	1st ed.
	Publ.Year:	1998
	ISBN:	978-186-152-046-3
370	Title:	Crisis and disaster management for tourism





	Publisher:	Channel View
	Edition:	1st ed.
	Publ.Year:	2009
	ISBN:	978-184-541-105-3
371	Title:	The business of tourism management
	Author(s):	John Beech, Simon Chadwick
	Publisher:	Financial Times Prentice Hall
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	027-368-801-4
372	Title:	Entrepreneurship and small firms
	Author(s):	David Deakins, Mark Freel
	Publisher:	McGraw-Hill
	Edition:	5th ed.
	Publ.Year:	2009
	ISBN:	978-007-712-162-4
373	Title:	Contact: customer service in the hospitality and tourism industry
	Author(s):	Donald M. Davidoff
	Publisher:	Prentice Hall
	Edition:	1st ed.
	Publ.Year:	1944
	ISBN:	-
374	Title:	Running a country motel
	Author(s):	Des Bennett
	Publisher:	Hospitality Press
	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	186-250-469-5
375	Title:	An introduction to leisure studies
	Author(s):	Chris Bull, Jayne Hoose, Mike Weed
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	978-058-232-503-6
376	Title:	Βασικές αρχές μάνατζμεντ
	Author(s):	Andrew J. Dubrin, μετ.: Νίκος Σαρρής
	Publisher:	Ίων
	Edition:	2η ἑκδ.
	Publ.Year:	2004
	ISBN:	960-286-843-0



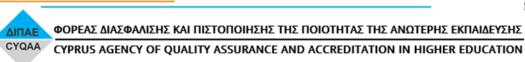


377	Title:	American literature
	Author(s):	Francis E. Skipp
	Publisher:	Barron's
	Edition:	1st ed.
	Publ.Year:	1992
	ISBN:	978-081-204-694-6
378	Title:	A handbook of commercial correspondence
	Author(s):	A. Ashley
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	1992
	ISBN:	019-457-206-4
379	Title:	Business targets: An upper-intermediate course in Business English: Student's book
	Author(s):	Simon Greenall
	Publisher:	Heinemann
	Edition:	1st ed.
	Publ.Year:	1986
	ISBN:	043-528-515-7
380	Title:	Can i change your mind?: The craft and art of persuasive writing
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	Publisher:	A. & C. Black
	Edition:	1st ed.
	Publ.Year:	2011
	ISBN:	978-071-367-849-9
381	Title:	Questions on practical cookery
	Author(s):	Victor Ceserani, Ronald Kinton
	Publisher:	Edward Arnold
	Edition:	2nd ed
	Publ.Year:	1981
	ISBN:	-
382	Title:	Words that work: It's not what you say, it's what people hear
	Author(s):	Frank Luntz
	Publisher:	Hyperion
	Edition:	1st ed.
	Publ.Year:	2007
	ISBN:	978-140-130-929-9
383	Title:	Επικοινωνήστε ελληνικά : Βιβλίο ασκήσεων
	Author(s):	Κλεάνθης Αρβανιτάκης, Φρόσω Αρβανιτάκη
	Publisher:	Δέλτος





	Edition:	1η έκδ.
	Publ.Year:	2008
	ISBN:	978-960-846-411-7
384	Title:	Επικοινωνήστε ελληνικά 1: Βιβλίο σπουδαστή
	Author(s):	Κλεάνθης Αρβανιτάκης, Φρόσω Αρβανιτάκη
	Publisher:	Δέλτος
	Edition:	1η έκδ.
	Publ.Year:	2008
	ISBN:	978-960-846-408-7
385	Title:	The business of ecotourism: The complete guide for nature and culture-based tourism operators
	Author(s):	Carol Patterson
	Publisher:	Trafford
	Edition:	3rd ed.
	Publ.Year:	2007
	ISBN:	142-511-724-4
386	Title:	Le français dans l'hotellerie
	Author(s):	Jacques Schneider, Colette Powrie
	Publisher:	Edward Arnold
	Edition:	1st ed.
	Publ.Year:	1971
	ISBN:	071-311-682-X
387	Title:	Professional catering: cookery and kitchen practice
	Author(s):	Douglas Sutherland
	Publisher:	Pitman
	Edition:	1st ed.
	Publ.Year:	1987
	ISBN:	027-302-663-1
388	Title:	English for international tourism
	Author(s):	Peter Strutt
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	058-247-983-5 [Student's book]
389	Title:	English for international tourism
	Author(s):	Peter Strutt
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	058-247-984-3 [Workbook]





390	Title:	Five star English : for the hotel and tourist industry
	Author(s):	Rod Revell, Chris Stott
	Publisher:	Oxford
	Edition:	1st ed.
	Publ.Year:	1981
	ISBN:	019-437-641-9
391	Title:	Going places: English for work and travel
	Author(s):	Gillian Porter Ladousse
	Publisher:	Heinemann
	Edition:	1st ed.
	Publ.Year:	1995
	ISBN:	043-524-040-4
392	Title:	Statistics explained
	Author(s):	Perry R. Hinton
	Publisher:	Routledge
	Edition:	2nd ed
	Publ.Year:	2004
	ISBN:	978-041-533-285-9
393	Title:	English for international tourism: Course book
	Author(s):	Miriam Jacob, Peter Strutt
	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	058-223-753-X
394	Title:	English for adults 3: A three-book series taking false beginners to First
	A (1 ( )	Certificate level / coursebook teacher's
	Author(s):	Fiona Longden, Kathleen O'Brien
	Publisher:	Grivas publications
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	960-409-150-6
395	Title:	Super course: level 2 / activity book: teacher's book
	Author(s):	Βίκυ Ορταντζόγλου
	Publisher:	Super Course Publishing
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	960-660-616-3
396	Title:	Tourism and catering: Workshop
	Author(s):	Neil Wood
	Publisher:	Oxford





	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	019-438-824-7
397	Title:	Super course: level 5: 30+6 practice tests: Michigan ECCE: teacher's book
	Author(s):	
	Publisher:	Super Course Publishing
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	960-6606-25-2
398	Title:	Traveler: Level B1+: Workbook: Teacher's edition
	Author(s):	H. Q. Mitchell
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2008
	ISBN:	978-960-443-609-5
399	Title:	Traveler: Level B1+: Student's book
	Author(s):	H. Q. Mitchell
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	2008
	ISBN:	978-960-443-607-1
400	Title:	Plus: Upper - Intermediate: Teacher's book
	Author(s):	E. Moutsou, S. Parker
	Publisher:	MM Publications
	Edition:	1st ed.
	Publ.Year:	1998
	ISBN:	960-795-528-5
401	Title:	Super course: level 2: activity book: teacher's book
	Author(s):	Βίκυ Ορταντζόγλου
	Publisher:	Super Course Publishing
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	960-660-616-3
402	Title:	Grammalysis: Grammar & Vocabulary: C1 - C2: Teacher's book
	Author(s):	Peter Pappas, Arieta Kyritsi, Sarah Yu
	Publisher:	Super Course Publishing
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	978-960-689-538-8
403	Title:	Grammalysis: Grammar & Vocabulary: C1 - C2: Teacher's book





	Author(s):	Peter Pappas, Arieta Kyritsi, Sarah Yu
	Publisher:	Super Course
	Edition:	1st ed.
	Publ.Year:	-
	ISBN:	978-960-689-538-8
404	Title:	English for international tourism: Pre-Intermediate / student's book
	Author(s):	Iwonna Dubicka, Margaret O' Keeffe
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	058-247-988-6
405	Title:	English for international tourism: Pre-Intermediate / workbook
	Author(s):	Iwonna Dubicka, Margaret O' Keeffe
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	058-247-989-4
406	Title:	English for international tourism: Course book
	Author(s):	Miriam Jacob, Peter Strutt
	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	058-223-753-X
407	Title:	Welcome! English for the travel and tourism industry: Student's book
	Author(s):	Leo Jones
	Publisher:	Cambridge
	Edition:	2nd ed
	Publ.Year:	2005
	ISBN:	052-160-659-4
408	Title:	With pleasure! English for hotel service staff: In association with the British Council and the Centre for British teachers
	Author(s):	Shiona Harkess, Michael Wherly
	Publisher:	Edward Arnold
	Edition:	1st ed.
	Publ.Year:	1984
	ISBN:	071-318-135-4
409	Title:	You're welcome! English for hotel reception
	Author(s):	Shiona Harkess, Michael Wherly
	Publisher:	Edward Arnold
	Edition:	1st ed.
1	ı	





	Publ.Year:	1984
	ISBN:	071-318-131-1
410	Title:	With pleasure! English for hotel service staff: Teacher's book
	Author(s):	Shiona Harkess, Michael Wherly
	Publisher:	Edward Arnold
	Edition:	1st ed.
	Publ.Year:	1984
	ISBN:	071-318-136-2
411	Title:	You're welcome! English for hotel reception: Teacher's book
	Author(s):	Shiona Harkess, Michael Wherly
	Publisher:	Edward Arnold
	Edition:	1st ed.
	Publ.Year:	1984
	ISBN:	071-318-132-X
412	Title:	Creative communication
	Author(s):	James Leigh, Derek Stanbridge
	Publisher:	Indermeridian
	Edition:	1st ed.
	Publ.Year:	2001
	ISBN:	996-378-160-8
413	Title:	Organizational behavior: an evidence-based approach
	Author(s):	Fred Luthans
	Publisher:	McGraw-Hill/Irwin
	Edition:	12th ed.
	Publ.Year:	2011
	ISBN:	978-007-128-939-9
414	Title:	Employee relations
	Author(s):	John Gennard, Graham Judge
	Publisher:	Chartered Institute of Personnel and Development
	Edition:	4th ed.
	Publ.Year:	2005
	ISBN:	184-398-063-0
415	Title:	Managerial accounting
	Author(s):	Ray H. Garrison, Eric W. Noreen, Peter C. Brewer
	Publisher:	McGraw-Hill
	Edition:	1st ed.
	Publ.Year:	2015
	ISBN:	978-007-802-563-1
416	Title:	Introduction to managerial accounting
	Author(s):	Peter C. Brewer, Ray H. Garrison, Eric W. Noreen





	Publisher: Edition:	McGraw - Hill 6th ed.
	Publ.Year:	2013
	ISBN:	125-900-818-5
417	Title:	Environmental issues: an introduction to sustainability
	Author(s):	Robert L. McConnell, Daniel C. Abel
	Publisher:	Pearson
	Edition:	3rd ed.
	Publ.Year:	2008
	ISBN:	013-156-650-4
418	Title:	Literary genius: 25 classic writers who define English & American literature
	Author(s):	Joseph Epstein
	Publisher:	Haus
	Edition:	2nd ed
	Publ.Year:	2009
	ISBN:	978-190-659-848-8
419	Title:	English literature
	Author(s):	Benjamin W. Griffith
	Publisher:	Barron's
	Edition:	1st ed.
	Publ.Year:	1991
	ISBN:	081-204-600-5
420	Title:	The middle ages
	Author(s):	Kemp Malone, Albert C. Baugh
	Publisher:	Routledge & Kegan Paul ltd
	Edition:	2nd ed
	Publ.Year:	2007
	ISBN:	-
421	Title:	English literature and composition: Test-prep essentials from the experts at Cliffs Notes
	Author(s):	Allan Casson
	Publisher:	Wiley
	Edition:	2nd ed
	Publ.Year:	2001
	ISBN:	978-076-458-686-6
422	Title:	Congress, convention and exhibition facilities: planning, design and management
	Author(s):	Fred Lawson
	Publisher:	Architectural





	Edition: Publ.Year:	1st ed. 2000
	ISBN:	978-075-062-790-0
423	Title:	Event sponsorship
	Author(s):	Bruce E. Skinner, Vladimir Rukavina
	Publisher:	Wiley
	Edition:	1st ed.
	Publ.Year:	2003
	ISBN:	978-047-112-601-0
424	Title:	Employee reward
	Author(s):	Michael Armstrong
	Publisher:	Chartered Institute of Personnel and Development
	Edition:	3rd ed.
	Publ.Year:	2002
	ISBN:	978-085-292-938-4
425	Title:	Event planning: The ultimate guide to successful meetings, corporate events, fundraising galas, conferences and conventions, incentives and other, special events
	Author(s):	Judy Allen
	Publisher:	Environmental benefits statement
	Edition:	2nd ed
	Publ.Year:	2009
	ISBN:	978-047-015-574-5
426	Title:	Ποιοτική εξυπηρέτηση πελατών στις ξενοδοχειακές επιχειρήσεις
	Author(s):	Λάμπρος Ι. Καταραχιάς
	Publisher:	Έλλην
	Edition:	1η έκδ.
	Publ.Year:	2002
	ISBN:	960-286-341-2
427	Title:	A little history of the world: The international bestseller: "Brilliant, irresistible: a wonderful surprise"
	Author(s):	Ernst Gombrich
	Publisher:	Yale University Press
	Edition:	1st ed.
	Publ.Year:	2008
	ISBN:	978-030-014-332-4
428	Title:	Έρευνα τουριστικής αγοράς
	Author(s):	Ευάγγελος Σ. Χρήστου
	Publisher:	Interbooks
	Edition:	2η ἐκδ.





	Publ.Year:	2009
	ISBN:	960-390-046-X
429	Title:	Τουριστικά γραφεία: Ίδρυση - οργάνωση - λειτουργία
	Author(s):	Λεωνίδας Σ. Χυτήρης
	Publisher:	Interbooks
	Edition:	2η έκδ.
	Publ.Year:	2005
	ISBN:	960-390-003-6
430	Title:	Tourism marketing for cities and towns: using branding and events to attract tourists
	Author(s):	Bonita M. Kolb
	Publisher:	Butterworth-Heinemann
	Edition:	1st ed.
	Publ.Year:	
	ISBN:	978-075-067-945-9
431	Title:	Consumer behavior in tourism
	Author(s):	John Swarbrooke, Susan Horner
	Publisher:	Butterworth-Heinemann
	Edition:	2nd ed
	Publ.Year:	2007
	ISBN:	978-075-066-735-7
432	Title:	The ascendancy of Europe: 1815-1914
	Author(s):	M.S. Anderson
	Publisher:	Pearson
	Edition:	3rd ed.
	Publ.Year:	2003
	ISBN:	058-277-259-1
433	Title:	Ελληνική τουριστική γεωγραφία
	Author(s):	Γεώργιος Δημ. Κολτσιδόπουλος
	Publisher:	Έλλην
	Edition:	1η έκδ.
	Publ.Year:	2003
	ISBN:	960-286-520-2
434	Title:	South American development: a geographical introduction
	Author(s):	Rosemary D.F. Bromley, Ray Bromley
	Publisher:	Cambridge
	Edition:	2nd ed
	Publ.Year:	2008
	ISBN:	052-136-727-1
435	Title:	Selling destinations: geography for the travel professional





	Author(s): Publisher: Edition: Publ.Year: ISBN:	Marc Mancini Thomson 4th ed. 2004 978-140-181-982-8
436	Title:	Collins world atlas: Clear, detailed and up-to-date mapping: Key global issues presented: Indispensable geographical facts: The World revealed through award winning mapping
	Author(s): Publisher: Edition: Publ.Year: ISBN:	HarperCollins Collins 2nd ed 2009 978-000-728-903-5
437	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	The new Penguin dictionary of geography Audrey N. Clark Penguin 1st ed. 1990 014-051-233-0
438	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	The best travel writing: 2009: True stories from around the world James O' Reilly, Larry Habegger, Sean O' Reilly Travelers ' Tales 1st ed. 2009 978-193-236-162-9
439	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	Travel writing: A story: "Totally captivating and page-turning on one level, completely soulful and honest on another level, beautifully written"  Peter Ferry Chatto & Windus 1st ed. 2008 978-070-118-192-5
440	Title: Author(s): Publisher: Edition: Publ.Year: ISBN:	A traveler's history of Cyprus Tim Boatswain Chastleton 1st ed. 2005 184-437-053-4





441	Title:	Tourism: change, impacts, and opportunities
	Author(s):	Geoffrey Wall, Alister Mathieson
	Publisher:	Pearson
	Edition:	1st ed.
	Publ.Year:	2006
	ISBN:	013-099-400-6
442	Title:	Tourism behavior: traveler's decisions and actions
	Author(s):	Roger St. George March, Arch G. Woodside
	Publisher:	CABI
	Edition:	1st ed.
	Publ.Year:	2005
	ISBN:	085-199-021-5
443	Title:	Research methods for leisure and tourism: a practical guide
	Author(s):	Anthony James Veal
	Publisher:	Financial Times Prentice Hall
	Edition: Publ.Year:	3rd ed. 2006
	ISBN:	027-368-200-8
444	Title:	Research methods for leisure and tourism: a practical guide
111	Author(s):	<del>-</del> *
	Publisher:	Financial Times Prentice Hall
	Edition:	4rd ed.
	Publ.Year:	2011
	ISBN:	978-027-371-750-8
445	Title:	Travel and tourism marketing
	Author(s):	Dotty Boen Oelkers
	Publisher:	Thomson
	Edition:	1st ed.
	Publ.Year:	2007
	ISBN:	053-844-285-9
446	Title:	Η επόμενη μέρα: περιμένουν το ήλιο να φέξει
	Author(s):	Χρίστος Αρτεμίου
	Publisher:	Κ. Επιφανίου
	Edition:	1η έκδ.
	Publ.Year:	2007
	ISBN:	978-996-366-628-7
447	Title:	Service quality in leisure and tourism
	Author(s):	Christine Williams, John Buswell
	Publisher:	CABI
	Edition:	2nd ed
	Publ.Year:	2003
	ISBN:	085-199-541-1
	IJDIN.	00J-177-J <del>-</del> 1-1
1		





448	Title:	Ultimate Russian: Beginner – Intermediate
	Author(s):	Nancy Novak
	Publisher:	Living Language
	Edition:	1st ed.
	Publ.Year:	2004
	ISBN:	140-002-116-2
449	Title:	Αεροπορικοί ναύλοι: Έκδοση αεροπορικού εισιτηρίου
	Author(s):	Ιωάννης Σ. Λαΐνος
	Publisher:	Interbooks
	Edition:	1η έκδ.
	Publ.Year:	2000
	ISBN:	960-390-070-2
450	Title:	E-learning: ο επίσημος οδηγός εκμάθησης
	Author(s):	Microsoft Office
	Publisher:	Μανιατέας
	Edition:	1η έκδ.
	Publ.Year:	2002
	ISBN:	-
451	Title:	Κυριάκος Μάτσης: Η φυσιογνωμία ενός στοχαστή που τάχθηκε στον Αγώνα της ΕΟΚΑ
	Author(s):	Δόξα Κωμοδρόμου
	Publisher:	Αφή
	Edition:	2η ἑκδ.
	Publ.Year:	2017
	ISBN:	978-996-368-169-3
452	Title:	Infotech: English for computer users/ Student's Book
	Author(s):	Santiago Remacha Esteras
	Publisher:	Cambridge
	Edition:	4th ed.
	Publ.Year:	2008
	ISBN:	978-052-170-299-7
453	Title:	Infotech: English for computer users/ Teacher's Book
	Author(s):	Santiago Remacha Esteras
	Publisher:	Cambridge
	Edition:	4th ed.
	Publ.Year:	2008
	ISBN:	978-052-170-300-0
454	Title:	Total first: Language maximiser: For the revised 2015 exam
	Author(s):	Robert Hampton
	Publisher:	Black Cat





	Edition:	1st ed.
	Publ.Year:	2015
	ISBN:	978-885-301-509-9
455	Title:	Total first: Student's book: For the revised 2015 exam
	Author(s):	Annie Broadhead, Ginni Light
	Publisher:	Black Cat
	Edition:	1st ed.
	Publ.Year:	2015
	ISBN:	978-885-301-509-9C
456	Title:	Total Advanced: Exam & Vocabulary maximiser
	Author(s):	Robert Hampton
	Publisher:	Black Cat
	Edition:	1st ed.
	Publ.Year:	2012
	ISBN:	978-885-301-233-3E
457	Title:	Total Advanced: Student's book: Certificate in Advanced English (CAE)
	Author(s):	Ginni Light, Sue Elliott
	Publisher:	Black Cat
	Edition:	1st ed.
	Publ.Year:	2012
	ISBN:	978-885-301-233-3C
458	Title:	Grammalysis: Grammar & Vocabulary: Teacher's book: Grammar in Greek / Glossary included
	Author(s):	Nelly Kalliga, Anna Vandi, Peter Pappas
	Publisher:	Super Couse
	Edition:	1st ed.
	Publ.Year:	2015
	ISBN:	978-960-689-544-9
459	Title:	English for international tourism: Teacher's resource book
	Author(s):	Miriam Jacob, Peter Strutt
	Publisher:	Longman
	Edition:	1st ed.
	Publ.Year:	1997
	ISBN:	058-223-754-8
460	Title:	Market leader: Intermediate: Business English / Course book
	Author(s):	David Cotton, David Falvey, Simon Kent
	Publisher:	Pearson
	Edition:	3rd ed.
	Publ.Year:	2010
	ISBN:	978-140-823-695-6





Author(s): Patrick Lavery, Sheila Ritchie	
Deshiphore ELM Deshiperion	
Publisher: ELM Publication	
Edition: 5th ed.	
Publ.Year: 2005	
ISBN: 185-450-441-X	
462 Title: English 365: for work and life: Student's book 3	
Author(s): Bob Dignen, Steve Flinders, Simon Sweeney	
Publisher: Cambridge University Press	
Edition: 1st ed.	
Publ.Year: 2005	
ISBN: 978-052-154-916-5	
463 Title: B2: Listening for all: Teacher's Book	
Author(s): Sarah Yu, Peter Pappas	
Publisher: Souper Course	
Edition: 1st ed.	
Publ.Year: 2009	
ISBN: 978-960-689-520-3	
464 Title: Restart 1: Teacher's book	
Author(s): Andreas Charatzidis, Anastasia Loukeri, Margarita Ioannou	
Publisher: Super Course System	
Edition: 1st ed.	
Publ.Year: 2009	
ISBN: 978-996-325-929-8	
465 Title: I like English: B1: Teacher's course book	
Author(s): Jean Vinten, Peter Pappas, Sophia Simeonidou	
Publisher: Super Course System	
Edition: 1st ed.	
Publ.Year: 2009	
ISBN: 978-996-371-095-9	
466 Title: I like Grammar: B1: Teacher's book	
Author(s): Foteini Bakarou, Sophia Simeonidou, Jean Vinten	
Publisher: Super Course System	
Edition: 1st ed.	
Publ.Year: 2013	
ISBN: 978-996-371-094-2	
467 Title: Success in PTE: B2: Pearson text of English: Intesive course & 10 pr Teacher's book	actice tests:
Author(s): Peter Pappas, Philip Cooper, Jean Vinten	
Publisher: Supercourse	





	Edition:	1st ed.
	Publ.Year:	2013
	ISBN:	978-960-689-551-7
468	Title:	Edexcel: Coursebook for all: Level 3 - B2: Teacher's book
	Author(s):	Peter Pappas, Philip Cooper
	Publisher:	Supercourse
	Edition:	1st ed.
	Publ.Year:	2013
	ISBN:	978-960-689-511-1
469	Title:	like writing: Teacher's book: B1
	Author(s):	Sophia Simeonidou, Foteini Bakarou, Jean Vinten
	Publisher:	Super Course System
	Edition:	1st ed.
	Publ.Year:	2015
	ISBN:	978-996-371-091-1
470	Title:	Lesikar's Business Communication: Connecting in a Digital World
	Author(s):	Kathryn Rentz, Paula Lentz
	Publisher:	McGraw - Hill
	Edition:	13th ed.
	Publ.Year:	2014
	ISBN:	978-007-340-321-2
471	Title:	International business: environments & operations
	Author(s):	John D. Daniels, Lee H. Radebaugh, Daniel P. Sullivan
	Publisher:	Pearson
	Edition:	16th ed.
	Publ.Year:	2019
	ISBN:	978-129-221-473-3
472	Title:	Services marketing: people, technology, strategy
	Author(s):	Jochen Wirtz, Christopher Lovelock
	Publisher:	World Scientific
	Edition:	8th ed.
	Publ.Year:	2016
	ISBN:	978-194-465-901-1
473	Title:	Tourism Information Technology
	Author(s):	Pierre J. Benckendorff, Zheng Xiang, Pauline J. Sheldon
	Publisher:	CABI
	Edition:	3rd ed.
	Publ.Year:	2019
	ISBN:	978-178-639-343-2
474	Title:	Basic college mathematics: an applied approach





	Author(s):	Richard N. Aufmann, Vernon C. Barker, Joannes S. Lockwood
	Publisher:	Houghton Mifflin
	Edition:	8th ed.
	Publ.Year:	2006
	ISBN:	061-850-305-6
475	Title:	Start your own travel business and more: cruises, adventure travel, tours, senior travel
	Author(s):	Rich Mintzer
	Publisher:	Entrepreneur Press
	Edition:	2 <sup>nd</sup> ed.
	Publ.Year:	2012
	ISBN:	978-159-918-433-3
476	Title:	Ρωσικά για Έλληνες: Μήπως μπορώ και εγώ; Επίπεδο Α1: I wonder if I could learn too? / Russian I
	Author(s):	Νατρίσα Θ. Δανιηλίδου
	Publisher:	Σταμούλης
	Edition:	1η έκδ.
	Publ.Year:	2013
	ISBN:	960-835-368-8
477	Title:	Supervision in the hospitality industry
	Author(s):	Raphael R. Kavanaugh, Jack D. Ninemeier
	Publisher:	Ahlei
	Edition:	5 <sup>th</sup> ed.
	Publ.Year:	2013
	ISBN:	978-013-325-508-9
478	Title:	Accounting essentials for hospitality managers
	Author(s):	Chris Guilding
	Publisher:	Routledge
	Edition:	3 <sup>rd</sup> ed.
	Publ.Year:	2014
	ISBN:	978-041-584-109-2
479	Title:	Essentials of MIS
	Author(s):	Kenneth C. Laudon, Jane P. Laudon
	Publisher:	Pearson
	Edition:	11 <sup>th</sup> ed.
	Publ.Year:	2015
	ISBN:	978-129-201-957-4
480	Title:	Social media marketing: μάρκετινγκ με μέσα κοινωνικής δικτύωσης
	Author(s):	Tracy L. Tuten, Michael R. Solomon / μετ.: Μαρία Κωνσταντοπούλου
	Publisher:	Δίαυλος
	Edition:	1η έκδ.
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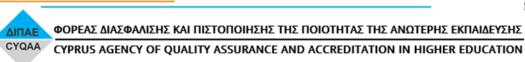


	Publ.Year:	2016			
	ISBN:	978-960-531-341-8			
481	Title:	The way to Russia			
	Author(s):	Doroga V. Rossiyu			
	Publisher:	Zlatoust			
	Edition:	$1^{\mathrm{st}}\mathrm{ed}.$			
	Publ.Year:	2017			
	ISBN:	978-586-547-817-1			
482	Title:	Special interest tourism: concepts, contexts and cases			
	Author(s):	Sheela Agarwal, Graham Busby, Rong Huang			
	Publisher:	Wallingford			
	Edition:	1st ed.			
	Publ.Year:	2018			
	ISBN:	978-178-064-566-7			
483	Title:	World regional geography: global patterns, local lives			
	Author(s): Lydia Michelic Pulsipher, Alex Pulsipher, Ola Johanasson				
	Publisher: Macmillan				
	Edition:	8th ed.			
	Publ.Year:	2020			
	ISBN: 978-131-932-485-8				
484	Holiday law				
Author(s): David Grant, Stephen Mason, Simon Bunce		David Grant, Stephen Mason, Simon Bunce			
	Publisher:	Sweet & Maxwell			
	Edition: 6 <sup>th</sup> ed.				
	Publ.Year: 2021				
	ISBN: 978-041-406-588-8				
485	Title:	Customer service for hospitality and tourism			
	Author(s):	Simon Hudson, Louise Hudson			
Publisher: Goodfellow					
Edition: 2 <sup>nd</sup> ed.					
	Publ.Year:	2017			
ISBN: 978-191-139-646-8					
486	Title:	The global airline industry			
Author(s): Peter Belobaba, Amadeo Odoni, Cynthia Barnl		Peter Belobaba, Amadeo Odoni, Cynthia Barnhart			
	Publisher:	Wiley			
Edition: 2 <sup>nd</sup> ed. Publ.Year: 2016					
	ISBN: 978-111-888-117-0				
487	Title:	English for everyone: business English: level 2: a complete self-study program / Practice book			



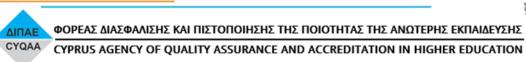


	Author(s): Publisher: Edition:	Thomas Booth, Trish Burrow, Victoria Boobyer Dorling Kindersley 1st ed.			
	Publ.Year: ISBN:	2017 978-024-127-515-3			
488	English for everyone: business English: level 2: a complete self-study program / Course book				
	Author(s):	Thomas Booth, Trish Burrow, Victoria Boobyer			
	Publisher:	Dorling Kindersley			
	Edition:	1st ed.			
	Publ.Year:	2017			
	ISBN:	978-024-127-514-6			
489	Title:	Invitation to psychology			
	Author(s):	Carole Wade, Carol Travis, Maryanne Garry			
	Publisher:	Pearson			
	Edition:	6 <sup>th</sup> ed.			
	Publ.Year:	2015			
ISBN: 978-129-205-656-2		978-129-205-656-2			
490	490 Title: Business ethics				
Author(s): Richard T. DeGeor		Richard T. DeGeorge			
Publisher: Pearson		Pearson			
Edition: 7 <sup>th</sup> ed.		7 <sup>th</sup> ed.			
	Publ.Year:	2014			
ISBN: 978-129-202-284-0		978-129-202-284-0			
491 Title: Intercultural communication: a contextual approach		Intercultural communication: a contextual approach			
	Author(s):	James W. Neuliep			
	Publisher:	Sage			
	Edition:	7 <sup>th</sup> ed.			
Publ.Year: 2017		2017			
	ISBN:	978-150-639-071-0			
492	Title:	Europe in the twentieth century			
	Author(s):	Ropert O. Paxton, Julie Hessler			
	Publisher:	Cengage			
Edition: 5 <sup>th</sup> ed.		5 <sup>th</sup> ed.			
Publ.Year: 2012		2012			
ISBN: 978-049-591-319-1		978-049-591-319-1			
493	Title:	Success in politics: a comparative study for AS and A2			
	Author(s):	Neil McNaughton			
	Publisher:	Hodder & Stoughton			
	Edition:	2 <sup>nd</sup> ed.			





	Publ.Year:	2001			
	ISBN:	978-071-957-210-4			
494	Title:	International relations			
	Author(s):	Jon C. W. Pevehouse, Joshua S. Goldsein			
	Publisher:	Pearson			
	Edition:	12th global ed.			
	Publ.Year:	2020			
	ISBN:	978-129-235-032-5			
495	Title:	The sociology of tourism: theoretical empirical investigation			
	Author(s):	Yiorgos Apostolopoulos, Stella Leivadi, Andrew Yiannakis			
	Publisher:	Routledge			
	Edition:	1st ed.			
	Publ.Year:	2013			
	ISBN:	978-041-513-508-5			
496	Title:	Understating basing statistics			
	Author(s):	Charles Henry Brase, Corrinne Pellillo Brase			
	Publisher:	Cengage			
	Edition:	8th ed.			
	Publ.Year:	2018			
	ISBN:	978-133-755-807-5			
497	Title:	Statistics explained			
	Author(s): Perry R. Hinton				
	Publisher:	Routledge			
	Edition:	3 <sup>rd</sup> ed.			
	Publ.Year:	2014			
	ISBN:	78-184-872-312-2			
498	498 Title: Human resource management for the hospitality and tourism is				
	Author(s):	Dennis Nickson			
	Publisher: Routledge				
	Edition: $2^{nd}$ ed.				
	Publ.Year: 2013				
	ISBN:	978-041-564-211-8			
499	Title:	Strategic management for tourism, hospitality and events			
	Author(s):	Nigel Evans			
	Publisher:	Routledge			
	Edition:	3 <sup>rd</sup> ed.			
	Publ.Year:	2019			
	ISBN:	978-113-834-594-2			
500	Title:	Introduction to hospitality			
	Author(s): John R. Walker				





	Publisher:	Pearson			
	Edition:	8 <sup>th</sup> ed.			
	Publ.Year:	2021			
	ISBN:	978-129-233-023-5			
501	Title:	Tourism: principles and practice			
	Author(s):	John Fletcher, Alan Fyall, David Gilbert, Stephen Wanhill			
	Publisher:	Pearson			
	Edition:	6th ed.			
	Publ.Year:	2017			
	ISBN:	978-129-217-235-4			
502	Title:	Worldwide destinations: the geography of travel and tourism			
	Author(s):	Brian Boniface, Robyn Cooper, Chris Cooper			
	Publisher:	Routledge			
	Edition:	8 <sup>th</sup> ed.			
	Publ.Year:	2020			
ISBN:		978-036-720-041-1			
503	Accounting essentials for hospitality managers				
	Author(s):	Chris Guiding			
	Publisher:	Routledge			
	Edition:	4th ed.			
Publ.Year: 2022		2022			
ISBN: 978-		978-103-202-432-5			
504 Title: Service management principles: for		Service management principles: for hospitality and tourism			
	Author(s):	Jay Kandmpully, David Solnet			
	Publisher:	Goodfellow			
Edition: 3		3 <sup>rd</sup> ed.			
	Publ.Year:	2019			
	ISBN:	978-191-136-516-1			
505	Title:	Krau's recreation and leisure in modern society			
	Author(s):	Amy Hurd, Denise M. Anderson, Tracy Mainieri			
	Publisher:	Jones & Bartlett Learning			
	Edition:	12 <sup>th</sup> ed.			
Publ.Year		2021			
	ISBN:	978-128-420-503-9			
506	Title:	The economics of recreation, leisure and tourism			
	Author(s):	John Tribe			
	Publisher:	Routledge			
	Edition:	6 <sup>th</sup> ed.			
	Publ.Year:	2020			
	ISBN:	978-036-723-083-8			





Author(s): J. Christopher Holloway, Claire Humplhreys Publisher: SAGE Edition: 12th ed. Publ. Year: 2022 ISBN: 978-152-978-098-7  508 Title: Marketing for hospitality and tourism Author(s): Philip T. Kotler, John T. Bowen, James Makens, Seyhmus Baloglu Publ. Year: 2020 ISBN: 978-129-236-351-6  509 Title: Managing people: a practical guide for front – line managers Author(s): Rosemary Thomson, Eillen Arney, Andrew Thomson Publisher: Routledge Edition: Publ. Year: 2015 ISBN: 978-041-571-354-2  510 Title: Social media marketing in tourism and hospitality Author(s): Publisher: Springer Edition: 1st ed. Publ. Year: 2015 ISBN: 978-331-905-181-9  511 Title: Consumer behavior in tourism Author(s): Susan Horner, John Swarbrook Publisher: Routledge Edition: Publ. Year: 2020 ISBN: 978-036-749-559-6  512 Title: Tourism and sustainability: development, globalization and new tourism in the third world Author(s): Martin Mowforth, Ian Munt Publisher: Routledge Edition: 4st ed. Publ. Year: 2016 ISBN: 978-113-801-326-1  513 Title: An introduction to casino operation from a compliance perspective Author(s): Gelitha J. Ferguson Publ. State Prince Proview Prince Province Prov	507	Title:	The business of tourism			
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	Edition:	1st ed.	
	Publ.Year:	2014	
	ISBN:	978-162-516-892-4	
514	Title:	Total quality management	
	Author(s):	Poornima M. Charantimath	
	Publisher:	Pearson	
	Edition:	3 <sup>rd</sup> ed.	
	Publ.Year:	2017	
	ISBN:	978-933-257-939-2	

# **NEW BOOKS ADDED JULY 2023**

## MAR322 - Tourist Behaviour:

## Textbooks, References, Other Bibliography

1. Title Tourist Behaviour: Past, Present and Future

Author(s) Narendra Kumar, Bruno Barbosa Sousa, Swati Sharma

Publisher Apple Academic Press

Edition 1st Pbl. Year 2022

ISBN 9781003282082

# MGT401 - Entrepreneurship and Innovation in Tourism:

# Textbooks, References, Other Bibliography

Title Tourism and Entrepreneurship: International Perspectives

Author(s) Jovo Ateljevic, Stephen J. Page

Publisher Taylor & Francis

Edition 2nd

Publ. Year 2017

ISBN 978-1136434051

Title Entrepreneurship in Tourism

Author(s) Andreas Walmsley

Publisher Routledge Edition 2nd

Publ. Year 2019

ISBN 978-1138048768

\*3. Title Tourism and Innovation

Author(s) Colin Michael Hall, Allan M. Williams

Publisher Routledge Edition 2nd

Publ. Year 2019

ISBN 978-1138060760

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#### TOU325 - TOURISM PLANNING AND DEVELOPMENT:

Textbooks, References, Other Bibliography

Title: Resilient Destinations and Tourism: Governance Strategies

in the Transition towards Sustainability in Tourism

Author(s) Jarkko Saarinen, Alison M. Gill

Publisher Routledge Edition 1st

Publ. Year 2020

ISBN 978-0367582166

### **HUMAN GEOGRAPHY:**

## **Required Textbooks**

Title: Introduction to Human Geography

Author(s) Caitlin Finlayson Publisher Kindle Edition

Edition 1st Year 2021

ISBN13 979-8528399584

#### Textbooks, References, Other Bibliography

Title: Introduction to Human Geography

Author(s) David Dorrell, Georgia Gwinnett, Joseph P. Henderson, Georgia Gwinnett

Publisher University of North Georgia

Edition 2nd Year 2019

ISBN13 978-1940771601

**Total Books: 540** 

#### Annex 10

#### **Grading System Details**

Grades are calculated in percentages with letter equivalents as in the table below. Letter grades are further expressed in Grade Points per credit as follows:

% Grade	Grade	Grade Meaning	Grade Points per Credit
90-	Α	Excellent	4.00
80-89	B+	Very Good	3.50
75-79	В	Good	3.00
65-74	C+	Above	2.50
60-64	С	Average	2.00
55-59	D+	Below	1.50
50-54	D	Poor	1.00
Below	F	Failure	0.00
	W	Withdrawal	0.00
		Incomplete	0.00
	TR	Transfer	0.00
	AD	Audit	0.00

The Grade Point Average (GPA) is counted by multiplying the number of credits of each course with the grade which corresponds to each letter of success as shown below, and by adding them. The result is divided by the total number of credits, of which the student received a grade. The academic project is measured in credits per semester. The credits are attributed after successfully completing a course. Each course carries as many credits as the fifty minute teaching periods of a subject per week. For example, a course which is taught 3 a fifty minute period per week carries 6 credits. The above are noted in the application form for registration of the specific Programme of Study.

The grade of "F" does not earn any grade points. This grade is given for a course failed. A student who receives this grade in a course must repeat the course in order to receive credit for it.

The grade of "W" indicates withdrawal from the course. Credit hours for a course for which a grade of "W" is awarded will not be included in the total number of credit hours attempted for the calculation of a student's Cumulative Grade Point Average.

The grade of "I" means incomplete and is assigned by the instructor only when a student has maintained satisfactory performance in a course but was unable to complete a major portion

of the assessment (e.g. mid-term examination, project, final examination) and the reasons given were acceptable to the instructor. It is the responsibility of the student to bring pertinent information to the instructor to justify the reasons for the incomplete work and to reach an agreement on the means by which the remaining course requirements will be satisfied. When the "I" grade is awarded, the faculty member awarding the grade must file a written statement, using the *Incomplete Grade Authorization Form*, and include:

- A description of the extenuating circumstances which justify the "I" grade.
- The specific conditions that must be met in order to complete the course requirements and have the "I" grade replaced by a regular grade.
- The length of time the student is allowed in which to complete all requirements.

A student is responsible, after consulting with the instructor, for fulfilling the remaining course requirements before the agreed deadline. In cases where the student is near to graduation this must be taken into account when deciding the deadline. In very special cases, the instructor may extend the agreed deadline for fulfilling the incomplete work.

Failure of the student to complete work within the agreed time limit will result in an "F" which will be recorded as the [mal grade. Credit hours for a course for which a grade of "I" is awarded will not be included in the total number of credit hours attempted for the calculation of a student's Cumulative Grade Point Average. The incomplete grade in a course will be converted automatically to an "F" if a student enrolls in that course prior to clearing the "I" grade. A student may not graduate with an "I" on the transcript.

The grade of "P" refers to courses transferred from other colleges or universities. The number of credits attempted for such courses do not enter into the computation of the Cumulative Grade Point Average.

The grade of "AD" refers to courses students registered for on an Audit basis. Students who wish to expose themselves to the material taught in a course without receiving credit or being assessed may choose to Audit a course. Regular fees and registration procedures are required

but the student is not assessed in any way, so no grades or credits are assigned. Students must designate their intent to register on an Audit basis at the time of registration

#### **Grade Point Average**

A student's Grade Point Average (GPA) shows a student's average performance for the semester. Performance in a course is expressed in letter grades and each letter grade carries a number of grade points per credit as shown on the table above. The GP A is determined by dividing the sum of the grade points earned in a semester by the total number of credit hours attempted in the particular semester. The grade points earned for a course taken in the particular semester are obtained by multiplying the credits the course carries by the grade points per credit corresponding to the letter grade assigned in that course. The GP A is calculated to the hundredth position and it is not rounded. Grades reported as "I", "W", "AD" or "P" are not included in the computation of the GPA.

#### **Cumulative Grade Point Average**

The Cumulative Grade Point Average (CGPA) is computed by dividing the total number of grade points earned in all semesters by the total number of credit hours attempted. The CGPA is one of the principal criteria for determining a student's overall academic performance and is determined for each student at the end of each semester. Grades reported as "I", "W", "AD" or "P" are not included in the computation of the CGPA.